

**CITY OF PHARR**  
**COMPREHENSIVE QUARTERLY**  
**FINANCIAL REPORT**

**3<sup>RD</sup> QUARTER – JUNE 2010**



**RELIABLE, TIMELY, TRANSPARENT,**  
**BUDGETS, TRENDS, REVENUES,**  
**EXPENDITURES, RESOURCES, DEBTS**

**FISCAL YEAR 2009-2010**

**PREPARED BY: MARISOL IZAGUIRRE & FINANCE DEPARTMENT**



July 20, 2010

**MAYOR**

Leo "Polo" Palacios, Jr.

Mayor

City Commissioners

Citizens of Pharr

**COMMISSIONERS**

Arturo J. Cortez

Roberto "Bobby" Carrillo

Oscar Elizondo, Jr.

Eduardo "Eddie" Cantu

Aquiles "Jimmy" Garza

Adan Farias

**CITY MANAGER**

Fred Sandoval

The comprehensive quarterly financial report was compiled for the purpose of updating the City's elected officials and executive staff on the fiscal health of the City.

All City fiscal data is not included in this report, only the selected major activities whose drastic change could adversely affect the City's ability to meet its obligations to the vendors, staff, and citizens.

This is the Finance Department's effort to provide timely, reliable, and transparent fiscal information so that decision makers will have up to date data to base their decisions on.

This report has been updated and prepared by the Finance Department (mainly Marisol Izaguirre). The figures in this report, based on the cost/benefit principle, are accurate. This report could not have been compiled without the cooperation of all of the City's Directors and City Manager. This is truly a team effort.

Should you have any questions concerning this matter, please feel free to contact me at (956) 702-5300 ext 129 or via email at [juan.guerra@pharr-tx.gov](mailto:juan.guerra@pharr-tx.gov).

Respectfully,

Juan G. Guerra, CPA

Finance Director





**DETAIL OF  
CHANGES & TRENDS**

**City of Pharr**  
**Detail of Changes & Trends**  
**JUNE 2010**

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General Ledger Status Budget vs Actual

**GENERAL FUND**

Revenues:

Property tax and sales tax are budgeted at 67.2% of our budget. A Budget Amendment might need to be made in July to reduce sales tax revenues. Property tax is on track to meet budget estimate; sales tax is showing a positive trend but should end negative for the end of the fiscal year, this must be monitored. Budget cuts of expenditures might not be necessary.

Expenditures:

There are no departments that are over budget at this point.

Comparison from last year:

Revenues are down in total but mainly lacking in sales tax, and sanitation. Sales tax is showing a positive recent trend but still looks like a negative year end outlook this fiscal year, last fiscal year sales tax was negative in growth almost all year. Sanitation will be lacking due to a change in billing/collection of dumpsters. Expenditures are lower in the Fire Department (purchased a fire truck last fiscal year) and lower in the Public Works Department (purchased equipment last fiscal year). There might be another legitimate reason; the Director's can answer to their budget activity.

Summary:

One of the City's major revenues is showing a negative trend that must be monitored as well as departmental expenditures. Please review the revenue collection analysis for a better understanding. Budget cuts were not necessary per the City Manager's analysis. The fund as a whole is balanced and is in a position to absorb the impact of the negative sales tax revenues for the fiscal year. The General Fund is healthy.

**UTILITY FUND**

Revenues:

Water and sewer usage charges make up 95.7% of the budget. Both of these revenue sources are projected to meet their budget estimates. Sewer revenue is reported at 70.62% of budget, but the North Alamo sewer revenue has not yet been recorded. Once inputted, sewer revenues should be on track to meet budgeted amounts.

Expenses:

Expenses are positively handled. There are currently no major trends that indicate expenses being over budget.

Comparison from last year:

Revenues are comparable. They are down in water and sewer revenue mainly due to a wet year this year. Expenses are higher in the non-departmental expense, mainly due to the funding of a Utility Contingency Fund. There might be another legitimate reason; the Director can answer to the budget activity.

Summary:

The Utility's major revenues are on track to meet the budget estimates. The one thing that must be tracked is not billing, but collections. Collections are collectively up by a decent amount, but should be tracked consistently. The Utility Fund is healthy.

**BRIDGE FUND**

Revenues:

Toll collections are budgeted at 87% of our budget. Crossings are slightly down this year, but due to the toll increase, revenues are greater this fiscal year than last. Crossings are showing a trend of being better than last year, but must be monitored.

Expenses:

Expenditure groups that are over budget at this point are: Building & Equipment , Utilities, System & Site Improvements, and Contractual Services. There might be a legitimate reason; the Director can answer to his budget activity.

Comparison from last year:

Toll revenue is greater this fiscal year. Transfers to the General Fund are lower this fiscal year as well as Personnel expenses. There were no other significant changes from prior year's revenues and/or expenses. There might be another legitimate reason; the Director can answer to the budget activity.

Summary:

Bridge crossing must be monitored. Due to the toll fee increase, revenues are on track to meet budget. Expenses must be positively managed. The Bridge Fund is healthy.

**GOLF FUND**

Revenues:

Golf course, membership, and cart revenues account for 72% of the budget. All three revenues indicate a healthy trend at this time. These revenues must be monitored when the seasonal activity changes.

Expenses:

Expenditure groups that are over budget at this point are: Personnel, Equipment Rentals, Utilities, and Contractual Services. There might be a legitimate reason; the Director can answer to his budget activity.

Comparison from last year:

This year's revenues are very comparable to last year. There were no other significant changes from prior year's revenues and/or expenses.

Summary:

Due to the Golf Fund activity being seasonal, once the Winter Texans leave, close monitoring of revenues and expenses must be monitored. The Golf Fund is healthy.

**CIP FUND**

Revenues:

The General Fund and the PEDC are funding some projects. Funding from various sources are expected to fully fund the projects.

Expenditures:

There are no major expenditure at this time, but are expected as the projects come online.

Comparison from last year:

Last year's expenses were over \$249,000 that was needed to finish projects.

Summary:

There are funds available for General capital projects. Contributions are used to cover any remaining project expenditures that trickle in. This fund is provided to you because this was a huge source of our current negative financial position. This year's General capital expenditures are a MAJOR improvement in comparison to prior years.

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### Statement of Available Resources

#### GENERAL FUND

Current available resources are over \$7,100,000. Although this looks positive, this is just enough to cover our operating expenditures while property tax finishes coming in. Low property tax collections are expected for the remainder of the fiscal year. This must be monitored on a consistent basis. Cash flow has always been a major source of the City's past negative financial position. At this time, I do not foresee any major cash flow problems with the General Fund.

#### UTILITY FUND

Utility Fund cash flow is currently healthy. At this time, I do not foresee any major cash flow problems with the Utility Fund. The balance is quite high, but will be used to pay for major capital improvement projects and should leave a small balance.

#### BRIDGE FUND

Bridge Fund cash flow is currently healthy. At this time, I do not foresee any major cash flow problems with the Bridge Fund.

#### CONTINGENCY FUND

This fund serves as the City's emergency operating reserve account. The amount currently in place is adequate! It is a major improvement based on the City's financial history.

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### Hidalgo County Property Tax Assessor & Collector Report

Current property tax collections as a percentage are better than last fiscal years. Delinquent property tax collections as a percentage are slightly lower than last fiscal year. There are no material issues to identify.

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### Analysis of Major Revenue Sources

#### Current Property Tax

Current tax collections are greater this year than last year by roughly \$181,000. Collection percentage is greater this year than last year by 1.67%.

### Delinquent Property Tax

New delinquent tax attorneys took over collections last fiscal year. Delinquent tax collections are stated as lower by more than \$45,000, this is due to a year end entry reversal and was expected. Cash basis, collections are lower this year by 5.24%.

### Sales Tax Analysis – 2% and 1.5%

This report is based on actual cash flows. In June, collections were lower (-2.8%) than anticipated. Sales tax collections are currently 9.94% less than last year. There is no trend information in our sales tax history to properly anticipate the change of this negative outcome.

### Annual Sales Tax Activity Analysis – FY 09/10

This activity is based on GAAP, the standards presented in our financial reports. The difference is two months of collections. To date, City's sales tax is 8.45% less than last year (roughly \$535,000 city-wide) and roughly \$292,000 less than what was budgeted. 10 of the last 12 months were negative. This information is material in respect to our budget. There is no traceable trend of sales tax collections emerging and should be closely monitored.

### Annual Sales Tax Activity Analysis – FY 08/09

This page is provided to analyze last year's activity. 10 of the 12 months were negative. Total sales tax decreased by 6.61%. The City's sales tax collections were greater than our AMENDED budget by \$83,000.

### Sales Tax State Collection RGV Comparison

Pharr's comparison to the other Rio Grande Valley cities has not ranked in the top echelon of monthly activity. The normal position for Pharr has consistently been near the end of the regional activity ranking. This indicates a loss of opportunities, sales, revenues, and future growth. I would caution all decision makers to not only analyze the monthly activity, but our comparison to our regional neighbors. This will indicate the effectiveness of our economic retainage/growth activities. Pharr's sales tax monthly activity position is 5<sup>th</sup> out of 12. Pharr's year to date sales tax activity position is 9<sup>th</sup> out of 12.

### Utility Revenue Activity Analysis – Water & Sewer

Water billing has a slight decrease over last year's activity. Water billing collections has decreased by an immaterial amount, but is still a change that needs to be monitored. Sewer billings have been consistent as well, just slightly lower this year than last. Sewer billing collections have increased by a minimal percentage as well. There is currently no major problem indentified by these activities. Collectively, total billing in water and sewer decreased by roughly \$219,000 and collections have increased by roughly \$17,000.

### Utility Revenue Activity Analysis – Garbage & Brush

Garbage billing and collections are indicating a negative trend; this is not comparable to last year due to billing and collection for dumpsters being handled by Waste Management instead of the City. Non-dumpster activity is comparable this year to last year. Brush billing and collection revenues are negative this year. This negative trend is indicated by a decrease in brush accounts. This activity must be monitored closely. Collectively, total billing in garbage and brush decreased by roughly \$225,000 and collections have decreased by roughly \$385,000.

### Pharr International Bridge Toll Collections

Collections this year have increased. The increase in toll fees helped revenues, but crossing's continued to decrease over last year's crossings but truck traffic is showing a great improvement. This is not a problem unique to Pharr; all other bridge crossings were also down for the year. We currently have roughly \$1,087,000 more revenues than this time last year.

**Municipal Court Collections**

THIS REPORT WAS NOT READY AT THE TIME OF THIS REPORT

**Hotel/Motel Occupancy Tax Analysis**

Occupancy tax collections are lower this year by an estimated \$70,000 this year in comparison to last year. This is mainly attributable to the regional economy and the loss of a couple of hotel operations. The report doesn't provide a good picture of this quarter's collections, mainly due to revenues being collected a month after the end of the quarter. All other collections are comparable.

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**12-Step Fiscal Plan of Action Update**

Step 1: Completed  
**Step 4: In Process**  
Step 7: Completed  
**Step 10: In Process**

Step 2: Completed  
Step 5: Completed  
**Step 8: In Process**  
Step 11: Completed

Step 3: Completed  
**Step 6: No Action Yet**  
Step 9: Completed  
Step 12: Completed

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**Year End Forecast of Revenues & Expenses – Quarterly Update**

**GENERAL FUND**

Revenues are forecasted to be \$612,000 less than the amended budget due mainly to a lack of sales tax collections. Expenditures are forecasted to be \$138,000 less than the amended budget. A big reason for this decrease is due to police department's savings in several operational activities and personnel costs.

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**CIP Projects – Quarterly Update**

**Construction In Progress Activity**

- Bridge: Two open projects, one closed. The Electronic Toll Collection System is fully implemented and closed. The Port of Entry Modernization project has just begun.
- Utility: Many of the major projects for which debt was issued have begun. Major expenses are expected this and next fiscal year.
- Governmental: There should be limited active projects. These projects are funded by the Paving and Drainage assessment fee and PEDC, there is a possible debt issuance, and grants. NO PROJECTS SHOULD BEGIN WITHOUT HAVING CASH ON HAND.

**Construction In Progress Activity – Budget Status**

- Bridge: All projects have no current budgeted amounts. A budget amendment is expected.
- Utility: All projects are within budgeted amounts.
- Governmental: Paving & Drainage fees and PEDC contributions are used to cover the expenditures needed to close out the projects listed until other funding sources are secured.

**Project Contractual Agreement Cost**

This report serves as a detailed list of the project's contractual costs.



## Debt: Issues & Status – Quarterly Update

### Outstanding Debt Issuances

- General Fund: All activity is normal. Next issuance that will be completed is the 1999 Certificates of Obligation. Currently over \$18.46 million is outstanding.
- Bridge Fund: All activity is normal. Next issuance that will be completed is the 2006 Tax Notes. These notes were purposely short in terms of years so that the effects of other area bridge openings would not affect our previous City debt needs. Currently over \$10.93 million is outstanding.
- Utility Fund: All activity is normal. Next issuance that will be completed is the 1988 Jr. Lien Revenue Bonds. Currently over \$56.395 million is outstanding.
- Community Development Block Grant: All activity is normal. This issuance will be completed in 2022 but can be repaid with our current debt reserves. Currently over \$.525 million is outstanding.

### Outstanding Capital Leases

There are currently six outstanding capital leases totaling over \$2.557 million. The next lease that will be paid in whole is the FY 06/07 SunTrust lease. The liability ownership is distributed between the following accounts: General Fund, Paving & Drainage, Utility Fund, Golf Fund, and Bridge Fund.

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## Grant Activity Status – Quarterly Update

### Schedule of Expenditures and Federal Awards

There were four departments that received federal grant funds. The departments are: Police, Fire, Community Development, and Utilities. They totaled nearly \$3.6 million in grant funds.

### Schedule of Expenditures and State Awards

There was one department that received state grant funds. The department is: Police. They totaled roughly \$122,000 in grant funds.

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## Investment Report – Quarterly Update

### Investment Report Summary

This report complies with all provisions of the Public Funds Investment Act and the City of Pharr's investment policy.

### Detailed Investment Report

The City has over \$68.7 million in book and market value investments (including depository accounts). This is a decrease of over \$2.9 million. More information is provided in the *Investment Report Summary*.

### Comparison of Portfolio to Policy Limits

The City is within all portfolio caps created in the City's Investment Policy. The caps are identified in: Types of Securities, Limits on Maturities, and Days to Maturity.

### Market Value Analysis

The market value of our portfolio is at 100.00% of book value. Book value identifies actual costs. Market value identifies the cost/value of the investments if they were put on the market for resale.

**Calculation of Weighted Average Maturity and Yield**

Weighted average maturity is 1.0 days. This average is within our Investment Policy caps. This is the amount of days on average that our investments mature. Weighted average yield is 2.02%. This is the average yield of our investments. This average is better than our benchmarks.

**Year To Date Investment Transaction Report**

No investments matured this fiscal year.

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**Depository Security Collateral Analysis**

All funds were properly collateralized by at the end of the month our financial institution. City funds were never at risk of being lost should the institution go bankrupt. Our bank currently has no software to identify high balances, only month end balances. This problem has been identified and is being worked on by our financial institution.

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# FISCAL ACTIVITY

**CITY OF PHARR**  
**GENERAL LEDGER STATUS REPORT**  
**NON AUDITED BUDGET VS. ACTUAL**  
**FOR THE PERIOD ENDED JUNE 30, 2010**

**GENERAL FUND**

	FY 09/10		PERCENT OF BUDGET	--Variance--		
	ANNUAL BUDGET	Y-T-D ACTUAL		Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount
<b>REVENUES</b>						
PROPERTY TAXES	13,147,200	12,887,102	98.02%	12,887,102	12,771,392	1%
SALES TAX	7,835,500	5,561,369	70.98%	5,561,369	6,175,041	-10%
OTHER TAXES	168,800	107,805	63.87%	107,805	107,805	0%
FRANCHISE FEES	1,879,400	1,582,859	84.22%	1,582,859	1,499,393	6%
RENTAL FEES	458,640	431,564	94.10%	431,564	404,978	7%
SANITATION FEES	2,040,000	1,586,987	77.79%	1,586,987	1,789,204	-11%
DEBRIS & BRUSH FEES	936,000	680,764	72.73%	680,764	751,749	-9%
OTHER REVENUE PROD FACILITIES	2,000	4,901	245.07%	4,901	17,835	-73%
MUNICIPAL COURT FEES	1,070,000	675,556	63.14%	675,556	772,180	-13%
OTHER FINES AND FEES	140,400	168,203	119.80%	168,203	118,499	42%
BUILDING PERMITS	220,000	224,194	101.91%	224,194	118,073	90%
OTHER LICENSES AND PERMITS	450,190	254,306	56.49%	254,306	313,948	-19%
INTERFUND TRANSFERS IN	2,344,600	4,518,690	192.73%	4,518,690	4,396,874	3%
SERVICE FEES	529,510	537,174	101.45%	537,174	434,313	24%
OTHER FINANCING SOURCES			0.00%			N/A
<b>TOTAL REVENUES</b>	<b>31,222,240</b>	<b>29,221,472</b>	<b>93.59%</b>	<b>(2,000,768)</b>	<b>29,563,477</b>	<b>-1%</b>
<b>EXPENDITURES</b>						
CITY MANAGER'S OFFICE	947,390	704,229	74.33%	704,229	672,816	-5%
FINANCE DIRECTOR'S OFFICE	679,370	441,183	64.94%	441,183	386,199	-14%
POLICE DEPARTMENT	10,366,060	7,697,446	74.26%	7,697,446	7,599,460	-1%
TRAFFIC SAFETY	1,205,350	799,615	66.34%	799,615	946,766	16%
MUNICIPAL COURT	391,270	337,602	86.28%	337,602	282,959	-19%
FIRE DEPARTMENT	5,331,710	3,737,773	70.10%	3,737,773	4,427,574	16%
ADMINISTRATIVE SERVICES	455,470	342,885	75.28%	342,885	334,909	-2%
STREET MAINTENANCE	2,009,040	1,395,455	69.46%	1,395,455	1,610,521	13%
MUNICIPAL LIBRARY	1,048,200	737,591	70.37%	737,591	706,854	-4%
PARKS & RECREATION	2,028,340	1,452,573	71.61%	1,452,573	1,661,069	13%
PLANNING & CODE ENFORCEMENT	910,510	646,799	71.04%	646,799	674,584	4%
SANITATION PRIVATIZATION	1,680,000	948,418	56.45%	948,418	1,042,616	9%
DEBRIS COLLECTION EXPENSE	600,000	316,271	52.71%	316,271	359,209	12%
STREET LIGHTS	600,000	403,600	67.27%	403,600	326,421	-24%
TRANSFER OUT CONTINGENCY	1,767,340	1,767,340	100.00%	1,767,340	654,100	0%
OTHER TRANSFERS OUT	123,690	259,589	209.87%	259,589	557,714	53%
OTHER NON-DEPARTMENTAL EXP	1,203,000	896,473	74.52%	896,473	1,008,378	11%
<b>TOTAL EXPENDITURES</b>	<b>31,346,740</b>	<b>22,884,842</b>	<b>73.01%</b>	<b>8,461,898</b>	<b>23,252,248</b>	<b>2%</b>
<b>REVENUE OVER/(UNDER) EXPENDITURES</b>	<b>(124,500)</b>	<b>6,336,631</b>		<b>6,461,131</b>	<b>6,311,229</b>	

**CITY OF PHARR**  
**GENERAL LEDGER STATUS REPORT**  
**NON AUDITED BUDGET VS. ACTUAL**  
**FOR THE PERIOD ENDED JUNE 30, 2010**

**UTILITY FUND**

	FY 09/10		PERCENT OF BUDGET	BALANCE	Y-T-D ACTUAL	Prior FY-Y-T-D Actual	--Variance--	
	ANNUAL BUDGET	Y-T-D ACTUAL					Amount	Percent
<b>REVENUES</b>								
WATER REVENUES	6,440,000	4,867,675	75.59%	(1,572,325)	4,867,675	5,003,518	(135,843)	-3%
SEWER REVENUE	5,212,000	3,680,777	70.62%	(1,531,223)	3,680,777	3,996,256	(315,479)	-8%
INTEREST EARNED	500,000	689,828	137.97%	189,828	689,828	520,982	168,846	32%
TRANSFERS IN-OTHER SOURCES	-	-	N/A	N/A	-	-	N/A	0%
OTHER REVENUES	18,200	27,832	152.92%	9,632	27,832	(571,068)	598,900	-105%
<b>TOTAL REVENUES</b>	<b>12,170,200</b>	<b>9,266,112</b>	<b>76.14%</b>	<b>(2,904,088)</b>	<b>9,266,112</b>	<b>8,949,689</b>	<b>316,423</b>	<b>4%</b>
<b>EXPENDITURES</b>								
BOND ISSUE INTEREST EXPENSE	1,807,460	-	0.00%	1,807,460	-	-	-	0%
BOND ISSUE PRINCIPAL	2,330,000	-	0.00%	2,330,000	-	-	-	0%
BOND ISSUE FEES-MISCELLANEOUS EXP	25,000	11,136	44.54%	13,864	11,136	10,650	(486)	-5%
ADMINISTRATION EXP	554,200	372,847	67.28%	181,353	372,847	444,409	71,562	16%
WATER PRODUCTION	1,300,190	816,286	62.78%	483,904	816,286	838,516	22,229	3%
WATER DISTRIBUTION EXP	1,603,690	1,129,147	70.41%	474,543	1,129,147	1,205,729	76,581	6%
SEWER PLANT EXP	1,637,280	1,196,446	73.08%	440,834	1,196,446	1,070,231	(126,215)	-12%
SEWER LIFT STATIONS	610,180	213,611	35.01%	396,569	213,611	282,333	68,722	24%
NON-DEPARTMENTAL EXP	2,302,200	1,648,029	71.58%	654,171	1,648,029	1,400,435	(247,593)	-18%
<b>TOTAL EXPENDITURES</b>	<b>12,170,200</b>	<b>5,387,503</b>	<b>44.27%</b>	<b>6,782,697</b>	<b>5,387,503</b>	<b>5,252,303</b>	<b>(135,199)</b>	<b>-3%</b>
<b>REVENUE OVER/(UNDER) EXPENDITURES</b>		<b>3,878,609</b>		<b>3,878,609</b>	<b>3,878,609</b>	<b>3,697,386</b>	<b>181,223</b>	

**CITY OF PHARR**  
**GENERAL LEDGER STATUS REPORT**  
**NON AUDITED BUDGET VS. ACTUAL**  
**FOR THE PERIOD ENDED JUNE 30, 2010**

BRIDGE FUND

FY 09/10

	FY 09/10			--Variance--			
	ANNUAL BUDGET	Y-T-D ACTUAL	PERCENT OF BUDGET	Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent
<b>REVENUES</b>							
BRIDGE TOLL REVENUES	7,984,800	7,890,147	98.81%	7,890,147	6,802,403	1,087,744	16%
BRIDGE REVENUE FUND INTEREST E/	60,000	89,429	149.05%	89,429	54,041	35,389	65%
PESO EXCHANGE RATE INCOME	50,000	58,735	117.47%	58,735	51,289	7,446	15%
RENTAL INCOME-LOADING DOCK	70,000	47,648	68.07%	47,648	50,050	(2,402)	-5%
NSF CHECKS COLLECTION FEE	-	330	0.00%	330	180	150	83%
TOLL TICKET SALES	15,000	17,954	119.70%	17,954	11,803	6,151	52%
OTHER REVENUES	186,190	1,574,937	845.88%	1,574,937	-	1,574,937	0%
<b>TOTAL REVENUES</b>	<b>8,365,990</b>	<b>9,679,181</b>	<b>115.70%</b>	<b>9,679,181</b>	<b>8,006,996</b>	<b>1,672,184</b>	<b>21%</b>
<b>EXPENDITURES</b>							
PERSONNEL	1,016,200	717,751	70.63%	717,751	689,731	(28,020)	-4%
SUPPLIES & MATERIALS	73,000	51,444	70.47%	51,444	9,339	(42,105)	-451%
BUILDING & EQUIPMENT	140,000	303,580	216.84%	303,580	21,273	(282,307)	-1327%
REPAIRS & MAINTENANCE	26,000	19,498	74.99%	19,498	7,513	(11,985)	-160%
EQUIPMENT RENTALS	13,000	2,609	20.07%	2,609	2,124	(485)	-23%
UTILITIES	10,000	27,431	274.31%	27,431	19,586	(7,845)	-40%
VEHICLE USAGE	52,500	17,086	32.54%	17,086	6,034	(11,052)	-183%
INSURANCE	225,000	28,930	12.86%	28,930	56,931	(28,001)	-49%
DEBT SERVICE	2,718,570	309,722	11.39%	309,722	283,931	(25,791)	-9%
SYSTEM & SITE IMPROVEMENTS	67,500	111,250	164.81%	111,250	361,000	(249,750)	-69%
CONTRACTUAL SERVICES	214,000	365,565	170.82%	365,565	56,034	(309,531)	-552%
OTHER CONTRACTUAL & SPECIAL SEI	293,000	156,629	53.46%	156,629	82,641	(73,989)	-90%
TRANSFERS OUT	3,517,220	2,637,915	75.00%	2,637,915	3,757,936	1,120,021	30%
CONTINGENCY	1,517,220	-	0.00%	-	-	-	0%
<b>TOTAL EXPENDITURES</b>	<b>9,883,210</b>	<b>4,749,410</b>	<b>48.06%</b>	<b>4,749,410</b>	<b>5,354,072</b>	<b>604,662</b>	<b>11%</b>
<b>REVENUE OVER/(UNDER) EXPENDITURES</b>	<b>(1,517,220)</b>	<b>4,929,771</b>		<b>4,929,771</b>	<b>2,652,924</b>	<b>2,276,846</b>	

**CITY OF PHARR**  
**GENERAL LEDGER STATUS REPORT**  
**NON AUDITED BUDGET VS. ACTUAL**  
**FOR THE PERIOD ENDED JUNE 30, 2010**

GOLF FUND

	FY 09/10		PERCENT OF BUDGET	BALANCE	--Variance--				
	ANNUAL BUDGET	Y-T-D ACTUAL			Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent	
<b>REVENUES</b>									
GOLF COURSE REVENUES	305,000	233,360	76.51%	(71,640)	233,360	250,946	(17,586)	-7%	
MEMBERSHIP FEES	150,000	143,122	95.41%	(6,878)	143,122	143,684	(562)	0%	
CART REVENUES	180,000	152,349	84.64%	(27,651)	152,349	162,634	(10,284)	-6%	
FOOD & BEVERAGE	100,000	95,549	95.55%	(4,451)	95,549	93,590	1,959	2%	
DRIVING RANGE	45,000	33,129	73.62%	(11,871)	33,129	31,482	1,648	5%	
PRO SHOP SALES	50,000	35,023	70.05%	(14,977)	35,023	34,005	1,019	3%	
OTHER REVENUES	52,000	43,230	83.13%	(8,770)	43,230	47,028	(3,798)	-8%	
INTERFUND TRANSFERS	-	-	0.00%	(8,770)	-	-	-	0%	
<b>TOTAL REVENUES</b>	<b>882,000</b>	<b>735,763</b>	<b>83.42%</b>	<b>(146,237)</b>	<b>735,763</b>	<b>763,368</b>	<b>(27,605)</b>	<b>-4%</b>	
<b>EXPENDITURES</b>									
PERSONNEL	519,440	401,696	77.33%	117,744	401,696	382,482	(19,214)	-5%	
SUPPLIES & MATERIALS	77,820	46,001	59.11%	31,819	46,001	54,486	8,485	16%	
REPAIRS & MAINTENANCE	21,000	9,933	47.30%	11,067	9,933	2,303	(7,630)	-331%	
EQUIPMENT RENTALS	50,260	39,742	79.07%	10,518	39,742	37,381	(2,361)	-6%	
UTILITIES	26,000	24,215	93.14%	1,785	24,215	2,042	(22,173)	-1086%	
VEHICLE USAGE	14,000	7,090	50.64%	6,911	7,090	6,711	(378)	-6%	
INSURANCE	8,290	6,226	75.10%	2,064	6,226	12,356	6,131	50%	
DEBT SERVICE	14,290	-	0.00%	14,290	-	11,618	11,618	100%	
CONTRACTUAL SERVICES	84,500	72,296	85.56%	12,204	72,296	62,287	(10,009)	-16%	
OTHER CONTRACTUAL & SPECIAL SEI	36,400	20,669	56.78%	15,731	20,669	23,849	3,180	13%	
TRANSFERS OUT	30,000	22,500	75.00%	7,500	22,500	22,500	-	0%	
<b>TOTAL EXPENDITURES</b>	<b>882,000</b>	<b>650,367</b>	<b>73.74%</b>	<b>231,633</b>	<b>650,367</b>	<b>618,016</b>	<b>(32,352)</b>	<b>-5%</b>	
<b>REVENUE OVER/(UNDER) EXPENDITURES</b>	<b>-</b>	<b>85,396</b>		<b>85,396</b>	<b>85,396</b>	<b>145,353</b>	<b>(59,957)</b>		



CITY OF PHARR  
 GENERAL LEDGER STATUS REPORT  
 NON AUDITED BUDGET VS. ACTUAL  
 FOR THE PERIOD ENDED JUNE 30, 2010

CIP FUND

	FY 09/10		PERCENT OF BUDGET	BALANCE	Y-T-D ACTUAL	Y-T-D ACTUAL	Prior FY Y-T-D Actual	--Variance--	
	ANNUAL BUDGET							Amount	Percent
REVENUES									
CONTRIBUTIONS	-	-	0.00%	-	-	-	50,000	50,000	-
TRANSFERS IN - PEDC	-	750,000	0.00%	-	-	-	226,264	226,264	-
TRANSFERS IN	-	159,547	0.00%	-	-	-	-	-	-
TOTAL REVENUES	-	909,547		909,547	-	-	276,264	276,264	-
EXPENDITURES									
SUGAR ROAD PHASE I	-	-	0.00%	-	-	-	9,750	9,750	-100%
CIP-2006 STREET INVENTORY	-	-	0.00%	-	-	-	50,500	50,500	-
CIP - LIBRARY	-	-	0.00%	-	-	-	19,048	19,048	-
CIP - SUGAR RD EXPN PHASE III	-	-	0.00%	-	-	-	3,515	3,515	-
JUAN BALLI ROAD IMPROVEMENTS	-	-	0.00%	-	-	-	167,043	167,043	-
Hall Acres - Other Costs	-	1,500	0.00%	(1,500)	1,500	1,500	-	-	-
TOTAL EXPENDITURES	-	-	0.00%	(1,500)	1,500	1,500	249,856	240,106	-
	-	909,547	0.00%	909,547	-	-	26,409	516,370	-

**CITY OF PHARR**  
**STATEMENT OF AVAILABLE RESOURCES**  
**FOR THE PERIOD ENDED JUNE 30, 2010**

	GENERAL FUND	WATER FUND	BRIDGE FUND	GENERAL CONTINGENCY FUND
<b>CASH</b>				
OPERATING CASH	1,303	1,324,021	-	7,905,394
CLAIM ON CASH	7,825,286	11,984,902	2,809,627	-
DUE FROM OTHER FUNDS	34,739	30	-	-
CHANGE FUND	750	2,300	4,500	-
CERTIFICATES OF DEPOSIT	-	-	-	-
CIP RECEIVABLE	-	4,733,695	-	-
<b>TOTAL CASH</b>	<b>7,862,078</b>	<b>18,044,947</b>	<b>2,814,127</b>	<b>7,905,394</b>
<b>LIABILITIES</b>				
ACCOUNTS PAYABLES	296,315	-	1,595,000	-
DUE TO OTHER FUNDS	-	-	-	-
OTHER DEFERRED REVENUE	-	-	-	-
UTILITY ACCOUNTS	-	2,030,509	-	-
ESCROWS	389,247	10,724	-	-
<b>TOTAL LIABILITIES</b>	<b>685,562</b>	<b>2,041,232</b>	<b>1,595,000</b>	<b>-</b>
<b>TOTAL AVAILABLE RESOURCES</b>	<b>7,176,516</b>	<b>16,003,715</b>	<b>1,219,127</b>	<b>7,905,394</b>

ARMANDO BARRERA JR., ASSESSOR & COLLECTOR  
CITY OF PHARR TAXES COLLECTED FOR:  
JUNE 2010

**COMPARATIVE RATE OF COLLECTIONS**

CITY OF PHARR CPR	ORIGINAL TAX LEVY	COLLECTED TO DATE	MODIF. TO DATE	TAXES OUTSTANDING	PERCENT 2008/2009	COLLECTED 2007/2008
2008 TAX ROLL	14,697,907.74	13,335,537.31	126,774.83	1,489,145.26	89.95%	89.44%
2007 & PRIOR YRS ROLLBACK	2,988,617.63 18,639.45	839,589.36 23,061.51	(27,474.15) 4,422.06	2,121,554.12 (0.00)	28.35% 100.00%	28.75% 0.00%
<b>TOTALS</b>	<b>17,705,164.82</b>	<b>14,198,188.18</b>	<b>103,722.74</b>	<b>3,610,699.38</b>		

**BREAKDOWN OF TAX COLLECTIONS AND FEES FOR THE MONTH OF JUNE 2010**

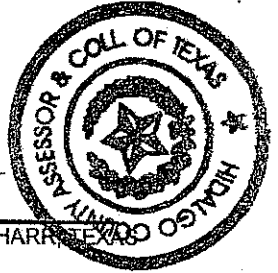
	CITY OF PHARR	MONTHLY MODIFICATIONS
CURRENT YEAR-BASE TAX	230,027.31	(2,938.87) (CPR)
CURRENT YEAR-P&I	34,373.83	
ROLLBACK	0.00	0.00 (RB)
ROLLBACK P&I	0.00	
PRIOR YEARS-BASE TAX	61,534.33	13,299.61 (CPR)
PRIOR YEARS-P&I	23,667.14	
ATTORNEY FEES	12,683.66	
<b>TOTAL COLLECTIONS</b>	<b>362,286.27</b>	<b>10,360.74</b>
LESS REND. PEN. FOR PRIOR MONTH	43.80	
LESS TRANSFERRED	179,608.56	
LESS IN TRANSIT	177,589.52	
LESS DUE TO HCAD RENDITION PENALTY	44.39	
LESS DUE TO CO TREASURER	5,000.00	
<b>BALANCE</b>	<b>0.00</b>	

\*\*\*\*\*AFFIDAVIT\*\*\*\*\*

I, ARMANDO BARRERA JR., ASSESSOR-COLLECTOR OF TAXES FOR THE CITY OF PHARR, DO SOLEMNLY SWEAR THAT THE ABOVE STATEMENT OF TAXES COLLECTED BY ME FOR THE MONTH OF JUNE 2010 IS CORRECT.

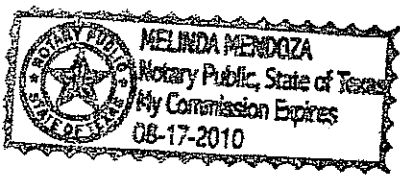
*Armando Barrera Jr.*

ASSESSOR-COLLECTOR OF TAXES FOR CITY OF PHARR, TEXAS



SWORN AND SUBSCRIBED BEFORE ME THIS 13TH DAY OF JULY 2010 A.D.

*Melinda Mendoza*  
NOTARY PUBLIC, HIDALGO COUNTY, TEXAS



**City of Pharr  
Current Property Tax Analysis - Cash Collections**

MONTH	Tax Yr 2004 FY 04/05	Tax Yr 2005 FY 05/06	Tax Yr 2006 FY 06/07	Tax Yr 2007 FY 07/08	Tax Yr 2008 FY 08/09	Tax Yr 2009 FY 09/10	Difference FY 09/10 - FY 08/09
	\$ 247,286.44	\$ 215,225.71	\$ 285,612.65	\$ 555,092.25	\$ 139,500.42	\$ 88,747.05	
OCT.	624,423.47	764,147.95	912,641.77	912,641.77	494,626.61	690,655.03	(50,753.37)
NOV.	2,402,418.80	2,418,565.07	2,265,716.55	2,768,330.36	3,623,450.46	3,980,702.03	196,028.42
DEC.	3,401,724.51	3,769,150.83	4,758,269.75	4,913,544.88	5,876,620.51	3,375,810.72	357,251.57
JAN.	633,482.93	842,177.69	817,624.88	1,019,633.00	1,677,830.84	3,703,857.32	(2,500,809.79)
FEB.	247,544.27	356,837.19	340,723.36	320,127.86	476,003.11	763,309.53	2,026,026.48
MAR.	164,901.38	153,707.85	149,180.76	231,843.60	245,274.70	286,588.67	41,313.97
APR.	209,324.25	185,903.08	192,237.90	270,594.17	201,462.90	237,194.93	35,732.03
MAY	154,625.25	125,002.27	136,406.00	267,154.41	329,610.04	155,905.24	(173,704.80)
JUN.	90,301.38	82,213.07	137,111.00	158,829.12	119,606.99		
JUL.	94,954.06	77,085.39	93,274.59	142,660.91	82,996.50		
AUG.	85,422.63	82,113.82	62,800.72	73,774.42	123,823.40		
SEP.							
<b>TOTAL</b>	<b>\$ 8,356,409.37</b>	<b>\$ 9,072,129.92</b>	<b>\$ 10,156,209.06</b>	<b>\$ 11,634,226.75</b>	<b>\$ 13,390,806.48</b>	<b>\$ 13,282,770.52</b>	<b>\$ 218,390.93</b>

**1st Six Month Collection & % of Total Collection**

\$ 7,556,880.42 \$ 8,366,104.44 \$ 9,385,198.09 \$ 10,489,370.12 \$ 12,288,031.95 \$ 12,603,081.68  
 90% 92% 92% 90% 92% 95%

**INCREASE/(DECREASE) IN CURRENT PROPERTY TAX COLLECTION**

\$ 875,889.72 \$ 715,720.55 \$ 1,084,079.14 \$ 1,478,017.69 \$ 1,756,579.73 \$ 218,390.93

**INCREASE FROM PREVIOUS YEAR**

11.71% 8.56% 11.95% 14.55% 15.10% 1.67%

**BUDGET VS. ACTUAL VARIANCE ANALYSIS**

\$ 8,463,693.00 \$ 8,942,352.00 \$ 10,116,891.00 \$ 11,337,400.00 \$ 13,022,670.00 \$ 13,449,760.00  
 \$ (107,283.63) \$ 129,777.92 \$ 39,318.06 \$ 296,826.75 \$ 368,136.48 \$ (166,989.48)  
 -1.27% 1.45% 0.39% 2.62% 2.83% -1.24%

**City of Pharr  
Delinquent Property Tax Analysis - Cash Collections**

MONTH	Tax Yr 2004 FY 04/05	Tax Yr 2005 FY 05/06	Tax Yr 2006 FY 06/07	Tax Yr 2007 FY 07/08	Tax Yr 2008 FY 08/09	Tax Yr 2009 FY 09/10	Difference FY 09/10 - FY 08/09
OCT.	\$ 81,800.83	\$ 137,991.47	\$ 59,828.76	\$ 123,776.68	\$ 61,598.99	\$ 81,893.35	20,294.36
NOV.	\$ 57,276.57	\$ 49,770.95	\$ 74,999.07	\$ 49,677.58	\$ 71,419.15	\$ 63,693.80	(7,725.35)
DEC.	\$ 49,060.26	\$ 73,001.29	\$ 63,171.67	\$ 85,738.65	\$ 107,050.29	\$ 88,327.51	(18,722.78)
JAN.	\$ 77,120.82	\$ 78,993.00	\$ 105,120.26	\$ 120,731.01	\$ 129,202.27	\$ 118,349.72	(10,852.55)
FEB.	\$ 57,650.80	\$ 72,978.31	\$ 66,639.10	\$ 111,196.02	\$ 146,098.55	\$ 136,845.97	(9,252.58)
MAR.	\$ 84,625.19	\$ 62,183.88	\$ 84,988.36	\$ 80,075.80	\$ 108,294.90	\$ 120,985.54	12,690.64
APR.	\$ 66,827.31	\$ 48,014.12	\$ 61,534.33	\$ 84,812.81	\$ 89,343.93	\$ 100,404.54	11,060.61
MAY	\$ 45,133.59	\$ 45,686.40	\$ 56,161.75	\$ 87,984.02	\$ 78,883.29	\$ 66,705.29	(12,178.00)
JUN.	\$ 44,776.94	\$ 77,652.11	\$ 49,058.84	\$ 57,192.37	\$ 70,156.49	\$ 39,680.65	(30,475.84)
JUL.	\$ 27,350.05	\$ 58,178.46	\$ 57,395.14	\$ 38,112.06	\$ 52,910.51		
AUG.	\$ 43,182.01	\$ 40,591.66	\$ 64,849.45	\$ 42,113.11	\$ 56,712.51		
SEP.	\$ 35,624.85	\$ 43,081.67	\$ 60,129.05	\$ 56,331.96	\$ 35,682.70		
<b>TOTAL</b>	<b>\$ 670,429.22</b>	<b>\$ 789,123.32</b>	<b>\$ 803,875.78</b>	<b>\$ 937,742.07</b>	<b>\$ 1,007,353.58</b>	<b>\$ 816,886.37</b>	<b>\$ (45,161.49)</b>

**AVERAGE PER MONTH**  
 \$55,869.10      \$65,760.28      \$66,989.65      \$78,145.17      \$83,946.13      \$90,765.15

**INCREASE/(DECREASE) IN DELINQUENT PROPERTY TAX COLLECTION**  
 \$ 57,155.56    \$ 118,694.10    \$ 14,752.46    \$ 133,866.29    \$ 69,611.51    \$ (45,161.49)

**INCREASE FROM PREVIOUS YEAR**  
 9.32%      17.70%      1.87%      16.65%      7.42%      -5.24%

**BUDGET VS. ACTUAL VARIANCE ANALYSIS**  
 \$ 600,000.00    \$ 730,000.00    \$ 825,000.00    \$ 789,140.00    \$ 750,000.00    \$ 795,000.00  
 \$ 70,429.22    \$ 59,123.32    \$ (21,124.22)    \$ 148,602.07    \$ 257,353.58    \$ 21,886.37  
 11.74%      8.10%      -2.56%      18.83%      34.31%      2.75%

**City of Pharr  
Sales Total Tax Analysis (2%) - Cash Basis**

MONTH	FY 03/04	FY 04/05	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10
OCT.	\$ 725,011.18	\$ 776,350.16	\$ 843,086.50	\$ 939,313.09	\$ 902,156.67	\$ 929,359.98	\$ 759,706.14
NOV.	783,872.96	821,992.53	1,012,055.89	943,484.23	890,952.28	966,453.60	853,469.19
DEC.	720,707.68	768,818.77	846,309.39	821,443.45	917,855.84	1,031,222.93	713,001.19
JAN.	613,889.78	777,537.80	843,532.06	910,781.87	880,089.61	845,773.31	709,733.54
FEB.	827,152.48	868,338.82	981,294.84	1,007,532.98	1,032,033.97	897,042.67	884,137.35
MAR.	668,216.89	799,797.93	866,373.57	843,703.55	852,187.71	880,930.06	764,226.73
APR.	704,356.40	776,356.68	861,849.12	926,474.98	911,433.91	827,859.28	867,908.23
MAY	961,851.17	980,036.87	1,139,829.88	1,105,597.98	1,042,544.84	982,711.07	1,015,351.75
JUN.	778,813.56	775,149.96	934,163.66	907,870.43	956,008.41	872,034.78	847,624.09
JUL.	752,693.66	765,152.48	981,375.07	967,476.25	917,848.00	813,224.07	-
AUG.	910,925.29	900,826.26	1,086,142.56	1,001,456.87	989,718.19	976,485.25	-
SEP.	760,423.64	775,470.09	922,382.20	874,464.34	910,394.48	817,638.40	-

**TOTAL** \$ 9,207,914.69 \$ 9,785,828.35 \$ 11,318,394.74 \$ 11,249,600.02 \$ 11,202,223.91 \$ 10,840,735.40 \$ 7,415,158.21

**AVERAGE PER MONTH**  
\$767,326.22 \$815,485.70 \$943,199.56 \$937,466.67 \$933,518.66 \$903,394.62 \$823,906.47

**INCREASE/(DECREASE) IN SALES TAX COLLECTION**  
\$ 577,913.66 \$ 1,532,566.39 \$ (68,794.72) \$ (47,376.11) \$ (361,488.51) \$ (818,229.47)

**INCREASE FROM PREVIOUS YEAR**  
6.28% 15.66% -0.61% -0.42% -3.23% -9.94%

**BUDGET VS. ACTUAL VARIANCE ANALYSIS**

Budget	\$ 7,600,000.00	\$ 8,533,333.33	\$ 9,846,666.67	\$ 11,333,333.33	\$ 12,113,333.33	\$ 10,447,333.33
Bud vs. Actual	\$ 2,185,828.35	\$ 2,785,061.41	\$ 1,402,933.35	\$ (131,109.42)	\$ (1,272,597.93)	\$ (3,032,175.12)
% Difference	28.76%	32.64%	14.25%	-1.16%	-10.51%	-29.02%

**City of Pharr**  
**Sales Tax Analysis - City & Prop Tax Relief (1.5%) - Cash Basis**

MONTH	FY 03/04	FY 04/05	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10
OCT.	\$ 543,758.39	\$ 582,262.62	\$ 632,314.88	\$ 704,484.82	\$ 676,617.50	\$ 697,019.99	\$ 569,779.61
NOV.	587,904.72	616,494.40	759,041.92	707,613.17	668,214.21	724,840.20	640,101.89
DEC.	540,530.76	576,614.08	634,732.04	616,082.59	688,391.88	773,417.20	534,750.89
JAN.	460,417.34	583,153.35	632,649.05	683,086.40	660,067.21	634,329.98	532,300.16
FEB.	620,364.36	651,254.12	735,971.13	755,649.74	774,025.48	672,782.00	663,103.01
MAR.	501,162.67	599,848.45	649,780.18	632,777.66	639,140.78	660,697.55	573,170.05
APR.	528,267.30	582,267.51	646,386.84	694,856.24	683,575.43	620,894.46	650,931.17
MAY	721,388.38	735,027.65	854,872.41	829,198.49	781,908.63	737,033.30	761,513.81
JUN.	584,110.17	581,362.47	700,622.75	680,902.82	716,256.31	654,026.09	635,718.07
JUL.	564,520.25	573,864.36	736,031.30	725,607.19	688,386.00	609,918.05	-
AUG.	683,193.97	675,619.70	814,606.92	751,092.65	742,288.64	732,363.94	-
SEP.	570,317.73	581,602.57	691,786.65	655,848.26	682,795.86	613,228.80	-
<b>TOTAL</b>	\$ 6,905,936.02	\$ 7,339,371.26	\$ 8,488,796.06	\$ 8,437,200.02	\$ 8,401,667.93	\$ 8,130,551.55	\$ 5,561,368.66

**AVERAGE PER MONTH**

\$575,494.67

\$611,614.27

\$707,399.67

\$703,100.00

\$700,138.99

\$677,545.96

\$617,929.85

**INCREASE/(DECREASE) IN SALES TAX COLLECTION**

\$ 433,435.25

\$ 1,149,424.79

\$ (51,596.04)

\$ (35,532.08)

\$ (271,116.38)

\$ (613,672.10)

**INCREASE FROM PREVIOUS YEAR**

6.28%

15.66%

-0.61%

-0.42%

-3.23%

-9.94%

**BUDGET VS. ACTUAL VARIANCE ANALYSIS**

Budget \$ 5,700,000.00

Bud vs. Actual \$ 1,639,371.26

% Difference 28.76%

\$ 6,400,000.00

\$ 2,088,796.06

32.64%

\$ 7,385,000.00

\$ 1,052,200.02

14.25%

\$ 8,500,000.00

\$(98,332.07)

-1.16%

\$ 9,085,000.00

\$(954,448.45)

-10.51%

\$ 7,835,500.00

\$(2,274,131.34)

-29.02%

**City of Pharr**  
**Annual Sales Tax Activity Analysis FY 09/10 - GAAP Basis**

**Regular City Tax (1%)**

	<u>FY 09/10</u>	<u>FY 08/09</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 09/10 Cum Change</u>
October	\$ 356,500.60	\$ 515,611.47	\$ (159,110.87)	-30.86%	\$ (159,110.87)
November	354,866.77	422,886.66	(68,019.89)	-16.08%	(227,130.76)
December	442,068.68	448,521.34	(6,452.66)	-1.44%	(233,583.42)
January	382,113.37	440,465.03	(58,351.67)	-13.25%	(291,935.08)
February	433,954.12	413,929.64	20,024.48	4.84%	(271,910.61)
March	507,675.88	491,355.54	16,320.34	3.32%	(255,590.27)
April	423,812.05	436,017.39	(12,205.35)	-2.80%	(267,795.61)
May	0.00	406,612.04			
June	0.00	488,242.63			
July	0.00	408,819.20			
August	0.00	379,853.07			
September	0.00	426,734.60			
<b>Totals</b>	<b>\$ 2,900,991.44</b>	<b>\$ 5,279,048.58</b>	<b>\$ (267,795.61)</b>	<b>-8.45%</b>	

**Credit In Lieu of Property Tax (.5%)**

	<u>FY 09/10</u>	<u>FY 08/09</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 09/10 Cum Change</u>
October	\$ 178,250.30	\$ 257,805.73	\$ (79,555.44)	-30.86%	\$ (79,555.44)
November	177,433.39	211,443.33	(34,009.94)	-16.08%	(113,565.38)
December	221,034.34	224,260.67	(3,226.33)	-1.44%	(116,791.71)
January	191,056.68	220,232.52	(29,175.83)	-13.25%	(145,967.54)
February	216,977.06	206,964.82	10,012.24	4.84%	(135,955.30)
March	253,837.94	245,677.77	8,160.17	3.32%	(127,795.13)
April	211,906.02	218,008.70	(6,102.67)	-2.80%	(133,897.81)
May	0.00	203,306.02			
June	0.00	244,121.31			
July	0.00	204,409.60			
August	0.00	189,926.54			
September	0.00	213,367.30			
<b>Totals</b>	<b>\$ 1,450,495.72</b>	<b>\$ 2,639,524.29</b>	<b>\$ (133,897.81)</b>	<b>-8.45%</b>	

**PEDC (.5%)**

	<u>FY 09/10</u>	<u>FY 08/09</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 09/10 Cum Change</u>
October	\$ 178,250.30	\$ 257,805.73	\$ (79,555.44)	-30.86%	\$ (79,555.44)
November	177,433.39	211,443.33	(34,009.94)	-16.08%	(113,565.38)
December	221,034.34	224,260.67	(3,226.33)	-1.44%	(116,791.71)
January	191,056.68	220,232.52	(29,175.83)	-13.25%	(145,967.54)
February	216,977.06	206,964.82	10,012.24	4.84%	(135,955.30)
March	253,837.94	245,677.77	8,160.17	3.32%	(127,795.13)
April	211,906.02	218,008.70	(6,102.67)	-2.80%	(133,897.81)
May	0.00	203,306.02			
June	0.00	244,121.31			
July	0.00	204,409.60			
August	0.00	189,926.54			
September	0.00	213,367.30			
<b>Totals</b>	<b>\$ 1,450,495.72</b>	<b>\$ 2,639,524.29</b>	<b>\$ (133,897.81)</b>	<b>-8.45%</b>	

**Total Sales Tax (2%)**

	<u>FY 09/10</u>	<u>FY 08/09</u>	<u>\$ Change</u>	<u>FY 09/10 Budget</u>	<u>Actual vs. Budget</u>
October	\$ 713,001.19	\$ 1,031,222.93	\$ (318,221.74)	\$ 870,611.11	\$ (157,609.92)
November	709,733.54	845,773.31	(136,039.77)	870,611.11	(160,877.57)
December	884,137.35	897,042.67	(12,905.32)	870,611.11	13,526.24
January	764,226.73	880,930.06	(116,703.33)	870,611.11	(106,384.38)
February	867,908.23	827,859.28	40,048.95	870,611.11	(2,702.88)
March	1,015,351.75	982,711.07	32,640.68	870,611.11	144,740.64
April	847,624.09	872,034.78	(24,410.69)	870,611.11	(22,987.02)
May	-	813,224.07			
June	-	976,485.25			
July	-	817,638.40			
August	-	759,706.14			
September	-	853,469.19			
<b>Totals</b>	<b>\$ 5,801,982.88</b>	<b>\$ 10,558,097.15</b>	<b>\$ (535,591.22)</b>	<b>\$ 6,094,277.78</b>	<b>\$ (292,294.90)</b>



**City of Pharr**  
**Annual Sales Tax Activity Analysis FY 08/09 - GAAP Basis**

**Regular City Tax (1%)**

	<u>FY 08/09</u>	<u>FY 07/08</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 08/09 Cum Change</u>
October	\$ 515,611.47	\$ 458,927.92	\$ 56,683.55	12.35%	\$ 56,683.55
November	422,886.66	440,044.81	(17,158.15)	-3.90%	39,525.40
December	448,521.34	516,016.99	(67,495.65)	-13.08%	(27,970.25)
January	440,465.03	426,093.86	14,371.18	3.37%	(13,599.08)
February	413,929.64	455,716.96	(41,787.32)	-9.17%	(55,386.39)
March	491,355.54	521,272.42	(29,916.89)	-5.74%	(85,303.28)
April	436,017.39	477,504.21	(41,486.82)	-8.69%	(126,790.10)
May	406,612.04	458,924.00	(52,311.97)	-11.40%	(179,102.06)
June	488,242.63	494,859.10	(6,616.47)	-1.34%	(185,718.53)
July	408,819.20	455,197.24	(46,378.04)	-10.19%	(232,096.57)
August	379,853.07	464,679.99	(84,826.92)	-18.25%	(316,923.49)
September	426,734.60	483,226.80	(56,492.21)	-11.69%	(373,415.70)
Totals	\$ 5,279,048.58	\$ 5,652,464.27	\$ (373,415.70)	-6.61%	

**Credit In Lieu of Property Tax (.5%)**

	<u>FY 08/09</u>	<u>FY 07/08</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 08/09 Cum Change</u>
October	\$ 257,805.73	\$ 229,463.96	\$ 28,341.77	12.35%	\$ 28,341.77
November	211,443.33	220,022.40	(8,579.07)	-3.90%	19,762.70
December	224,260.67	258,008.49	(33,747.83)	-13.08%	(13,985.13)
January	220,232.52	213,046.93	7,185.59	3.37%	(6,799.54)
February	206,964.82	227,858.48	(20,893.66)	-9.17%	(27,693.20)
March	245,677.77	260,636.21	(14,958.44)	-5.74%	(42,651.64)
April	218,008.70	238,752.10	(20,743.41)	-8.69%	(63,395.05)
May	203,306.02	229,462.00	(26,155.98)	-11.40%	(89,551.03)
June	244,121.31	247,429.55	(3,308.23)	-1.34%	(92,859.26)
July	204,409.60	227,598.62	(23,189.02)	-10.19%	(116,048.29)
August	189,926.54	232,340.00	(42,413.46)	-18.25%	(158,461.75)
September	213,367.30	241,613.40	(28,246.10)	-11.69%	(186,707.85)
Totals	\$ 2,639,524.29	\$ 2,826,232.14	\$ (186,707.85)	-6.61%	

**PEDC (.5%)**

	<u>FY 08/09</u>	<u>FY 07/08</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 08/09 Cum Change</u>
October	\$ 257,805.73	\$ 229,463.96	\$ 28,341.77	12.35%	\$ 28,341.77
November	211,443.33	220,022.40	(8,579.07)	-3.90%	19,762.70
December	224,260.67	258,008.49	(33,747.83)	-13.08%	(13,985.13)
January	220,232.52	213,046.93	7,185.59	3.37%	(6,799.54)
February	206,964.82	227,858.48	(20,893.66)	-9.17%	(27,693.20)
March	245,677.77	260,636.21	(14,958.44)	-5.74%	(42,651.64)
April	218,008.70	238,752.10	(20,743.41)	-8.69%	(63,395.05)
May	203,306.02	229,462.00	(26,155.98)	-11.40%	(89,551.03)
June	244,121.31	247,429.55	(3,308.23)	-1.34%	(92,859.26)
July	204,409.60	227,598.62	(23,189.02)	-10.19%	(116,048.29)
August	189,926.54	232,340.00	(42,413.46)	-18.25%	(158,461.75)
September	213,367.30	241,613.40	(28,246.10)	-11.69%	(186,707.85)
Totals	\$ 2,639,524.29	\$ 2,826,232.14	\$ (186,707.85)	-6.61%	

**Total Sales Tax (2%)**

	<u>FY 08/09</u>	<u>FY 07/08</u>	<u>\$ Change</u>	<u>FY 08/09 Budget</u>	<u>Actual vs. Budget</u>
October	\$ 1,031,222.93	\$ 917,855.84	\$ 113,367.09	\$ 870,611.11	\$ 160,611.82
November	845,773.31	880,089.61	(34,316.30)	870,611.11	(24,837.80)
December	897,042.67	1,032,033.97	(134,991.30)	870,611.11	26,431.56
January	880,930.06	852,187.71	28,742.35	870,611.11	10,318.95
February	827,859.28	911,433.91	(83,574.63)	870,611.11	(42,751.83)
March	982,711.07	1,042,544.84	(59,833.77)	870,611.11	112,099.96
April	872,034.78	955,008.41	(82,973.63)	870,611.11	1,423.67
May	813,224.07	917,848.00	(104,623.93)	870,611.11	(57,387.04)
June	976,485.25	989,718.19	(13,232.94)	870,611.11	105,874.14
July	817,638.40	910,394.48	(92,756.08)	870,611.11	(52,972.71)
August	759,706.14	929,359.98	(169,653.84)	870,611.11	(110,904.97)
September	853,469.19	966,453.60	(112,984.41)	870,611.11	(17,141.92)
Totals	\$ 10,558,097.15	\$ 11,304,928.54	\$ (746,831.39)	\$ 10,447,333.33	\$ 110,763.82

**SALES TAX STATE COLLECTION RGV COMPARISON - JUNE 2010**

Valley Rank	City	Net Payment This Period	Payment Prior Year	% Change	2010 Payments To Date	2009 Payments To Date	% Change
<b>Rank Based on Current Month Activity</b>							
1	Alamo	240,012.08	229,900.38	4.39%	1,574,545.58	1,547,587.53	1.74%
2	Donna	121,006.63	118,786.76	1.86%	767,834.79	783,597.30	-2.01%
3	Mission	1,050,134.61	1,055,935.60	-0.54%	6,597,253.36	6,484,389.97	1.74%
4	San Juan	204,323.39	206,767.40	-1.18%	1,256,501.05	1,260,492.86	-0.31%
5	Pharr	<b>847,624.09</b>	<b>872,034.78</b>	<b>-2.79%</b>	<b>5,088,981.69</b>	<b>5,306,351.17</b>	<b>-4.09%</b>
6	Edinburg	1,124,172.20	1,175,551.78	-4.37%	7,285,109.62	7,662,075.65	-4.91%
7	Weslaco	719,831.56	761,542.54	-5.47%	4,820,774.37	4,756,318.03	1.35%
8	San Benito	277,466.82	299,061.01	-7.22%	1,760,279.42	1,915,564.03	-8.10%
9	McAllen	3,789,575.58	4,101,152.56	-7.59%	28,579,144.15	28,646,181.82	-0.23%
10	Brownsville	2,230,719.22	2,447,991.59	-8.87%	15,832,557.94	16,106,564.69	-1.70%
11	Harlingen	1,355,891.92	1,540,499.73	-11.98%	9,291,686.26	10,018,962.80	-7.25%
12	Mercedes	401,447.55	511,644.57	-21.53%	3,492,404.37	3,301,438.66	5.78%

<b>Rank Based on Caendar Year 2010 To Date Activity</b>							
1	Mercedes	401,447.55	511,644.57	-21.53%	3,492,404.37	3,301,438.66	5.78%
2	Alamo	240,012.08	229,900.38	4.39%	1,574,545.58	1,547,587.53	1.74%
3	Mission	1,050,134.61	1,055,935.60	-0.54%	6,597,253.36	6,484,389.97	1.74%
4	Weslaco	719,831.56	761,542.54	-5.47%	4,820,774.37	4,756,318.03	1.35%
5	McAllen	3,789,575.58	4,101,152.56	-7.59%	28,579,144.15	28,646,181.82	-0.23%
6	San Juan	204,323.39	206,767.40	-1.18%	1,256,501.05	1,260,492.86	-0.31%
7	Brownsville	2,230,719.22	2,447,991.59	-8.87%	15,832,557.94	16,106,564.69	-1.70%
8	Donna	121,006.63	118,786.76	1.86%	767,834.79	783,597.30	-2.01%
9	Pharr	<b>847,624.09</b>	<b>872,034.78</b>	<b>-2.79%</b>	<b>5,088,981.69</b>	<b>5,306,351.17</b>	<b>-4.09%</b>
10	Edinburg	1,124,172.20	1,175,551.78	-4.37%	7,285,109.62	7,662,075.65	-4.91%
11	Harlingen	1,355,891.92	1,540,499.73	-11.98%	9,291,686.26	10,018,962.80	-7.25%
12	San Benito	277,466.82	299,061.01	-7.22%	1,760,279.42	1,915,564.03	-8.10%

<b>HIDALGO COUNTY</b>	<b>8,971,649.56</b>	<b>9,510,832.46</b>	<b>-5.66%</b>	<b>62,525,050.27</b>	<b>62,921,775.50</b>	<b>-0.63%</b>
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<b>STATE TOTALS</b>	<b>292,684,088.24</b>	<b>297,044,417.25</b>	<b>-1.46%</b>	<b>1,907,356,585.20</b>	<b>1,986,218,547.55</b>	<b>-3.97%</b>
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**CITY OF PHARR  
Utility Revenue Activity Analysis**

**Water Revenue - Billed**

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 446,021	\$ 263,745	\$ 468,052	\$ 463,654	\$ 473,168	\$ 9,514
November	446,038	472,279	522,167	531,285	535,077	3,792
December	442,305	481,897	678,419	497,515	502,663	5,147
January	439,338	440,777	389,807	548,471	506,805	(41,667)
February	754,170	690,323	499,611	528,289	489,033	(39,256)
March	616,003	77,662	554,549	510,487	480,773	(29,894)
April	134,516	484,133	524,699	571,750	573,476	1,726
May	605,452	492,862	573,988	614,651	522,121	(92,530)
June	519,531	538,593	597,746	556,133	591,428	36,295
July	394,910	694,798	589,005	582,298	-	-
August	508,548	342,134	527,963	703,630	-	-
September	866,339	459,514	500,925	613,766	-	-
<b>Average Per Month</b>	<b>\$ 6,173,169</b>	<b>\$ 5,388,718</b>	<b>\$ 6,406,932</b>	<b>\$ 6,722,109</b>	<b>\$ 4,674,541</b>	<b>\$ (147,674)</b>

**Average Per Month**

\$ 514,431 \$ 449,060 \$ 533,911 \$ 560,176 \$ 519,393 \$ (16,408)

Increase/(Decrease) Activity

\$ (784,451) \$ 1,018,214 \$ 315,176 \$ (147,674)

Percent Increase From Prior Year

-13% 19% 5% -3.06%

**Water Revenue - Collected**

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 414,266	\$ 537,924	\$ 521,566	\$ 483,489	\$ 617,951	\$ 134,462
November	440,542	409,570	411,847	381,306	496,548	115,242
December	427,886	476,938	442,641	560,001	542,004	(37,996)
January	472,566	490,266	581,406	502,224	484,772	(17,452)
February	427,987	416,429	517,274	527,577	490,713	(36,864)
March	475,253	478,754	530,879	555,716	569,530	2,814
April	424,614	330,235	504,980	509,213	460,725	(28,488)
May	524,032	617,818	591,189	538,178	515,901	(22,277)
June	541,941	433,976	584,413	667,966	557,898	(110,098)
July	429,321	470,737	576,705	616,597	-	-
August	566,022	543,116	647,028	544,708	-	-
September	418,184	434,796	530,577	691,304	-	-
<b>Average Per Month</b>	<b>\$ 5,562,614</b>	<b>\$ 5,640,579</b>	<b>\$ 6,440,504</b>	<b>\$ 6,598,308</b>	<b>\$ 4,745,042</b>	<b>\$ (657)</b>

**Average Per Month**

\$ 463,551 \$ 470,048 \$ 536,709 \$ 549,859 \$ 527,227 \$ (73)

Increase/(Decrease) Activity

\$ 77,965 \$ 799,924 \$ 157,804 \$ (657)

Percent Increase From Prior Year

1% 14% 2% -0.01%

**Sewer Revenue - Billed**

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 292,382	\$ 303,005	\$ 333,570	\$ 343,770	\$ 344,604	\$ 834
November	292,339	328,334	363,884	383,117	387,577	4,460
December	293,734	346,298	476,778	365,453	350,868	(14,615)
January	293,115	319,544	254,605	391,691	380,617	(11,073)
February	302,669	455,787	355,289	384,288	369,040	(15,248)
March	529,483	134,227	385,283	375,511	365,117	(10,394)
April	129,141	339,664	373,451	408,143	407,518	(625)
May	299,818	341,529	396,285	432,042	383,666	(48,376)
June	330,041	364,298	407,722	396,008	419,075	23,067
July	335,184	456,796	401,588	413,796	-	-
August	320,370	236,419	374,560	471,848	-	-
September	441,179	336,008	360,633	429,719	-	-
<b>Average Per Month</b>	<b>\$ 3,859,454</b>	<b>\$ 3,961,909</b>	<b>\$ 4,483,649</b>	<b>\$ 4,795,415</b>	<b>\$ 3,408,081</b>	<b>\$ (71,971)</b>

**Average Per Month**

\$ 321,621 \$ 330,159 \$ 373,637 \$ 399,618 \$ 378,676 \$ (7,997)

Increase/(Decrease) Activity

\$ 102,454 \$ 521,740 \$ 311,766 \$ (71,971)

Percent Increase From Prior Year

3% 13% 7% -2.07%

**Sewer Revenue - Collected**

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 247,736	\$ 368,515	\$ 382,072	\$ 347,723	\$ 426,528	\$ 78,805
November	285,551	287,473	293,718	278,774	355,222	76,449
December	278,442	341,033	311,772	422,802	389,165	(33,637)
January	318,694	344,585	408,632	366,800	345,752	(20,047)
February	283,249	295,635	365,694	382,133	365,601	(16,332)
March	313,513	347,011	373,778	403,924	419,471	15,548
April	273,230	238,581	352,253	371,029	358,668	(12,360)
May	333,298	433,460	411,599	385,125	371,276	(13,850)
June	339,118	300,929	396,689	459,157	402,267	(56,889)
July	271,748	319,243	392,915	434,578	-	-
August	353,345	375,016	433,546	382,939	-	-
September	258,931	302,465	374,068	470,279	-	-
<b>Average Per Month</b>	<b>\$ 3,556,854</b>	<b>\$ 3,943,948</b>	<b>\$ 4,496,707</b>	<b>\$ 4,704,261</b>	<b>\$ 3,434,151</b>	<b>\$ 17,686</b>

**Average Per Month**

\$ 296,404 \$ 328,662 \$ 374,726 \$ 392,022 \$ 381,572 \$ 1,965

Increase/(Decrease) Activity

\$ 387,094 \$ 552,759 \$ 207,554 \$ 17,686

Percent Increase From Prior Year

11% 14% 5% 0.52%

**CITY OF PHARR**  
**Utility Revenue Activity Analysis**

**Garbage Revenue - Billed**

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 232,328	\$ 268,739	\$ 386,864	\$ 332,124	\$ 150,322	\$ (181,802)
November	234,457	270,067	185,042	257,940	176,212	(81,728)
December	235,133	271,493	401,408	169,055	177,395	8,340
January	234,630	273,844	192,613	170,028	176,869	6,841
February	235,689	278,827	304,298	170,923	177,303	6,380
March	332,488	281,607	304,579	171,361	178,202	6,841
April	146,088	283,435	311,071	171,972	178,174	7,202
May	238,844	279,589	305,613	170,935	178,327	7,392
June	239,682	286,016	305,345	171,232	178,049	6,817
July	243,087	391,772	308,320	171,407	-	-
August	243,812	180,426	327,210	171,208	-	-
September	279,053	281,533	323,076	172,733	-	-
<b>Average Per Month</b>	<b>\$2,895,291</b>	<b>\$3,347,348</b>	<b>\$3,665,438</b>	<b>\$2,300,918</b>	<b>\$1,571,852</b>	<b>\$ (213,718)</b>

**Average Per Month**

**Increase/(Decrease) Activity**

**Percent Increase From Prior Year**

**16%**      **10%**      **-37%**      **-11.97%**

**Brush Revenue - Billed**

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 39,879	\$ 81,578	\$ 80,770	\$ 78,540	\$ 73,762	\$ (4,778)
November	40,143	80,496	80,711	78,460	75,731	(2,729)
December	40,386	80,202	104,025	76,036	76,036	(2,278)
January	40,424	78,663	56,240	75,964	75,785	(179)
February	40,714	77,505	80,184	76,784	75,866	(899)
March	55,606	78,952	80,417	77,003	78,231	(771)
April	26,239	79,324	80,344	77,023	76,663	(461)
May	40,741	78,574	79,777	76,583	76,285	(299)
June	40,452	78,494	79,884	76,257	76,231	(27)
July	40,733	104,641	79,442	75,142	-	-
August	40,794	56,010	79,385	75,237	-	-
September	84,599	80,188	76,743	75,533	-	-
<b>Average Per Month</b>	<b>\$ 530,610</b>	<b>\$ 954,626</b>	<b>\$ 957,922</b>	<b>\$ 920,820</b>	<b>\$ 682,489</b>	<b>\$ (12,419)</b>

**Average Per Month**

**Increase/(Decrease) Activity**

**Percent Increase From Prior Year**

**80%**      **0%**      **-4%**      **-1.79%**

**Garbage Revenue - Collected**

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 164,035	\$ 297,519	\$ 314,061	\$ 340,556	\$ 171,209	\$ (769,547)
November	238,687	242,411	244,710	321,878	158,831	(163,047)
December	222,929	274,668	257,571	216,507	178,313	(38,293)
January	261,670	283,059	330,581	168,144	169,643	1,499
February	226,485	243,099	292,663	170,395	177,587	7,192
March	246,848	295,113	328,877	176,236	198,236	20,060
April	151,982	207,672	291,751	166,448	171,345	4,897
May	245,770	380,760	330,824	163,378	167,741	4,362
June	264,368	239,468	316,709	206,852	181,568	(25,283)
July	202,395	255,398	290,740	179,700	-	-
August	265,848	310,425	348,653	199,158	-	-
September	181,039	262,562	305,151	172,756	-	-
<b>Average Per Month</b>	<b>\$2,702,036</b>	<b>\$3,261,956</b>	<b>\$3,652,291</b>	<b>\$2,444,408</b>	<b>\$1,674,534</b>	<b>\$ (358,260)</b>

**Average Per Month**

**Increase/(Decrease) Activity**

**Percent Increase From Prior Year**

**21%**      **12%**      **-33%**      **-18.54%**

**Brush Revenue - Collected**

	FY 06/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 38,158	\$ 76,565	\$ 88,388	\$ 75,194	\$ 76,287	\$ 1,092
November	39,684	68,230	71,277	63,913	70,047	6,133
December	38,166	83,413	70,184	69,075	77,232	(11,843)
January	44,785	62,971	90,617	71,722	73,299	(4,423)
February	38,009	71,752	81,169	76,823	76,210	(413)
March	42,329	83,461	83,240	80,583	86,349	5,767
April	36,181	59,308	75,922	78,091	73,407	(4,685)
May	42,591	97,826	85,234	73,780	72,455	(1,325)
June	40,984	68,686	84,843	95,020	77,653	(17,367)
July	34,467	71,439	84,843	80,301	-	-
August	43,439	85,874	93,440	71,558	-	-
September	34,137	69,245	78,878	76,145	-	-
<b>Average Per Month</b>	<b>\$ 470,909</b>	<b>\$ 918,772</b>	<b>\$ 979,702</b>	<b>\$ 938,006</b>	<b>\$ 682,938</b>	<b>\$ (27,064)</b>

**Average Per Month**

**Increase/(Decrease) Activity**

**Percent Increase From Prior Year**

**95%**      **7%**      **-4%**      **-3.81%**

**City of Pharr  
Pharr International Bridge Toll Collections**

MONTH	FY 04/05	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	Difference FY 09/10 - FY 08/09
OCT.	\$ 562,789.97	\$ 569,511.35	\$ 645,159.80	\$ 695,387.15	\$ 676,447.39	\$ 825,868.51	
NOV.	582,856.92	565,259.85	609,730.81	686,332.07	609,289.69	818,928.72	149,421.12
DEC.	592,704.39	632,348.33	623,317.20	667,555.07	653,053.23	880,188.28	209,639.03
JAN.	584,788.73	634,325.67	643,258.63	654,220.20	797,941.27	844,690.43	227,135.05
FEB.	608,195.26	599,877.41	637,710.55	683,539.88	753,684.65	807,899.87	46,749.16
MAR.	707,976.78	754,443.89	752,909.59	706,069.10	870,870.01	997,012.10	54,215.22
APR.	690,298.35	679,211.36	691,636.26	726,718.56	833,914.83	911,097.26	126,142.09
MAY	662,702.84	679,949.41	720,112.62	701,025.63	797,181.78	914,255.05	77,182.43
JUN.	640,966.90	663,175.10	683,582.27	686,322.41	810,019.81	890,206.36	117,073.27
JUL.	607,840.84	645,976.47	646,848.64	671,716.45	834,376.25		80,186.55
AUG.	613,405.78	661,315.21	677,232.45	678,066.93	742,407.99		
SEP.	623,854.56	458,365.60	636,420.19	628,801.71	758,915.21		
<b>TOTAL</b>	<b>\$ 7,478,381.32</b>	<b>\$ 7,543,759.65</b>	<b>\$ 7,967,919.01</b>	<b>\$ 8,185,755.16</b>	<b>\$ 9,138,102.11</b>	<b>\$ 7,890,146.58</b>	<b>\$ 1,087,743.92</b>

**AVERAGE PER MONTH**  
\$623,198.44

\$628,646.64      \$761,508.51      \$ 876,682.95

**INCREASE/(DECREASE) IN COLLECTIONS**

\$ 908,945.24      \$ 65,378.33      \$ 424,159.36      \$ 217,836.15      \$ 952,346.95      \$ 1,087,743.92

**INCREASE FROM PREVIOUS YEAR**

13.84%      0.87%      5.62%      2.73%      11.63%      15.99%

**BUDGET VS. ACTUAL VARIANCE ANALYSIS**

\$ 6,000,000.00      \$ 7,050,000.00      \$ 7,660,000.00      \$ 7,800,000.00      \$ 8,200,000.00      \$ 7,984,800.00  
 \$ 1,478,381.32      \$ 493,759.65      \$ 307,919.01      \$ 385,755.16      \$ 938,102.11      \$ (94,653.42)  
 24.64%      7.00%      4.02%      4.95%      11.44%      -1.19%



**City of Pharr  
HOTEL / MOTEL OCCUPANCY TAX**

HOTEL / MOTEL	FY 07/08				FY 08/09				FY 09/10			
	Q4-2007	Q1-2008	Q2-2008	Q3-2008	Q4-2008	Q1-2009	Q2-2009	Q3-2009	Q4-2009	Q1-2010	Q2-2010	Q3-2010
America's Best Value Inn	7,424.43	8,643.54	7,276.11	8,408.26	8,408.26	9,115.99	6,547.44	4,612.16	7,718.29	6,109.04		
Comfort Inn/Quality Inn	15,851.02	16,910.62	10,191.75	13,929.68	10,162.76	10,804.79	7,930.71	9,318.50	10,300.48	6,937.32		
Country Hearth Inn	10,260.03	12,566.69	7,929.38	15,439.72	11,793.60	11,852.00	8,735.32	10,173.80	7,679.97	5,246.97		
Country Inn & Suites	22,786.07	20,620.26	17,218.62	22,193.02	20,496.21	19,648.45	13,962.72	15,131.03	15,268.04	16,189.19		
Dirwinds Executive Inn	9,655.50	8,873.67	7,262.39	8,115.68	8,347.33	8,390.24	6,906.18	7,000.34	7,773.99	7,817.08		
Hampton Inn & Suites	39,690.07	40,503.89	38,500.42	44,782.99	39,282.18	35,160.65	33,686.92	31,354.33	36,481.62	31,900.89		
Holiday Inn Express	36,566.25	37,936.51	36,512.84	40,451.69	37,285.80	35,270.52	30,781.71	27,764.13	32,271.12	31,096.46		
King 9 Motel	4,017.44	3,016.00	3,190.25	3,216.50	3,477.11	3,305.21	39,493.46	2,828.70	3,071.10	2,776.20		
La Quinta Inn	25,404.32	24,944.34	24,406.81	23,369.06	31,157.70	33,741.99	28,847.07	31,607.50	29,077.83	29,295.13		
La Quinta Motel	17,759.43	18,961.10	16,561.93	21,704.40	22,409.75	23,507.70	21,382.50	19,505.90	18,896.77	20,557.89		
Pharr-Ann Hotel		2,679.81	1,932.84	2,655.24	2,290.61	2,533.86						
Pharr Executive Inn	1,251.86	1,885.52	1,899.21	2,042.54		1,886.86	1,068.40		1,140.32	1,418.10		
Pharr Plaza Hotel	5,149.21	5,300.18	5,092.84	5,204.16	4,915.12	5,381.45	4,780.26	5,073.51	4,935.93	5,048.05		
Red Carpet Inn	9,670.32	10,135.99	8,675.61	6,537.33								
Red Roof Inn	13,825.41	13,462.59	13,002.59	12,263.60	11,985.70	10,448.65	6,044.17	6,373.42	10,863.61	11,092.76		
River Spur	4,378.60	4,492.44	3,469.26	5,033.49	3,782.88	3,429.82	3,113.07	2,864.36	2,161.81	2,499.95		
Shin Deck Motel	671.16	643.16	583.80	568.74	628.67	656.74	628.39	619.92	691.04	676.34		
Value Place	6,630.08	9,345.30	5,856.30	6,386.11	5,747.90	8,322.54	6,942.32	5,516.34	6,083.40	10,613.48		
Vicchio Motel	952.35	969.01	945.07	917.91	784.84	905.73	936.84	933.31	949.06	948.50		
	231,943.55	241,690.62	210,508.02	234,801.86	222,956.42	224,364.19	221,788.88	180,677.25	195,364.38	190,224.15		0.00

AVERAGE PER QUARTER: \$229,736.01  
 TOTAL COLLECTION PER FISCAL YEAR: \$918,944.06  
 INCREASE/(DECREASE) IN COLLECTIONS: 279,439.26  
 INCREASE FROM PREVIOUS YEAR: 44%  
 BUDGET VS. ACTUAL VARIANCE ANALYSIS: \$600,000.00  
 \$918,944.05  
 153%

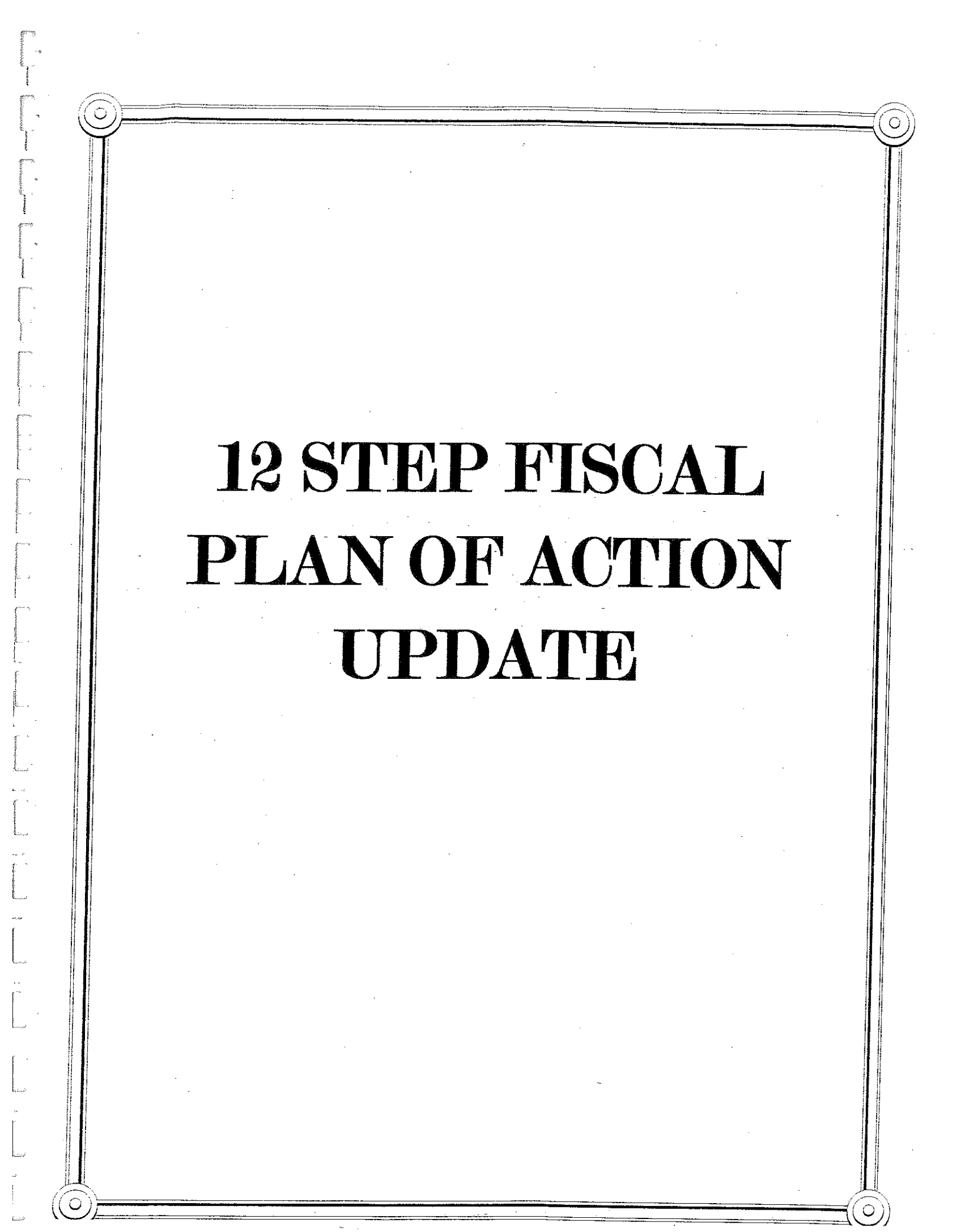
\$212,446.69  
 FY08/09 \$849,786.74  
 (69,157.31)  
 -8%  
 \$650,000.00  
 \$849,786.74  
 131%

\$100,005.31  
 FY09/10 \$400,021.24  
 (269,088.25)  
 -53%  
 \$880,000.00  
 \$400,021.24  
 45%



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**12 STEP FISCAL  
PLAN OF ACTION  
UPDATE**

City of Pharr  
12-Step Fiscal Plan of Action Update  
JUNE 2010

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STEP 1

*Understand what happened in the past but do not dwell on it – need to move forward. In my opinion, culpability is not identifiable*

The September 30, 2007 audit was completed on time, the first time in 19 years. With this action, the Finance Director was able to identify financial trends and positions that are not acceptable and warrant immediate attention. These findings were communicated in a public and transparent method. Our real, up-to-date, financial situation and its gravity was communicated to all interested parties via department head meetings, SEC filing disclosures, City Commission meetings, newspaper articles, and presentations to community organizations (Lion's Club, Rotary), all with the intent to inform everyone of the need to improve our situation. In order to correct a problem, we must first identify it; in this case, I believe we have thoroughly done so.

**UPDATE:**

**COMPLETED: Commission, management, and public are well aware of our situation and have begun appropriate plans to correct situation. Acknowledgement to never repeat the past fiscal situation was unanimously agreed to.**

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STEP 2

*Develop fiscal policies that would prevent this in the future: ex: set a minimum fund balance by commission approval that requires a unanimous vote to change or spend*

One of the main issues that must be addressed to correct our fiscal situation is the development of fiscal policies that will guide City administration in the management of City fiscal activities. In order to do so, the Finance Director began a comprehensive review of resources that can assist in the development of the policies. Policies from numerous cities, accounting manuals, and governmental organizations were analyzed. Fiscal policies for the following activities were created and presented for approval to the City Commission on September 16, 2008: Budgetary, Revenue, Expenses, Fund Balance, Capital Improvement, Debt Service, Intergovernmental Relations, Grants, Fiscal Commission Monitoring, Financial Consultants, Accounting, Internal Control, and E-Commerce. Of interesting importance, is the creation of a separate contingency bank account that will hold and account for the City's contingency/unreserved fund balance funds. These policies were followed in the development of our upcoming budget.

**UPDATE:**

**COMPLETED: Fiscal policies were prepared and approved during the FY08/09 budget. This fiscal report along with the update on our 12-Step program is part of our fiscal policy.**

Minimum fund balance was set at 60 days (90 days is the ultimate goal). Fund balance correction was budgeted at roughly \$2.9 million this fiscal year.

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### STEP 3

*Monitor the status of the budget and fund balance – Monthly, Quarterly, or Mid-year*

Fiscal policies have been developed. These policies identify monthly reporting requirements of financial activity. Beginning with the October 2008 month, the City Commission will be provided with a status of the budget activity as well as the available resources per fund. This will enable the Commission to be aware of any potential future problems as well as having current information to make timely governing decisions.

#### UPDATE:

**COMPLETED:** This fiscal report along with the update on our 12-Step program is part of our fiscal policy. Finance and the other departments are coordinating financial reports monthly and quarterly covering all major fiscal activities and budgets.

---

### STEP 4

*Control increasing the negative fund balance – reduce costs and unbudgeted spending: Legal Fees, Engineering Fees, Capital Projects*

Fund balance is the net of assets over liabilities, which contains the net results of revenues and expenditures. If expenditures decrease, the fund balance will increase. The need to reduce and/or control the increase in cost was analyzed. Major expenditures that were identified as possible areas to quickly become more efficient were legal fees, engineering fees, and capital projects (engineering fees were mainly based on capital projects). Legal fees were reviewed and attorney fees were changed to hourly and therefore more accountable, versus the retainage method that was a standard unaccountable monthly fee. Engineering fees were contained by involving other engineering firms in City business; this enabled the City to compare fees, thereby reducing them. Capital projects were controlled by not starting any new ones. The objective was to complete the projects that were already started. Another method identified to control expenditures was the outsourcing of property tax collection activities to the County. Additionally, one of our future goal is to consolidate purchasing needs and bid them in bulk for better pricing.

#### UPDATE:

**IN PROCESS:** Negative fund balance will now be fully funded by the end of this fiscal year. Legal fees and engineering fees have been relatively controlled and reduced. Employee benefits have been adjusted (health care and retirement supplements). Legal use of hotel/motel revenues have been identified by parks director thereby reducing needs from General Fund. Capital projects have not been budgeted and have had minimal expenditures in comparison to other fiscal years. Reimbursement of General Fund staff

use by PEDC and Utility funds were correctly calculated. This action must continue into the budget process every year. There is always room for improvement.

---

#### STEP 5

*Agree on a long term plan to pay down debt (due to's/from)*

During the most recent audit, a complex transaction method of interfund borrowing was identified. This method has been occurring for several fiscal years with no evidence of reconciliations ever taking place. The borrowings were minor as well as major in size. All minor debt has been repaid. Major debt owed by Golf Course, Capital Projects, and General Fund to Utility, Bridge, Capital Projects, and General Fund were presented to the City Commission for a resolution to forgive the borrowing and declare it bad debt. This debt was created mainly due to the completion of capital projects. Long term debt remaining is due to purchase of land, which will be repaid once land is sold.

**UPDATE:**

**COMPLETED:** Reconciliations have taken place and deemed to be from years of unbudgeted expenditures. Most of the major debt would have never been repaid due to the revenue sources from Golf, Garage, and General funds. City Commission approved a plan to write them off as bad debt and move forward. The major debt from the complex transactions were owed to ourselves, one fund owed another fund. This problem has been corrected.

---

#### STEP 6

*Increase the management availability and rate of decisions made on daily operating situations*

The City Manager has many duties and responsibilities. The City's current needs require more attention than one person can realistically provide on a consistent and effective manner. Delegation of responsibility and oversight/control of City operations is needed to sustain and improve the level of operations the City conducts. It is highly recommended that one or two Assistant City Manager or Deputy City Manager positions be created and financed. One of the positions will be for oversight/control of operations, and the other for oversight/control of infrastructure/projects needs and activities (major costs and long-term implications if not done correctly).

**UPDATE:**

**NO ACTION YET**

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#### STEP 7

*Ensure that all City resources are accounted for and tracked*

The City has vast resources that are for many different purposes and restrictions. All activities should be budgeted regardless of where the funding comes from due to the obligation to be responsible and transparent with tax-payer funds. In the upcoming budget, all City resources were accounted for and a budget was created. The lack of capital project fund budgeting was a major factor of the City's current financial situation. This problem has been corrected through the City's recently developed fiscal policies.

**UPDATE:**

**COMPLETED:** Fiscal policies are being adhered to and therefore ALL City funds are accounted for and budgeted accordingly.

---

**STEP 8**

*Consult City fiscal experts on decisions that have a long-term fiscal impact on City resources*

No one knows the financial capabilities better than the Finance Director. The Finance Director's main responsibility is to maintain integrity, be transparent, and be accountable for city finances. The Finance Director should be included or consulted with on long-term decisions/plans for the proper analysis of financial capabilities. This will ensure that decisions made today can be carried out in the future without negatively straining the City's finances.

**UPDATE:**

**IN PROCESS:** The Finance Director has been included in more decisions that have a fiscal impact on the City's finances. **This is a STEP that should be continued.** The City Manager and City Commission have improved in their reliance on the Finance Director. Prime examples are: City wireless infrastructure proposed project, health benefits, retirement supplements, PEDC 4a/b.

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**STEP 9**

*Concentrate on property tax & sales tax opportunities and don't spend the results until fund balance is corrected*

Although there is no major change in the economic activity in Pharr, a couple of significant changes are expected to occur in the upcoming fiscal year. These changes are expected to increase the sales and property tax revenues. The expected growth was not included in the upcoming budget. Should the growth occur, the new funds will improve the City's fund balance. New revenue growth will continue to be restricted until the fund balance is at an ideal amount.

**UPDATE:**

**COMPLETED:** New revenue growth was not used during last fiscal year. This fiscal year, the new revenue growth was budgeted as an increase to the fund balance. The budgeted amount is \$306,360.

## STEP 10

### *Sell excess or surplus properties*

The police department spearheaded a collection of City-owned assets and had them declared as surplus property by the Commission. An auction held for the surplus property was successfully held; more auctions are planned. Surplus real-estate is currently being appraised for sale options. Over \$2 million is expected to be sold. All proceeds will be used to replenish our cash flow and fund balance situation.

#### **UPDATE:**

**IN PROCESS:** This process is taking place in an informal manner. All City property not used for City purposes needs to be put on the real-estate market so that all potential buyers are aware of the available assets. No assets have been sold to outside parties. Hotel/Motel Fund recently paid the General Fund for the land south of the Convention Center that was purchased for possible expansion of the Convention Center parking lot. This is an appropriate use of Hotel/Motel funds. The amount paid to the General Fund was quickly used to increase the Contingency Reserve account and supplements the Unreserved Fund Balance. Old City Hall was leased to Pharr Literacy Center.

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## STEP 11

### *Utilize property tax revenue that was not on the tax roll for fund balance replenishment*

The Hidalgo County Tax appraising software had a major glitch that was identified last fiscal year. The improvements on land were not taxed for several years. The actual amount of this glitch was not quantifiable by the County but is expected to be significant. This year, tax collection over current budget is in excess of \$200,000. These new funds were not expensed and budget amendment to increase spending did not occur. The funds are being used to improve the fund balance position. The result of the glitch is identified and budgeted in the upcoming tax year, which contains an increase in taxable property over 18%.

#### **UPDATE:**

**COMPLETED:** The property tax revenue that was identified last year was not used to increase revenues. The funds were used to replenish the fund balance. Property taxes did increase by 18% in the current budget. The City is estimated to replenish the fund balance this year by roughly \$1.9 million.

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## STEP 12

### *Collect funds owed by Pharr Economic Development Corporation (PEDC)*

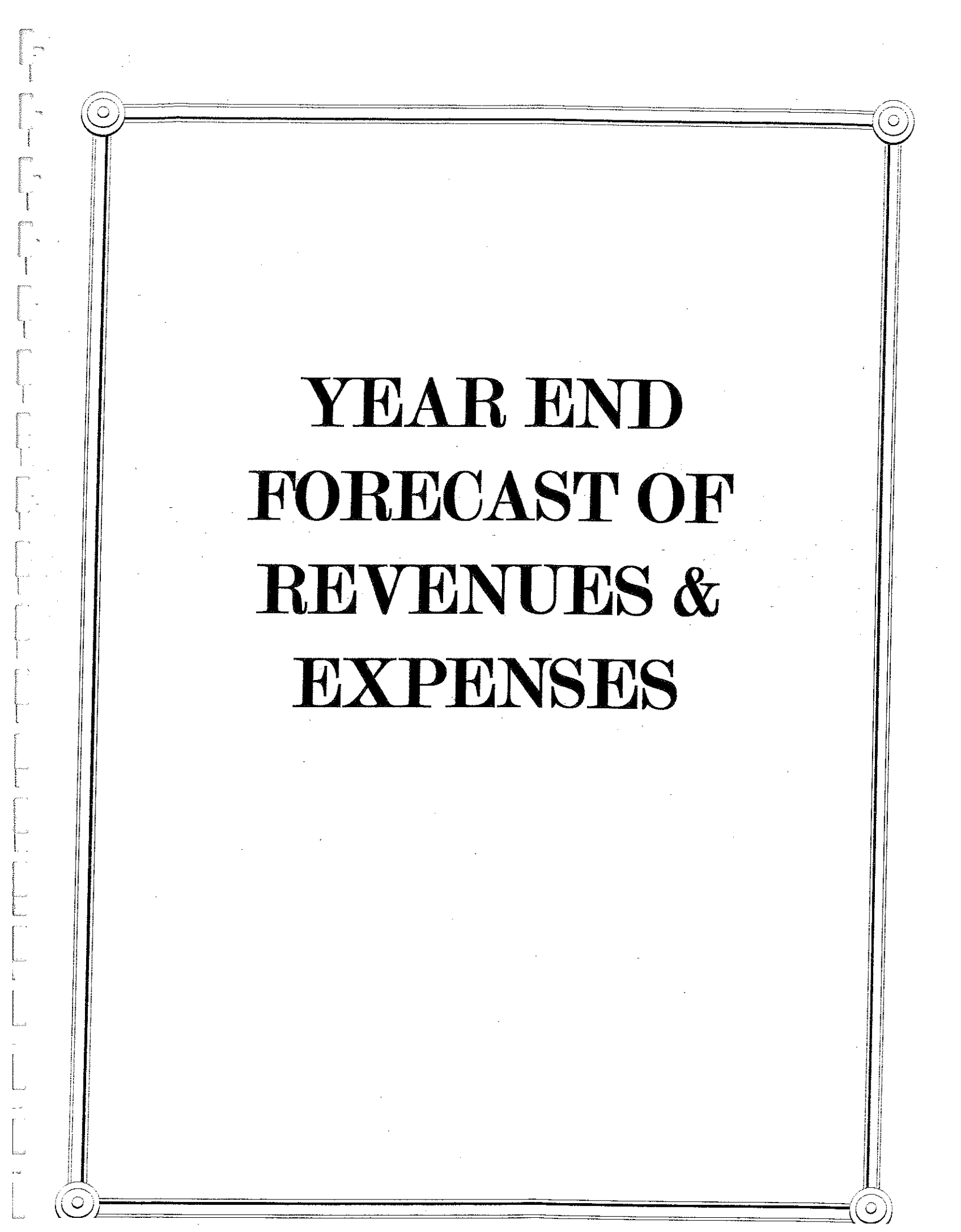
Due to several capital projects, at September 30, 2007, the PEDC owed the City over \$1.18 million in reimbursements. This year, reimbursement requests to the PEDC were made. PEDC

made all reimbursements owed to the City for completed projects, and a reconciliation of the amounts owed once future projects are completed has taken place.

**UPDATE:**

**COMPLETED:** All funds for capital projects owed to the City by the PEDC (4A Corp.) have been paid or are in the process of being paid.

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**YEAR END  
FORECAST OF  
REVENUES &  
EXPENSES**



CITY OF PHARR  
3RD QUARTER BUDGET PROJECTIONS

GENERAL FUND

	FY 09/10		OVER/(UNDER)	%
	ADOPTED ANNUAL BUDGET	PROJECTED ENDING ACTIVITY		
<b>REVENUES</b>				
PROPERTY TAXES	13,147,200	13,147,200	-	0.00%
SALES TAX	7,835,500	7,325,500	(510,000)	-6.96%
OTHER TAXES	168,800	168,800	-	0.00%
FRANCHISE FEES	659,400	659,400	-	0.00%
RENTAL FEES	458,640	438,640	(20,000)	-4.56%
SANITATION FEES	2,040,000	2,040,000	-	0.00%
DEBRIS & BRUSH FEES	936,000	936,000	-	0.00%
OTHER REVENUE PROD FACILITIES	2,000	2,000	-	0.00%
MUNICIPAL COURT FEES	1,070,000	1,070,000	-	0.00%
OTHER FINES AND FEES	140,400	134,400	(6,000)	-4.46%
BUILDING PERMITS	220,000	200,000	(20,000)	-10.00%
OTHER LICENSES AND PERMITS	450,190	347,690	(102,500)	-29.48%
INTERFUND TRANSFERS IN	2,344,600	2,344,600	-	0.00%
SERVICE FEES	529,510	575,140	45,630	7.93%
TOTAL REVENUES	<u>30,002,240</u>	<u>30,002,240</u>	<u>(612,870)</u>	-2.04%
<b>EXPENDITURES</b>				
CITY MANAGER'S OFFICE	947,390	947,390	-	0.00%
FINANCE DIRECTOR'S OFFICE	679,370	679,370	-	0.00%
POLICE DEPARTMENT	10,366,060	10,025,520	340,540	3.40%
PD TRAFFIC	1,205,350	1,201,700	3,650	0.30%
MUNICIPAL COURT	391,270	375,270	16,000	4.26%
FIRE DEPARTMENT	5,331,710	5,331,710	-	0.00%
ADMINISTRATIVE SERVICES	460,470	453,958	6,512	1.43%
STREET MAINTENANCE	2,009,040	2,012,740	(3,700)	-0.18%
MUNICIPAL LIBRARY	1,048,200	1,048,200	-	0.00%
BUILDING MAINTENANCE	2,028,340	2,028,340	-	0.00%
PLANNING & CODE ENFORCEMENT	910,510	910,510	-	0.00%
SANITATION PRIVATIZATION	1,680,000	1,680,000	-	0.00%
DEBRIS COLLECTION EXPENSE	600,000	600,000	-	0.00%
STREET LIGHTS	599,400	599,400	-	0.00%
TRANSFER OUT CONTINGENCY	1,767,340	1,767,340	-	0.00%
OTHER TRANSFERS OUT	123,690	123,690	-	0.00%
OTHER NON-DEPARTMENTAL EXP	1,203,600	1,428,600	(225,000)	-15.75%
TOTAL EXPENSES	<u>31,351,740</u>	<u>31,213,738</u>	<u>138,002</u>	0.44%
REVENUE OVER/(UNDER) EXPENSE	<u>(1,349,500)</u>	<u>(1,211,498)</u>	<u>(474,868)</u>	39.20%

The above table shows each General Fund department's year to date forecast of the total year-end revenues and expenditures for Fiscal Year (FY) 2009-2010.

The following departments are the main reason for the projected increase and savings in expenditures:

MUNICIPAL COURT - Savings exist due to a 4% budget cut in Overtime, Other Operating Supplies, Building & Equipment, Gas & Oil and in Contractual Services-Collections.

POLICE DEPARTMENT - Savings exist due to a decrease in Gas & Oil, Salaries, Overtime/Workstudy, Photography Supplies, Office Supplies, and Workers Compensation Insurance.

ADMINISTRATIVE SERVICES - Increase exists due to equipment purchase and litigation representation.

OTHER NON-DEPARTMENTAL - Increase exists due to an increase in Centennial (Hubphest) Celebration, Transfer Out - CIP Fund, Appraisal Fee and Engin. & Archit. Subdivision.

CITY OF PHARR  
 3RD QUARTER BUDGET PROJECTIONS  
 FY09/10  
 GOVERNMENTAL FUNDS

GENERAL CONTINGENCY RESERVE FUND:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 1,876,440	\$ 1,896,440	\$ 20,000	1.07%
EXPENDITURES		\$ 1,876,440	\$ 1,876,440	\$ -	0.00%
TOTAL		\$ -	\$ 20,000	\$ 20,000	

- Interest revenues increase due to high balance.

HOTEL MOTEL FUND:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 884,600	\$ 764,600	\$ (120,000)	-13.57%
EXPENDITURES		\$ 1,081,190	\$ 779,420	\$ 301,770	27.91%
TOTAL		\$ (196,590)	\$ (14,820)	\$ 181,770	

- Decrease in revenues due to a lower bank balance than anticipated and reduced revenues indicate fewer hotel visitors.

ASSET SHARING FUND:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 305,000	\$ 305,000	\$ -	0.00%
EXPENDITURES		\$ 305,000	\$ 305,000	\$ -	0.00%
TOTAL		\$ -	\$ -	\$ -	

- There are no projected changes to the budget this quarter.

PARKLAND DEDICATION FEE FUND:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 31,000	\$ 31,000	\$ -	0.00%
EXPENDITURES		\$ 270,000	\$ 270,000	\$ -	0.00%
TOTAL		\$ (239,000)	\$ (239,000)	\$ -	

- There are no projected changes to the budget this quarter.

CITY OF PHARR  
 3RD QUARTER BUDGET PROJECTIONS  
 FY09/10

GOVERNMENTAL FUNDS

CDBG FUND:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 2,394,560	\$ 2,394,560	\$ -	0.00%
EXPENDITURES		\$ 1,589,400	\$ 1,589,400	\$ -	0.00%
TOTAL		\$ 805,160	\$ 805,160	\$ -	

- There are no projected changes to the budget this quarter.

DEBT SERVICE FUND:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 2,224,540	\$ 2,224,540	\$ -	0.00%
EXPENDITURES		\$ 2,224,540	\$ 2,224,540	\$ -	0.00%
TOTAL		\$ -	\$ -	\$ -	

- There are no projected changes to the budget this quarter.

CITY OF PHARR  
 3RD QUARTER BUDGET PROJECTIONS  
 FY09/10  
 PROPRIETARY FUNDS

CITY GARAGE FUND:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 444,760	\$ 444,760	\$ -	0.00%
EXPENDITURES		\$ 444,760	\$ 454,760	\$ (10,000)	-2.25%
TOTAL		\$ -	\$ (10,000)	\$ (10,000)	

-The City Garage Fund expects an increase in Workman's Comp Claim Account and in Communications.

UTILITY FUND:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 12,170,200	\$ 12,170,200	\$ -	0.00%
EXPENDITURES		\$ 5,151,340	\$ 5,151,340	\$ -	0.00%
TOTAL		\$ 7,018,860	\$ 7,018,860	\$ -	

- There are no projected changes to the budget this quarter.

PHARR INTERNATIONAL BRIDGE FUND:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 8,365,990	\$ 8,365,990	\$ -	0.00%
EXPENDITURES		\$ 8,365,990	\$ 8,428,490	\$ (62,500)	-0.75%
TOTAL		\$ -	\$ (62,500)	\$ (62,500)	

-The Bridge Fund is expected to end the year with an increase in expenditures due to an increase in operating, photography, chemical, and toll station supplies. There is also an increase in Workers Compensation Insurance due to an employee.

GOLF COURSE FUND:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 882,000	\$ 882,000	\$ -	0.00%
EXPENDITURES		\$ 882,000	\$ 882,000	\$ -	0.00%
TOTAL		\$ -	\$ -	\$ -	

- There are no projected changes to the budget this quarter.

CITY OF PHARR  
 3RD QUARTER BUDGET PROJECTIONS  
 FY09/10  
 FIDUCIARY FUNDS

VOLUNTEER FIREMEN PENSION:

	REVISIONS	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES		\$ 31,000	\$ 31,000	\$ -	0.00%
EXPENDITURES	-	\$ 12,300	\$ 12,300	\$ -	0.00%
TOTAL		\$ 18,700	\$ 18,700	\$ -	

- There are no projected changes to the budget this quarter.





**QUARTERLY  
UPDATES**

**CITY OF PHARR, TEXAS  
CONSTRUCTION IN PROGRESS ACTIVITY  
AS OF JUNE 30, 2010**

PROJECT NAME	CIP EXPENSE AS OF 9/30/09	CURRENT YEAR ACTIVITY		CURRENT YEAR ACTIVITY OTHER	TOTAL ACTIVITY	PROJECT COST TO DATE	RETAINAGE
		ENGINEER SERVICES	CONSTRUCTION				
PORT OF ENTRY MODERNIZATION	\$ -	\$ 88,328	\$ -	\$ -	\$ 88,328	\$ 88,328	\$ -
TRONIC TOLL COLLECTION SYSTEM	812,199	-	90,250	-	90,250	902,448	-
<b>TOTAL BRIDGE</b>	<b>812,199</b>	<b>88,328</b>	<b>90,250</b>	<b>-</b>	<b>178,578</b>	<b>990,776</b>	<b>-</b>
<b>WATER UTILITY</b>							
COLLECTION SYSTEM	2,627,165	429,096	-	-	429,096	3,056,261	-
COLLECTION-LIFT STATION PROJECT -A	6,047,687	-	108,365	-	108,365	6,156,052	683,837
COLLECTION-LIFT STATION PROJECT -B	8,357,974	-	1,215,404	-	1,215,404	9,573,378	503,862
COLLECTION-LIFT STATION PROJECT -C	313,027	-	4,966,938	-	4,966,938	5,279,964	586,663
COLLECTION-LIFT STATION PROJECT -D	-	-	1,325,037	-	1,325,037	1,325,037	69,739
COLLECTION-LIFT STATION PROJECT -E	-	-	223,921	-	223,921	223,921	11,785
TREATMENT PLANT	1,239,590	278,900	4,350,359	8,000	4,637,259	5,876,849	268,259
SEWER TREATMENT PLANT	962,961	99,244	-	-	99,244	1,062,205	-
SEWER W/L UPGRADE	-	-	-	-	-	-	-
SEWER ROAD UTILITY RELOCATION	-	-	451,634	-	451,634	451,634	23,770
WATER PUMP	1,024,804	-	-	-	-	1,024,804	-
<b>TOTAL UTILITY</b>	<b>20,573,208</b>	<b>807,240</b>	<b>12,641,657</b>	<b>8,000</b>	<b>13,456,897</b>	<b>34,030,105</b>	<b>2,147,915</b>
<b>ROADWAY</b>							
BERNARD	-	-	-	-	-	-	-
ACRES WEST I	-	95,200	-	-	95,200	95,200	-
ACRES WEST II	-	126,800	-	-	126,800	126,800	-
ELM DRIVE DRAINAGE	-	3,640	50,726	-	54,366	54,366	-
VENTION CENTER RENOVATION	-	-	-	-	-	-	-
ARTIC PARK	-	227,992	-	-	227,992	227,992	-
SSA ROAD	-	-	-	-	-	-	-
AR ROAD	-	-	-	-	-	-	-
OUX ROAD	647,517	-	-	239,297	239,297	886,814	-
INCHO ROAD	-	-	-	-	-	-	-
<b>TOTAL ROADWAY</b>	<b>647,517</b>	<b>453,632</b>	<b>50,726</b>	<b>239,297</b>	<b>743,655</b>	<b>1,391,172</b>	<b>-</b>
<b>GENERAL GOVERNMENTAL</b>							
<b>GRAND TOTAL CIP</b>	<b>\$ 22,032,924</b>	<b>\$ 1,349,199</b>	<b>\$ 12,782,633</b>	<b>\$ 247,297</b>	<b>\$ 14,379,129</b>	<b>\$ 36,412,053</b>	<b>\$ 2,147,915</b>



**CITY OF PHARR, TEXAS**  
**CONSTRUCTION IN PROGRESS ACTIVITY-BUDGET STATUS**  
**AS OF JUNE 30, 2010**

	TOTAL Budget 2009-2010	CURRENT YEAR ACTIVITY	BUDGET BALANCE	% USED
<b>BRIDGE</b>				
PORT OF ENTRY MODERNIZATION-ENG.	\$ -	\$ 88,328	\$ (88,328)	0.00%
PORT OF ENTRY MODERNIZATION-CONSTR.	-	-	-	0.00%
PORT OF ENTRY MODERNIZATION-OTHER	-	-	-	0.00%
ELECTRONIC TOLL COLLECTION SYSTEM	-	90,250	(90,250)	0.00%
<b>TOTAL BRIDGE</b>	-	178,578	(178,578)	0.00%
<b>UTILITY</b>				
WW COLLECTION SYSTEM-ENGINEERING	968,200.00	429,096	539,104	44.32%
WW COLLECTION SYSTEM-CONSTRUCTION	28,062,180.00	7,839,664	20,222,516	27.94%
WW COLLECTION SYSTEM-OTHER	-	-	-	0.00%
WASTE WATER TREATMENT-ENGINEERING	1,000,000.00	278,900	721,100	27.89%
WASTE WATER TREATMENT-CONSTRUCTION	12,500,000.00	4,350,359	8,149,641	34.80%
WASTE WATER TREATMENT-OTHER	-	8,000	(8,000)	0.00%
WATER TREATMENT PLANT-ENGINEERING	750,000.00	99,244	650,757	13.23%
WATER TREATMENT PLANT-CONSTRUCTION	13,000,000.00	-	13,000,000	0.00%
WATER TREATMENT PLANT-OTHER	259,560.00	-	259,560	0.00%
E. POLK W/L UPGRADE - ENGINEERING	16,000.00	-	16,000	0.00%
E. POLK W/L UPGRADE - CONSTRUCTION	200,000.00	-	200,000	0.00%
SUGAR ROAD UTILITY RELOCATION	700,000.00	451,634	248,366	64.52%
RAW WATER PUMP-ENGINEERING	-	-	-	0.00%
RAW WATER PUMP-CONSTRUCTION	120,000.00	-	120,000	0.00%
<b>TOTAL UTILITY</b>	57,575,940	13,456,897	44,119,043	23.37%
<b>GOVERNMENTAL</b>				
HALL ACRES WEST I	104,000	95,200	8,800	91.54%
HALL ACRES WEST II	136,000	126,800	9,200	93.24%
WEST HALL ACRES ROAD UTILITY RELOCAT	-	-	-	0.00%
DARLENE DRIVE DRAINAGE	50,726	54,366	(3,640)	107.18%
CONVENTION CENTER RENOVATION	850,000	-	850,000	0.00%
AQUATIC PARK	270,000	227,992	42,008	84.44%
OWASSA ROAD	-	-	-	0.00%
SUGAR ROAD	81,250	239,297	(158,047)	0.00%
W. SIOUX ROAD	-	-	-	0.00%
E. RANCHO ROAD	-	-	-	0.00%
<b>TOTAL GOVERNMENTAL</b>	1,491,976	743,655	748,321	0.00%
<b>GRAND TOTAL</b>	<b>\$ 59,067,916</b>	<b>\$ 14,379,129</b>	<b>\$ 44,688,787</b>	<b>24.34%</b>

**CITY OF PHARR, TEXAS**  
**PROJECT CONTRACTUAL AGREEMENT/COST**  
**AS OF JUNE 30, 2010**

	PROJECT CONTRACT COSTS			TOTAL COST
	ENGINEER SERVICES	CONSTRUCTION	OTHER	
PORT OF ENTRY MODERNIZATION-ENG. ELECTRONIC TOLL COLLECTION SYSTEM	\$ 416,649	\$ -	\$ -	\$ 416,649
	-	903,000	-	-
	<u>416,649</u>	<u>903,000</u>	<u>-</u>	<u>416,649</u>
WW COLLECTION SYSTEM	3,206,260	27,560,727	-	30,766,987
WASTE WATER TREATMENT PLANT	2,259,590	13,336,135	-	15,595,725
WATER TREATMENT PLANT	1,361,495	-	-	1,361,495
E. POLK W/L UPGRADE	-	-	-	-
SUGAR ROAD UTILITY RELOCATION	-	-	-	-
RAW WATER PUMP	104,750	1,046,184	-	1,150,934
	<u>6,932,095</u>	<u>41,943,046</u>	<u>-</u>	<u>48,875,141</u>
HALL ACRES WEST I	104,000	1,139,342	-	1,243,342
HALL ACRES WEST II	136,000	1,110,198	-	1,246,198
WEST HALL ACRES ROAD UTILITY RELOCAT	-	536,800	-	536,800
DARLENE DRIVE DRAINAGE	10,190	54,366	-	64,556
CONVENTION CENTER RENOVATION	20,000	800,000	30,000	850,000
AQUATIC PARK	340,000	-	30,000	370,000
OWASSA ROAD	-	-	141,000	141,000
SUGAR ROAD	-	3,700,000	647,517	4,347,517
W. SIOUX ROAD	73,127	474,434	-	547,561
E. RANCHO ROAD	217,892	2,178,920	-	2,396,812
	<u>901,209</u>	<u>9,994,060</u>	<u>848,517</u>	<u>11,743,785</u>
	<u>\$ 8,249,953</u>	<u>\$ 52,840,106</u>	<u>\$ 848,517</u>	<u>\$ 61,035,575</u>

**CITY OF PHARR  
 OUTSTANDING DEBT ISSUANCES  
 AS OF JUNE 30, 2010**

<u>Debt Type</u>	<u>Series</u>	<u>Interest Rate(s)</u>	<u>Date of Maturity</u>	<u>Original Issuance</u>	<u>Unspent Proceeds</u>	<u>Debt Issuances Maturity Info</u>		
						<u>Principal Budgeted This FY</u>	<u>Balance After This FY Principal</u>	<u>Total Outstanding</u>
<b>GENERAL FUND</b>								
Certificates of Obligation	1999	5.53%	08/15/2010	\$ 2,165,000	-	\$105,000	\$0	\$105,000
Certificates of Obligation	2001	4.50%	08/15/2015	12,035,000	-	480,000	2,745,000	3,225,000
General Obligation Refunding Bonds	2005B	3.50%	08/15/2021	16,110,000	-	735,000	14,395,000	15,130,000
				<b>\$ 30,310,000</b>	<b>\$ -</b>	<b>\$1,320,000</b>	<b>\$17,140,000</b>	<b>\$18,460,000</b>
<b>INTERNATIONAL BRIDGE</b>								
Tax & Bridge Revenue Refunding	2005A	3.38%	08/15/2022	\$ 9,755,000	-	\$525,000	\$7,280,000	\$7,805,000
Tax Notes	2006	4.23%	08/15/2011	7,100,000	-	1,530,000	1,595,000	3,125,000
				<b>\$ 16,855,000</b>	<b>\$ -</b>	<b>\$2,055,000</b>	<b>\$ 8,875,000</b>	<b>\$10,930,000</b>
<b>WATER &amp; SEWER</b>								
Senior Lien Revenue Bonds	1988	0.00%	09/01/2013	\$ 3,260,000	-	\$185,000	\$565,000	\$750,000
Revenue Bonds CWSRF	2007	2.85%	09/01/2027	29,000,000	20,227,934	745,000	26,815,000	27,560,000
Revenue Bonds DWSRF	2007A	2.30%	09/01/2027	14,000,000	13,570,000	360,000	12,880,000	13,260,000
Revenue Bonds NADBank	2007B	3.75%	09/01/2027	10,000,000	5,136,243	370,000	8,840,000	9,210,000
Revenue Refunding Bonds	2008	3.60%	09/01/2018	6,430,000	-	650,000	4,965,000	5,615,000
				<b>\$ 62,690,000</b>	<b>\$38,934,177</b>	<b>\$2,330,000</b>	<b>\$54,065,000</b>	<b>\$56,395,000</b>
<b>DBG- HUD SECTION 108</b>								
125,000 HUD Section 108	2001A	2.89%	01/01/2022	\$ 5,000,000	-	\$255,000	\$270,000	\$525,000
				<b>\$ 5,000,000</b>	<b>\$ -</b>	<b>\$ 255,000</b>	<b>\$ 270,000</b>	<b>\$ 525,000</b>
	<b>City-Wide Total</b>			<b>\$114,855,000</b>	<b>\$38,934,177</b>	<b>\$5,960,000</b>	<b>\$80,350,000</b>	<b>\$86,310,000</b>

CITY OF PHARR  
 OUTSTANDING CAPITAL LEASES  
 AS OF JUNE 30, 2010

Lease Company	Leased During FY	Length of Lease	Maturity Date	Interest Rate	Lease Amount	Lease Balance	Payments - P&I	
							Monthly	Annual
1- First Southwest	05/06	5 Yrs	12/15/2010	3.92%	\$ 1,667,000	\$ 88,241	\$ 14,875	\$ 178,505
<i>Distribution/Owners:</i>		General Fund	84.23%		\$ 1,404,114	\$ 74,325	\$ 12,530	\$ 150,354
		Utility Fund	7.77%		\$ 129,526	\$ 6,856	\$ 1,156	\$ 13,870
		Golf Fund	8.00%		\$ 133,360	\$ 7,059	\$ 1,190	\$ 14,280
2- SunTrust	05/06	7 Yrs	06/10/2013	4.08%	\$ 279,600	\$ 129,640	\$ 3,832	\$ 45,985
<i>Distribution/Owners:</i>		General Fund	100.00%		\$ 279,600	\$ 129,640	\$ 3,832	\$ 45,985
3- SunTrust	06/07	3 Yrs	05/18/2010	3.94%	\$ 1,300,000	\$ -	\$ 38,346	\$ 306,772
<i>Distribution/Owners:</i>		General Fund	64.44%		\$ 837,720	\$ -	\$ 24,710	\$ 197,684
		Utility Fund	35.56%		\$ 462,280	\$ -	\$ 13,636	\$ 109,088
4- SunTrust	07/08	7 Yrs	11/14/2014	3.87%	\$ 2,322,000	\$ 1,537,224	\$ 31,600	\$ 379,201
<i>Distribution/Owners:</i>		General Fund	87.00%		\$ 2,020,140	\$ 1,337,385	\$ 27,492	\$ 329,905
		Paving & Drainage	11.20%		\$ 260,064	\$ 172,169	\$ 3,539	\$ 42,471
		Utility Fund	1.80%		\$ 41,796	\$ 27,670	\$ 569	\$ 6,826
5- SunTrust	07/08	3 Yrs	11/14/2010	3.77%	\$ 555,000	\$ 80,881	\$ 16,329	\$ 195,949
<i>Distribution/Owners:</i>		General Fund	100.00%		\$ 555,000	\$ 80,881	\$ 16,329	\$ 195,949
6- Mun. Svc's Group	08/09	7 Yrs	05/20/2014	5.49%	\$ 895,638	\$ 721,839	\$ 17,104	\$ 68,416
<i>Distribution/Owners:</i>		Bridge Fund	100.00%		\$ 895,638	\$ 721,839	\$ 17,104	\$ 68,416
		General Fund			\$ 5,096,574	\$ 1,622,231	\$ 84,893	\$ 919,878
		Paving & Drainage			260,064	172,169	3,539	42,471
		Utility Fund			633,602	34,526	15,361	129,784
		Golf Fund			133,360	7,059	1,190	14,280
		Bridge Fund			895,638	721,839	17,104	68,416
		<b>City-Wide Total</b>			<b>\$ 7,019,238</b>	<b>\$ 2,557,825</b>	<b>\$ 122,087</b>	<b>\$ 1,174,828</b>

CITY OF PHARR, TEXAS  
 SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS  
 THIRD QUARTER-FY09/10

<u>Department/ Program Title</u>	<u>Federal Expenditures</u>
<u>Administration Department</u>	
-IPA- Energy Grant	221,458
Total Administration Department Grant Expenses:	<u>221,458</u>
<u>Police Department</u>	
-Operations Task Force	36,925
-STEP Comprehensive Grant	63,951
-Byrne Justice Assistance	22,608
-Byrne JAG Border Security	109,656
-Byrne Recovery Act	103,629
-COPS- Technology Grant	49,091
-Egrant- Technology and Public	6,680
-Pharr MIBT Project	274,513
-Stonegarden Grant	31,000
Total Police Department Grant Expenses:	<u>698,053</u>
<u>Fire Department</u>	
-Homeland Security Grant Program 07	13,211
-Homeland Security Grant Program 08	50,645
-Staffing for Adequate Fire & Emergency Response	220,289
Total Fire Department Grant Expenses:	<u>284,145</u>
<u>Library Department</u>	
-TIFB Grant	24,535
Total Library Department Grant Expenses:	<u>24,535</u>
<u>CDBG</u>	
Program Year 05	-
Program Year 06	938
Program Year 07	12,956
Program Year 08	65,327
Program Year 09	279,849
CDBG- Disaster Recovery Entitlement	79,102
CDBG-R	107,375
Total CDBG Expenses:	<u>545,547</u>
<u>Utilities</u>	
-NADB Improvements to Waste Water Collection System	
-Phase 1A	108,365
-Phase 1B	1,215,404
-EPA SAAP	560,201
Total Utility Grant Expenses:	<u>1,883,970</u>
TOTAL EXPENDITURES OF FEDERAL AWARDS FOR Q 1, 2 & 3:	<u><b>3,657,708</b></u>

**CITY OF PHARR, TEXAS**  
*SCHEDULE OF EXPENDITURES OF STATE AWARDS*  
*THIRD QUARTER-FY09/10*

<u>Department/ Program Title</u>	<u>State Expenditures</u>
 <u>Police Department</u>	
-South Texas Auto Theft Enforcement Task Force 09	56,777
-STEP-Click It or Ticket	12,501
Total Police Department Grant Expenses:	<u>69,278</u>
 <u>Fire Department</u>	
-Fire Department Emergency Program	-
Total Fire Department Grant Expenses:	<u>-</u>
 <u>Library</u>	
-Loan Star Library Grant	6,195
Total Library Department Grant Expenses:	<u>6,195</u>
 <u>Public Works Department</u>	
-Source Reduction & Recycling	28,500
-Border Environment Cooperation Commission	18,828
Total Public Works Department Grant Expenses:	<u>47,328</u>
TOTAL EXPENDITURES OF STATE AWARDS FOR Q3:	<u><b>122,801</b></u>
TOTAL EXPENDITURES OF FEDERAL & STATE AWARDS FOR Q 1, 2 & 3	<u><b>3,780,509</b></u>

**CITY OF PHARR, TX**  
**Investment Report Summary**  
**June 30, 2010**

COMPLIANCE

This report complies with the requirements of the Public Funds Investment Act as well as the City of Pharr's adopted investment policy. The City is in compliance with all provisions of the Public Funds Investment Act and the City of Pharr's investment policy. The City's investment portfolio includes activity in demand deposits only, there are no other investment tools currently being utilized.

LIQUIDITY

The greatest length of maturity for all of our investments is 1 day. The weighted average maturity including demand deposits is 1.00 day and 1 day without demand deposits. Both of these amounts are within legal and City requirements.

CHANGE IN BOOK AND MARKET VALUE

The investment book value was roughly \$68.7 million and had decreased by approximately \$2.9 million from the previous quarter. The major decrease was due to one reason: 1) the final major quarter of collection of property tax was last quarter, minor collections will take place during the remaining fiscal year. This decrease was expected and was budgeted accordingly.

The market value of the portfolio was the same than the book value. The reason is due to demand deposits not having a market value other than its book value. All funds are in demand deposits due to our financial institution providing a much greater interest rate than any other financing tool while being fully collateralized.

PORTFOLIO YIELD

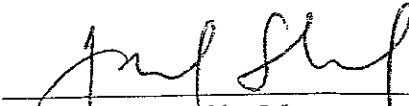
The portfolio yield of 2.02% was higher than the benchmark yields on the 90-day T-Bill and Average Federal Funds Rate, which were 0.12% and 0.18% respectively (per federal reserve website yield postings). The spread between the portfolio yield and the benchmark yield is mainly due to the depository's favorable interest rate. Safety and liquidity is a greater concern than yield. With the continued grasp of our operational and capital funding needs, a better understanding of the amount of funds available for investments should take place.

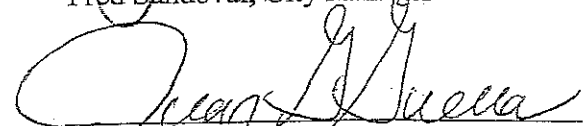
INVESTMENT MATURITIES/PURCHASES

There were no investments that were purchased or matured during the quarter.

All other transactions were routine. The attached schedules are also a part of this investment report.

Presented by City of Pharr Investment Officers:

  
\_\_\_\_\_  
Fred Sandoval, City Manager

  
\_\_\_\_\_  
Juan G. Guerra, Finance Director

**CITY OF PHARR, TX**  
**Detailed Investment Report**  
**As of June 30, 2010**

Investment	Par	VALUES - March 31, 2010		Book Increase/(Decrease)		Market Increase/(Decrease)		VALUES - June 30, 2010	
		Book	Market	Purchases/ Withdrawals	Accruals/ Amortizations	Purchases & Withdrawals	Change In Market Price	Book	Market
<b>MAND DEPOSITS</b>									
<i>Mined Cash:</i>									
Depository Bank - Pooled Cash	\$ 15,949,514	\$ 19,345,239	\$ 19,345,239	\$ (3,395,724)	\$ -	\$ (3,395,724)	\$ -	\$ 15,949,514	\$ 15,949,514
<i>Un-Mined Cash:</i>									
Depository Bank - General	8,004,081	7,012,339	7,012,339	991,742	-	991,742	-	8,004,081	8,004,081
Depository Bank - Utility	36,620,253	40,064,939	40,064,939	(3,444,686)	-	(3,444,686)	-	36,620,253	36,620,253
Depository Bank - Bridge	5,322,603	3,472,353	3,472,353	1,850,249	-	1,850,249	-	5,322,603	5,322,603
Depository Bank - Other	<u>2,859,478</u>	<u>1,778,922</u>	<u>1,778,922</u>	<u>1,080,556</u>	-	<u>1,080,556</u>	-	<u>2,859,478</u>	<u>2,859,478</u>
	68,755,929	71,673,792	71,673,792	(2,917,864)	-	(2,917,864)	-	68,755,929	68,755,929
<b>CERTIFICATES OF DEPOSIT</b>									
Certificates of Deposit - General	-	-	-	-	-	-	-	-	-
Certificates of Deposit - Bridge	-	-	-	-	-	-	-	-	-
Certificates of Deposit - Hotel	-	-	-	-	-	-	-	-	-
<b>ESTIMATED INVESTMENT POOLS</b>									
Tex-Pool	-	-	-	-	-	-	-	-	-
TexStar - Utility	-	-	-	-	-	-	-	-	-
<b>CURRICY INVESTMENTS</b>									
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<u>\$ 68,755,929</u>	<u>\$ 71,673,792</u>	<u>\$ 71,673,792</u>	<u>\$ (2,917,864)</u>	<u>\$ -</u>	<u>\$ (2,917,864)</u>	<u>\$ -</u>	<u>\$ 68,755,929</u>	<u>\$ 68,755,929</u>



**CITY OF PHARR, TX**  
**Comparison of Portfolio to Policy Limits**  
**As of June 30, 2010**

<u>LIMITS ON TYPES OF SECURITIES</u>	<u>Target Investment Level</u>	<u>Portfolio Cap</u>	<u>Actual Percentage of Portfolio</u>	<u>Positive/(Negative) % Variance Policy Limits</u>
Demand Deposits	N/A	N/A	100.00%	N/A
Money Market Mutual Funds	0%	10%	0.00%	10.00%
Certificates of Deposit	10%	50%	0.00%	50.00%
U. S. Treasury Obligations	15%	100%	0.00%	100.00%
U. S. Government Securities	20%	100%	0.00%	100.00%
Repurchase Agreements	5%	100%	0.00%	100.00%
Public Funds Investment Pools	50%	100%	0.00%	100.00%
Commercial Paper	0%	25%	0.00%	25.00%
Guaranteed Investment Contracts	0%	25%	0.00%	25.00%

<u>LIMITS ON MATURITIES</u>	<u>Minimum Allowable Percentage of Portfolio</u>	<u>Actual Percentage of Portfolio</u>	<u>Positive/(Negative) % Variance Policy Limits</u>
Available within 1 month	25%	100.00%	75.00%
Available within 3 months	33%	100.00%	67.00%
Available within 6 months	45%	100.00%	55.00%
Available within 1 year	60%	100.00%	40.00%
Available within 2 years	70%	0	N/A

<u>Days to Maturity</u>	<u>Maximum Allowable</u>	<u>Maximum Actual Maturity</u>	<u>Policy Limit Days Available</u>
	730	1	729.00

# CITY OF PHARR, TX

## Market Value Analysis

As of June 30, 2010

### CHANGES IN MARKET VALUE:

BEGINNING VALUE - March 31, 2010		\$71,673,792
<u>INVESTMENT ACTIVITY:</u>		
Purchases		\$0
Maturities - Accrued		-
Net Changes in Market Price		-
		<u>\$0</u>
Bank and Pooled Investment Deposits/(Withdrawals) - Net		<u>(2,917,864)</u>
ENDING VALUE - June 30, 2010		<u><u>\$68,755,929</u></u>

### COMPARISON OF BOOK VALUE TO MARKET VALUE:

#### BEGINNING VALUE - March 31, 2010

Market Value	\$71,673,792	
Book Value	\$71,673,792	
Ratio of Market Value to Book Value		100.00%

#### ENDING VALUE - June 30, 2010

Market Value	\$68,755,929	
Book Value	\$68,755,929	
Ratio of Market Value to Book Value		100.00%

**CITY OF PHARR, TX**

**Calculation of Weighted Average Maturity and Yield**

As of June 30, 2010

	<u>Market Value</u>	<u>Book Value</u>	<u># of Days To Maturity</u>	<u>Original Yield to Maturity</u>	<u>Percent of Portfolio</u>
<b>Demand Deposits</b>					
Depository Bank - Pooled Cash	\$15,949,514	\$15,949,514	1	2.02%	23.20%
Depository Bank - General	\$8,004,081	\$8,004,081	1	2.02%	11.64%
Depository Bank - Utility	\$36,620,253	\$36,620,253	1	2.02%	53.26%
Depository Bank - Bridge	\$5,322,603	\$5,322,603	1	2.02%	7.74%
Depository Bank - Other	<u>\$2,859,478</u>	<u>\$2,859,478</u>	1	2.02%	<u>4.16%</u>
	\$68,755,929	\$68,755,929			100.00%
<b>Certificates of Deposit</b>					
Certificates of Deposit - General	\$0	\$0	0	0.00%	0.00%
Certificates of Deposit - Bridge	\$0	\$0	0	0.00%	0.00%
Certificates of Deposit - Hotel	<u>\$0</u>	<u>\$0</u>	0	0.00%	<u>0.00%</u>
	\$0	\$0			0.00%
<b>Investment Pools</b>					
Tex-Pool	\$0	\$0	0	0.00%	0.00%
TexStar - Utility	<u>\$0</u>	<u>\$0</u>	0	0.00%	<u>0.00%</u>
	\$0	\$0			0.00%
<b>Federal Securities and Notes</b>					
--	\$0	\$0	0	0.00%	0.00%
--	<u>\$0</u>	<u>\$0</u>	0	0.00%	<u>0.00%</u>
	\$0	\$0			0.00%
	<b>TOTAL</b> <u>\$68,755,929</u>	<u>\$68,755,929</u>			<b><u>100.00%</u></b>

**Weighted Average Maturity**

Weighted Average Days to Maturity	1.00
Weighted Average Days to Maturity - (excl. depository bank)	1.00

**Weighted Average Yield**

Weighted Average Yield	2.02%
Weighted Average Yield - Operating (excluding depository bank)	2.02%
Average Fed Fund Rate at June 30, 2010	0.18%
Yield to Maturity of 90 day T-Bill at June 30, 2010 (secondary markets)	0.12%

**CITY OF PHARR, TX**  
**Year To Date Investment Transaction Report**  
**As of June 30, 2010**

**PURCHASES**

<u>Date</u>	<u>Type</u>	<u>Investment #</u>	<u>Purchased From</u>	<u>Principal Purchase Price</u>	<u>Market/Par Value</u>	<u>Yield/Int. Discount Rate</u>	<u>Maturity Date</u>
							<b>Total Purchases</b>
							\$0

**MATURITIES**

<u>Date</u>	<u>Type</u>	<u>Investment #</u>	<u>Matured From</u>	<u>Principal Purchase Price</u>	<u>Par Value</u>	<u>Yield/Int. Discount Rate</u>	<u>Maturity Date</u>
							<b>Total Maturities</b>
							\$0

City of Pharr

Depository Security Collateral Analysis

	April 2010		May 2010		June 2010	
	Highest Bal	Ending Bal	Highest Bal	Ending Bal	Highest Bal	Ending Bal
Depository Bank - Pooled Cash	\$ 19,392,646	\$ 18,494,598	\$ 18,410,831	\$ 14,915,585	\$ 16,698,528	\$ 15,949,514
Depository Bank - General	7,012,962	7,191,258	7,193,220	7,972,192	8,005,626	8,004,081
Depository Bank - Utility	40,075,677	40,265,434	39,769,992	40,533,396	36,535,857	36,620,253
Depository Bank - Bridge	3,474,853	3,707,100	3,707,548	4,952,964	5,311,334	5,322,603
Depository Bank - Other	1,831,835	1,751,941	1,732,897	2,322,784	2,308,417	2,859,478
	<b>\$ 71,787,973</b>	<b>\$ 71,410,331</b>	<b>\$ 70,814,488</b>	<b>\$ 70,696,921</b>	<b>\$ 68,859,762</b>	<b>\$ 68,755,929</b>
LSNB - Balance	\$ 71,787,973	\$ 71,410,331	\$ 70,814,488	\$ 70,696,921	\$ 68,859,762	\$ 68,755,929
Collateral - LSNB	\$ 77,509,343.09	\$ 75,786,955	\$ 75,786,955	\$ 78,353,251	\$ 78,353,251	\$ 77,318,449.78
Over / (Under) collateral (including FDIC)	\$ 5,971,370	\$ 4,526,624	\$ 5,222,467	\$ 7,906,330	\$ 9,743,489	\$ 8,812,521
Percent of balance	8.3%	6.5%	7.4%	11.2%	14.1%	12.8%