

CITY OF PHARR
COMPREHENSIVE QUARTERLY
FINANCIAL REPORT

4TH QUARTER – SEPTEMBER 2010



RELIABLE, TIMELY, TRANSPARENT,
BUDGETS, TRENDS, REVENUES,
EXPENDITURES, RESOURCES, DEBTS

FISCAL YEAR 2009-2010

PREPARED BY: TONY SANDOVAL & FINANCE DEPARTMENT

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DETAIL OF CHANGES & TRENDS

City of Pharr
Detail of Changes & Trends
SEPTEMBER 2010

General Ledger Status Budget vs Actual

GENERAL FUND

Revenues:

Property tax and sales tax are budgeted at 67.2% of our budget. A Budget Amendment was needed in July to reduce sales tax revenues per trends at that time. The ending activity proved to be better than expected. Property tax is on track to slightly exceed budget estimate. These must continue to be monitored.

Expenditures:

There are no departments that are over budget at this point, however, year end adjustment in preparation of the audit has caused a few departments to go over their budget. The departments are: City Manager, Police Department, and Administrative Services.

Comparison from last year:

Revenues are down in total but mainly due to sales tax, and sanitation. Sales tax is showing a positive recent trend, four straight positive months, but still looks like a negative year end outlook this fiscal year, last fiscal year sales tax was negative in growth almost all year. Sanitation will be lacking due to a change in billing/collection of dumpsters. Expenditures are lower in the Fire Department (purchased a fire truck last fiscal year) and lower in the Public Works Department (purchased equipment last fiscal year). There might be another legitimate reason; the Director's can answer to their budget activity.

Summary:

None of the City's major revenues are showing a negative trend, and departmental expenditures are being managed properly. Please review the revenue collection analysis for a better understanding. The fund as a whole is balanced and is in a position to absorb the impact of the negative sales tax revenues for the fiscal year. The General Fund is healthy.

UTILITY FUND

Revenues:

Water and sewer usage charges make up 95.7% of the budget. Both of these revenue sources seem healthy and are projected to meet their budget estimates.

Expenses:

Expenses are positively handled. There are currently no major trends that indicate expenses being over budget.

Comparison from last year:

Revenues are comparable. They are down in water and sewer revenue mainly due to a wet year this year. Expenses are less in the non-departmental expense, mainly due to less projects taking place this year. There might be another legitimate reason; the Director can answer to the budget activity.

Summary:

The Utility's major revenues are on track to meet the budget estimates. The one thing that must be tracked is not billing, but collections. Collections are collectively down by a minor amount and should be tracked consistently. The Utility Fund is healthy.

BRIDGE FUND

Revenues:

Toll collections are budgeted at 87% of our budget. Due to the toll increase, revenues are greater this fiscal year than last. Crossings were slightly down this year but have shown a positive growth for three straight months. Crossings are showing a trend of being better than last year, but must be monitored.

Expenses:

Expenditure groups that are over budget at this point are: Contractual Services. There might be a legitimate reason; the Director can answer to his budget activity.

Comparison from last year:

Toll revenue is greater this fiscal year. Transfers to the General Fund are lower this fiscal year as well as Personnel expenses. There were no other significant changes from prior year's revenues and/or expenses. There might be another legitimate reason; the Director can answer to the budget activity.

Summary:

Bridge crossing must be monitored. Due to the toll fee increase, revenues are on track to exceed budget. Expenses must be positively managed. The Bridge Fund is healthy.

GOLF FUND

Revenues:

Golf course, membership, and cart revenues account for 72% of the budget. All three revenues indicate a healthy trend at this time. These revenues must be monitored when the seasonal activity changes.

Expenses:

Expenditure groups that are over budget at this point are: Equipment Rentals, Utilities, and Vehicle Usage. There might be a legitimate reason; the Director can answer to his budget activity.

Comparison from last year:

This year's revenues are very comparable to last year. There were no other significant changes from prior year's revenues and/or expenses.

Summary:

Due to the Golf Fund activity being seasonal, once the Winter Texans leave, close monitoring of revenues and expenses must be monitored. The Golf Fund is healthy.

CIP FUND

Revenues:

The General Fund and the PEDC are funding some projects. Funding from various sources are expected to fully fund the projects.

Expenditures:

There are no major expenditure at this time, but are expected as the projects come online.

Comparison from last year:

Last year's expenses were over \$293,000 that was needed to finish projects.

Summary:

There are funds available for General capital projects. Contributions are used to cover any remaining project expenditures that trickle in. This fund is provided to you because this was a huge source of our current negative financial position. This year's General capital expenditures are a MAJOR improvement in comparison to prior years.

Statement of Available Resources

GENERAL FUND

Current available resources are over \$3,500,000. This is positive, and is enough to cover our operating expenditures. Cash flow has always been a major source of the City's past negative financial position. At this time, I do not foresee any major cash flow problems with the General Fund.

UTILITY FUND

Utility Fund cash flow is currently negative. This fund has funded its contingency and is negative due to accounts payable that are due to year end general ledger adjustments. At this time, I do not foresee any major cash flow problems with the Utility Fund.

BRIDGE FUND

Bridge Fund cash flow is currently healthy. At this time, I do not foresee any major cash flow problems with the Bridge Fund.

CONTINGENCY FUND

This fund serves as the City's emergency operating reserve account. The amount currently in place is adequate! It is a major improvement based on the City's financial history.

Hidalgo County Property Tax Assessor & Collector Report

Current property tax collections as a percentage are better than last fiscal years. Delinquent property tax collections as a percentage are slightly lower than last fiscal year. There are no material issues to identify.

Analysis of Major Revenue Sources

Current Property Tax

Current tax collections are greater this year than last year by roughly \$303,000. Collection percentage is greater this year than last year by 2.26%.

Delinquent Property Tax

New delinquent tax attorneys took over collections last fiscal year. Delinquent tax collections are stated as higher by more than \$11,000. Cash basis, collections are higher this year by 1.11%.

Sales Tax Analysis – 2% and 1.5%

This report is based on actual cash flows. In September, collections were higher (5.67%) than anticipated. Cash basis, sales tax collections are currently 6.75% less than last year. There is no trend information in our sales tax history to properly anticipate the change of this negative outcome.

Annual Sales Tax Activity Analysis – FY 09/10

This activity is based on GAAP, the standards presented in our financial reports. The difference is two months of collections. To date, City's sales tax is 5.03% less than last year (roughly \$337,000 city-wide) and roughly \$266,000 more than what was budgeted. 7 of the last 12 months were negative. This information is material in respect to our budget. There is no traceable trend of sales tax collections emerging and should be closely monitored.

Annual Sales Tax Activity Analysis – FY 08/09

This page is provided to analyze last year's activity. 10 of the 12 months were negative. Total sales tax decreased by 6.61%. The City's sales tax collections were greater than our AMENDED budget by \$83,000.

Sales Tax State Collection RGV Comparison

Pharr's comparison to the other Rio Grande Valley cities has not normally ranked in the top echelon of monthly activity, except for this month (a first in more than 4 years). The normal position for Pharr has consistently been near the end of the regional activity ranking. I would caution all decision makers to not only analyze the monthly activity, but our comparison to our regional neighbors. This will indicate the effectiveness of our economic retainage/growth activities. Pharr's sales tax monthly activity position is 1st out of 12. Pharr's year to date sales tax activity position is 8th out of 12.

Utility Revenue Activity Analysis – Water & Sewer

Water billing has a slight decrease over last year's activity. Water billing and collections has decreased by a small amount, but is still a change that needs to be monitored. Sewer billings have been consistent as well, just slightly lower this year than last. Sewer billing collections have decreased by a minimal percentage as well. There is currently no major problem indentified by these activities. Collectively, total billing in water and sewer decreased by roughly \$539,000 and collections have decreased by roughly \$259,000.

Utility Revenue Activity Analysis – Garbage & Brush

Garbage billing and collections are indicating a negative trend; this is not comparable to last year due to billing and collection for dumpsters being handled by Waste Management instead of the City. Non-dumpster activity is comparable this year to last year. Brush billing and collection revenues are negative this year. This negative trend is indicated by a decrease in brush accounts. This activity must be monitored closely. Collectively, total billing in garbage and brush decreased by roughly \$200,000 and collections have decreased by roughly \$368,000.

Pharr International Bridge Toll Collections

Collections this year have increased. The increase in toll fees helped revenues and crossing's have stopped decreasing this month over last year's crossings and is showing a great improvement. We currently have roughly \$1,398,000 more revenues than this time last year.

Municipal Court Collections

This year's collections have continued to increase by more than \$52,000 than last year, but less than \$171,000 the City's budget. Last two years, traffic citations drastically increased. Last year, credit card and payments over the internet options have been provided for the collection efforts.

Hotel/Motel Occupancy Tax Analysis

Occupancy tax collections are lower this year by an estimated \$60,000 this year in comparison to last year. This is mainly attributable to the regional economy and the loss of a couple of hotel operations.

12-Step Fiscal Plan of Action Update

This is the last quarterly report that this item will be included, since the fiscal condition of the City has successfully been repaired and the contingency fully funded.

Step 1: Completed	Step 2: Completed	Step 3: Completed
<u>Step 4: In Process</u>	Step 5: Completed	<u>Step 6: No Action Yet</u>
Step 7: Completed	<u>Step 8: In Process</u>	Step 9: Completed
<u>Step 10: In Process</u>	Step 11: Completed	Step 12: Completed

Year End Forecast of Revenues & Expenses – Quarterly Update

GENERAL FUND

Revenues are forecasted to be \$1,054,000 more than the amended budget due mainly to an increase in property and sales tax collections. Expenditures are forecasted to be \$391,000 less than the amended budget. A big reason for this decrease is due to fire department’s savings in several operational activities, equipment purchases, and personnel costs.

CIP Projects – Quarterly Update

Construction In Progress Activity

- Bridge: Two open projects, one closed. The Electronic Toll Collection System is fully implemented and closed. The Port of Entry Modernization project is in process.
- Utility: Many of the major projects for which debt was issued have begun. Major expenses are expected this and next fiscal year.
- Governmental: There should be limited active projects. These projects are funded by the Paving and Drainage assessment fee and PEDC, there is a possible debt issuance from HUD. NO PROJECTS SHOULD BEGIN WITHOUT HAVING CASH ON HAND.

Construction In Progress Activity – Budget Status

- Bridge: All projects have no current budgeted amounts. A budget amendment is expected.
- Utility: All projects are within budgeted amounts.
- Governmental: Paving & Drainage fees and PEDC contributions are used to cover the expenditures needed to close out the projects listed until other funding sources are secured.

Project Contractual Agreement Cost

This report serves as a detailed list of the project’s contractual costs.

Debt: Issues & Status – Quarterly Update

Outstanding Debt Issuances

- General Fund: All activity is normal. Next issuance that will be completed is the 1999 Certificates of Obligation. Currently over \$18.46 million is outstanding.
- Bridge Fund: All activity is normal. Next issuance that will be completed is the 2006 Tax Notes. These notes were purposely short in terms of years so that the effects of other area bridge openings would not affect our previous City debt needs. Currently over \$10.93 million is outstanding.
- Utility Fund: All activity is normal. Next issuance that will be completed is the 1988 Jr. Lien Revenue Bonds. Currently over \$56.395 million is outstanding.
- Community Development Block Grant: All activity is normal. This issuance will be completed in 2022 but can be repaid with our current debt reserves. Currently over \$.525 million is outstanding.

Outstanding Capital Leases

There are currently six outstanding capital leases totaling over \$2.557 million. The next lease that will be paid in whole is the FY 06/07 SunTrust lease. The liability ownership is distributed between the following accounts: General Fund, Paving & Drainage, Utility Fund, Golf Fund, and Bridge Fund.

Grant Activity Status – Quarterly Update

Schedule of Expenditures and Federal Awards

There were four departments that received federal grant funds. The departments are: Police, Fire, Community Development, and Utilities. They totaled nearly \$6.3 million in grant funds.

Schedule of Expenditures and State Awards

There was one department that received state grant funds. The department is: Police. They totaled roughly \$187,000 in grant funds.

Investment Report – Quarterly Update

Investment Report Summary

This report complies with all provisions of the Public Funds Investment Act and the City of Pharr's investment policy.

Detailed Investment Report

The City has over \$56.8 million in book and market value investments (including depository accounts). This is a decrease of over \$11.9 million. More information is provided in the *Investment Report Summary*.

Comparison of Portfolio to Policy Limits

The City is within all portfolio caps created in the City's Investment Policy. The caps are identified in: Types of Securities, Limits on Maturities, and Days to Maturity.

Market Value Analysis

The market value of our portfolio is at 100.00% of book value. Book value identifies actual costs. Market value identifies the cost/value of the investments if they were put on the market for resale.

Calculation of Weighted Average Maturity and Yield

Weighted average maturity is 1.0 days. This average is within our Investment Policy caps. This is the amount of days on average that our investments mature. Weighted average yield is 2.02%. This is the average yield of our investments. This average is better than our benchmarks.

Year To Date Investment Transaction Report

No investments matured this fiscal year.

Depository Security Collateral Analysis

All funds were properly collateralized by at the end of the month our financial institution. City funds were never at risk of being lost should the institution go bankrupt. Our bank currently has no software to identify high balances, only month end balances. This problem has been identified and is being worked on by our financial institution.



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FISCAL ACTIVITY

CITY OF PHARR
GENERAL LEDGER STATUS REPORT
NON AUDITED BUDGET VS. ACTUAL
FOR THE PERIOD ENDED SEPTEMBER 30, 2010

GENERAL FUND

	FY 09/10		PERCENT OF BUDGET	BALANCE	--Variance--				
	ANNUAL BUDGET	Y-T-D ACTUAL			Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent	
REVENUES									
PROPERTY TAXES	13,147,200	13,566,825	103.19%	419,625	13,566,825	13,302,536	264,289	2%	
SALES TAX	7,325,500	7,581,430	103.49%	255,930	7,581,430	7,918,592	(337,162)	-4%	
OTHER TAXES	168,800	145,552	86.23%	(23,248)	145,552	175,956	(30,404)	-17%	
FRANCHISE FEES	1,879,400	1,932,736	102.84%	53,336	1,932,736	1,983,777	(51,040)	-3%	
RENTAL FEES	458,640	532,961	116.20%	74,321	532,961	531,649	1,312	0%	
SANITATION FEES	2,040,000	2,276,894	111.61%	236,894	2,276,894	2,355,472	(78,578)	-3%	
DEBRIS & BRUSH FEES	936,000	988,388	105.60%	52,388	988,388	1,001,658	(13,270)	-1%	
OTHER REVENUE PROD FACILITIES	2,000	21,472	1073.61%	19,472	21,472	18,081	3,391	19%	
MUNICIPAL COURT FEES	1,070,000	839,257	78.44%	(230,743)	839,257	964,970	(125,713)	-13%	
OTHER FINES AND FEES	140,400	220,112	156.77%	79,712	220,112	156,814	63,297	40%	
BUILDING PERMITS	220,000	328,335	149.24%	108,335	328,335	428,242	(99,907)	-23%	
OTHER LICENSES AND PERMITS	450,190	383,989	85.29%	(66,201)	383,989	391,694	(7,705)	-2%	
INTERFUND TRANSFERS IN	5,104,840	5,104,840	100.00%	0	5,104,840	5,292,009	(187,169)	-4%	
SERVICE FEES	529,510	613,077	115.78%	83,567	613,077	489,712	123,365	25%	
OTHER FINANCING SOURCES	-	31,400	0.00%	31,400	31,400	-	31,400	N/A	
TOTAL REVENUES	33,472,480	34,567,268	103.27%	1,094,788	34,567,268	35,011,162	(443,894)	-1%	
EXPENDITURES									
CITY MANAGER'S OFFICE	974,390	977,485	100.32%	(3,095)	977,485	895,154	(82,331)	-9%	
FINANCE DIRECTOR'S OFFICE	683,270	622,668	91.13%	60,602	622,668	523,921	(98,747)	-19%	
POLICE DEPARTMENT	10,437,140	10,486,927	100.48%	(49,787)	10,486,927	10,262,650	(224,277)	-2%	
TRAFFIC SAFETY	1,277,145	1,204,758	94.33%	72,387	1,204,758	1,238,243	33,486	3%	
MUNICIPAL COURT	393,940	356,230	90.43%	37,710	356,230	447,722	91,492	20%	
FIRE DEPARTMENT	5,366,430	5,038,259	93.88%	328,171	5,038,259	5,990,122	951,864	16%	
ADMINISTRATIVE SERVICES	458,090	469,404	102.47%	(11,314)	469,404	469,445	42	0%	
STREET MAINTENANCE	2,067,985	2,012,017	97.29%	55,968	2,012,017	2,106,856	94,839	5%	
MUNICIPAL LIBRARY	1,056,990	992,828	93.93%	64,162	992,828	981,235	(11,594)	-1%	
PARKS & RECREATION	2,041,750	1,977,703	96.86%	64,047	1,977,703	2,323,987	346,283	15%	
PLANNING & CODE ENFORCEMENT	918,130	868,307	94.57%	49,823	868,307	953,404	85,097	9%	
SANITATION PRIVATIZATION	1,680,000	1,633,071	97.21%	46,929	1,633,071	1,564,266	(68,805)	-4%	
DEBRIS COLLECTION EXPENSE	600,000	543,332	90.56%	56,668	543,332	533,953	(9,380)	-2%	
STREET LIGHTS	599,400	595,074	99.28%	4,326	595,074	515,271	(79,803)	-15%	
TRANSFER OUT CONTINGENCY	1,767,340	1,767,340	100.00%	-	1,767,340	2,616,399	849,059	0%	
OTHER TRANSFERS OUT	1,139,240	1,139,240	100.00%	-	1,139,240	2,649,524	1,510,284	57%	
OTHER NON-DEPARTMENTAL EXP	1,179,100	1,564,318	132.67%	(385,218)	1,564,318	1,350,859	(213,459)	-16%	
TOTAL EXPENDITURES	32,640,340	32,248,960	98.80%	391,380	32,248,960	35,423,011	3,174,051	9%	
REVENUE OVER/(UNDER) EXPENDITURES	832,140	2,318,308		1,486,168	2,318,308	(411,849)	2,730,157		

CITY OF PHARR
GENERAL LEDGER STATUS REPORT
NON AUDITED BUDGET VS. ACTUAL
FOR THE PERIOD ENDED SEPTEMBER 30, 2010

UTILITY FUND

	FY 09/10		PERCENT OF BUDGET	BALANCE	--Variance--				
	ANNUAL BUDGET	Y-T-D ACTUAL			Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent	
REVENUES									
WATER REVENUES	6,440,000	7,061,622	109.65%	621,622	7,061,622	7,333,826	(272,204)	-4%	
SEWER REVENUE	5,212,000	5,344,011	102.53%	132,011	5,344,011	5,724,775	(380,764)	-7%	
INTEREST EARNED	500,000	872,540	174.51%	372,540	872,540	787,007	85,533	11%	
TRANSFERS IN-OTHER SOURCES	-	236,600	0.00%	N/A	236,600	100,000	136,600	0%	
OTHER REVENUES	18,200	88,958	488.78%	70,758	88,958	15,031	73,927	492%	
TOTAL REVENUES	12,170,200	13,876,118	114.02%	1,705,918	13,876,118	13,960,638	(493,508)	-1%	
EXPENDITURES									
BOND ISSUE INTEREST EXPENSE	1,807,460	1,297,710	71.80%	509,750	1,297,710	1,766,328	468,619	0%	
BOND ISSUE PRINCIPAL	2,330,000	1,950,000	83.69%	380,000	-	-	-	0%	
BOND ISSUE FEES-MISCELLANEOUS EXP	25,000	20,918	83.67%	4,082	20,918	27,176	6,258	23%	
ADMINISTRATION EXP	558,110	550,875	98.70%	7,235	550,875	592,300	41,426	7%	
WATER PRODUCTION	1,304,470	1,178,491	90.34%	125,979	1,178,491	1,227,809	49,318	4%	
WATER DISTRIBUTION EXP	1,842,200	1,679,844	91.19%	162,356	1,679,844	1,436,884	(242,960)	-17%	
SEWER PLANT EXP	1,792,260	1,695,217	94.59%	97,043	1,695,217	1,522,258	(172,959)	-11%	
SEWER LIFT STATIONS	446,680	385,780	86.37%	60,900	385,780	373,899	(11,880)	-3%	
NON-DEPARTMENTAL EXP	2,086,200	1,956,524	93.78%	129,676	1,956,524	4,579,749	2,623,224	57%	
TOTAL EXPENDITURES	12,192,380	10,715,358	87.89%	1,477,022	8,765,358	11,526,404	2,761,046	24%	
REVENUE OVER/(UNDER) EXPENDITURES	(22,180)	3,160,760		3,182,940	5,110,760	2,434,235	2,267,538		

CITY OF PHARR
GENERAL LEDGER STATUS REPORT
NON AUDITED BUDGET VS. ACTUAL
FOR THE PERIOD ENDED SEPTEMBER 30, 2010

	FY 09/10		PERCENT OF BUDGET	BALANCE	--Variance--				
	ANNUAL BUDGET	Y-T-D ACTUAL			Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent	
BRIDGE FUND									
REVENUES									
BRIDGE TOLL REVENUES	8,882,060	10,536,983	118.63%	1,654,923	10,536,983	9,221,485	1,315,498	14%	
BRIDGE REVENUE FUND INTEREST EARNED	60,000	130,360	217.27%	70,360	130,360	84,669	45,691	54%	
PESO EXCHANGE RATE INCOME	50,000	70,357	140.71%	20,357	70,357	67,833	2,524	4%	
RENTAL INCOME-LOADING DOCK	70,000	101,798	145.43%	31,798	101,798	62,400	39,398	63%	
NSF CHECKS COLLECTION FEE	15,000	510	0.00%	510	510	270	240	89%	
TOLL TICKET SALES	186,190	21,126	140.84%	6,126	21,126	16,875	4,251	25%	
OTHER REVENUES	186,190	186,190	100.00%	-	186,190	-	186,190	0%	
TOTAL REVENUES	9,263,250	11,047,324	119.26%	1,784,074	11,047,324	9,942,322	1,105,002	11%	
EXPENDITURES									
PERSONNEL	1,084,680	992,196	91.47%	92,484	992,196	925,831	(66,365)	-7%	
SUPPLIES & MATERIALS	77,500	67,573	87.19%	9,927	67,573	61,571	(6,002)	-10%	
BUILDING & EQUIPMENT	166,500	156,988	94.29%	9,512	156,988	85,603	(71,385)	-83%	
REPAIRS & MAINTENANCE	26,500	23,184	87.49%	3,316	23,184	32,883	9,699	29%	
EQUIPMENT RENTALS	13,000	3,310	25.46%	9,690	3,310	5,604	2,294	41%	
UTILITIES	45,000	41,376	91.95%	3,624	41,376	41,537	161	0%	
VEHICLE USAGE	23,000	22,756	98.94%	244	22,756	19,911	(2,844)	-14%	
INSURANCE	215,000	28,930	13.46%	186,070	28,930	33,538	4,608	14%	
DEBT SERVICE	1,188,570	951,801	80.08%	236,769	951,801	603,597	(348,204)	-58%	
SYSTEM & SITE IMPROVEMENTS	113,000	111,250	98.45%	1,750	111,250	-	(111,250)	0%	
CONTRACTUAL SERVICES	144,000	163,870	113.80%	(19,870)	163,870	113,026	(50,843)	-45%	
OTHER CONTRACTUAL & SPECIAL SERVICES	471,500	490,401	104.01%	(18,901)	490,401	192,001	(298,400)	-155%	
TRANSFERS OUT	2,000,000	2,000,000	100.00%	-	2,000,000	3,259,571	1,259,571	39%	
TOTAL EXPENDITURES	5,568,250	5,053,635	90.76%	514,615	5,053,635	5,374,674	321,039	6%	
REVENUE OVER/(UNDER) EXPENDITURES	3,695,000	5,993,689		2,298,689	5,993,689	4,567,648	1,426,041		

CITY OF PHARR
GENERAL LEDGER STATUS REPORT
NON AUDITED BUDGET VS. ACTUAL
FOR THE PERIOD ENDED SEPTEMBER 30, 2010

	FY 09/10		PERCENT OF BUDGET	BALANCE	--Variance--			
	ANNUAL BUDGET	Y-T-D ACTUAL			Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent
REVENUES								
GOLF COURSE REVENUES	305,000	269,212	88.27%	(35,788)	269,212	296,399	(27,187)	-9%
MEMBERSHIP FEES	150,000	153,022	102.01%	3,022	153,022	151,433	1,589	1%
CART REVENUES	180,000	172,959	96.09%	(7,041)	172,959	188,110	(15,151)	-8%
FOOD & BEVERAGE	100,000	115,722	115.72%	15,722	115,722	115,040	682	1%
DRIVING RANGE	45,000	36,326	80.72%	(8,674)	36,326	42,675	(6,349)	-15%
PRO SHOP SALES	50,000	43,348	86.70%	(6,652)	43,348	41,160	2,188	5%
OTHER REVENUES	52,000	47,849	92.02%	(4,151)	47,849	54,993	(7,144)	-13%
INTERFUND TRANSFERS	-	-	0.00%	-	-	-	-	0%
TOTAL REVENUES	882,000	838,438	95.06%	(43,562)	838,438	889,810	(51,372)	-6%
EXPENDITURES								
PERSONNEL	527,120	530,821	100.70%	(3,701)	530,821	526,335	(4,486)	-1%
SUPPLIES & MATERIALS	74,220	70,192	94.57%	4,028	70,192	79,011	8,819	11%
REPAIRS & MAINTENANCE	17,100	15,337	89.69%	1,763	15,337	9,066	(6,272)	-69%
EQUIPMENT RENTALS	54,260	58,534	107.88%	(4,274)	58,534	55,778	(2,756)	-5%
UTILITIES	33,200	36,009	108.46%	(2,809)	36,009	34,866	(1,143)	-3%
VEHICLE USAGE	11,000	12,334	112.13%	(1,334)	12,334	11,310	(1,025)	-9%
INSURANCE	8,290	6,226	75.10%	2,064	6,226	11,659	5,433	47%
DEBT SERVICE	14,290	-	0.00%	14,290	-	1,006	1,006	100%
CONTRACTUAL SERVICES	86,500	85,343	98.66%	1,157	85,343	86,828	1,484	2%
OTHER CONTRACTUAL & SPECIAL SEI	32,700	29,975	91.67%	2,725	29,975	28,434	(1,541)	-5%
TRANSFERS OUT	30,000	30,000	100.00%	-	30,000	30,000	-	0%
TOTAL EXPENDITURES	888,680	874,771	98.43%	13,909	874,771	874,291	(480)	0%
REVENUE OVER/(UNDER) EXPENDITURES	(6,680)	(36,333)		(29,653)	(36,333)	15,519	(51,852)	

CITY OF PHARR
 GENERAL LEDGER STATUS REPORT
 NON AUDITED BUDGET VS. ACTUAL
 FOR THE PERIOD ENDED SEPTEMBER 30, 2010

CIP FUND

	FY 09/10		PERCENT OF BUDGET	BALANCE	--Variance--			
	ANNUAL BUDGET	Y-T-D ACTUAL			Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent
REVENUES								
CONTRIBUTIONS		50,302	0.00%	50,302	50,302	17,109	(33,193)	194%
CONTRIBUTIONS - COUNTY	-	-	0.00%	-	-	50,000	50,000	-100%
TRANSFERS IN - PEDC	-	750,000	0.00%	750,000	750,000	226,264	(523,736)	231%
TRANSFERS IN	1,015,550	1,015,550	100.00%	-	1,015,550	-	(1,015,550)	100%
TOTAL REVENUES	1,015,550	1,815,852	178.80%	800,302	1,815,852	293,374	(1,522,478)	519%
EXPENDITURES								
SUGAR ROAD PHASE I	158,050	158,047	0.00%	3	158,047	9,750	(148,297)	-1521%
SUGAR RD - PHASE I - Other Cost	-	81,250	0.00%	(81,250)	81,250	-	(81,250)	-100%
CIP-2006 STREET INVENTORY	-	-	0.00%	-	-	88,500	88,500	100%
CIP - LIBRARY	-	-	0.00%	-	-	20,349	20,349	100%
CIP - SUGAR RD EXPN PHASE III	-	-	0.00%	-	-	3,515	3,515	100%
JUAN BALLI ROAD IMPROVEMENTS	-	-	0.00%	-	-	171,260	171,260	100%
Hall Acres - Other Costs	182,000	53,656	29.48%	128,344	53,656	-	(53,656)	-100%
OWASSA/JACKSON Construction	160,000	-	0.00%	160,000	-	-	-	0%
OWASSA/JACKSON - Other Cost	200,000	-	0.00%	200,000	-	-	-	0%
RANCHO BLANCO - CONSTRUCTION	215,500	-	0.00%	215,500	-	-	-	0%
RANCHO BLANCO - Other Cost	20,000	-	0.00%	20,000	-	-	-	0%
OWASSA RD - Other Cost	80,000	-	0.00%	80,000	-	-	-	0%
TOTAL EXPENDITURES	1,015,550	292,953	28.85%	722,597	292,953	293,374	421	0%
		1,522,899	0.00%	1,522,899	1,522,899	-	(1,522,057)	-

CITY OF PHARR

STATEMENT OF AVAILABLE RESOURCES
FOR THE PERIOD ENDED SEPTEMBER 30, 2010

	GENERAL FUND	WATER FUND	BRIDGE FUND	GENERAL CONTINGENCY FUND
CASH				
OPERATING CASH	-	513,838	-	7,945,346
CLAIM ON CASH	4,449,859	1,510,066	1,758,493	-
DUE FROM OTHER FUNDS	921,302	-	-	-
CHANGE FUND	750	2,300	4,500	-
CERTIFICATES OF DEPOSIT	-	695,000	-	-
CIP RECEIVABLE	-	-	-	-
TOTAL CASH	5,371,911	2,721,205	1,762,993	7,945,346
LIABILITIES				
ACCOUNTS PAYABLES	793,296	838,801	1,617,081	-
DUE TO OTHER FUNDS	618,385	83,149	29,470	-
OTHER DEFERRED REVENUE	-	-	-	-
UTILITY ACCOUNTS	-	1,978,925	-	-
ESCROWS	397,195	27,924	-	-
TOTAL LIABILITIES	1,808,876	2,928,799	1,646,551	-
TOTAL AVAILABLE RESOURCES	3,563,035	(207,595)	116,443	7,945,346

ARMANDO BARRERA JR., ASSESSOR & COLLECTOR
CITY OF PHARR TAXES COLLECTED FOR:
SEPTEMBER 2010

COMPARATIVE RATE OF COLLECTIONS

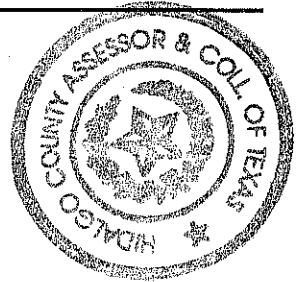
CITY OF PHARR CPR	ORIGINAL TAX LEVY	COLLECTED TO DATE	MODIF. TO DATE	TAXES OUTSTANDING	PERCENT 2008/2009	COLLECTED 2007/2008
2009 TAX ROLL	14,697,907.74	13,672,787.71	125,823.40	1,150,943.43	92.24%	91.92%
2008 & PRIOR YRS ROLLBACK	2,988,617.63	1,017,360.40	(83,951.77)	1,887,305.46	35.03%	35.49%
	18,639.45	23,061.51	4,422.06	(0.00)	100.00%	0.00%
TOTALS	17,705,164.82	14,713,209.62	46,293.69	3,038,248.89		

BREAKDOWN OF TAX COLLECTIONS AND FEES FOR THE MONTH OF SEPTEMBER 2010

	CITY OF PHARR	MONTHLY MODIFICATIONS
CURRENT YEAR-BASE TAX	93,953.75	3,691.74 (CPR)
CURRENT YEAR-P&I	18,492.45	
ROLLBACK	0.00	0.00 (RB)
ROLLBACK P&I	0.00	
PRIOR YEARS-BASE TAX	71,424.68	(4,105.94) (CPR)
PRIOR YEARS-P&I	34,873.29	
ATTORNEY FEES	31,894.21	
TOTAL COLLECTIONS	250,638.38	(414.20)
LESS REND. PEN. FOR PRIOR MONTH	0.00	
LESS TRANSFERRED	168,095.03	
LESS IN TRANSIT	77,508.21	
LESS DUE TO HCAD RENDITION PENALTY	35.14	
LESS DUE TO CO TREASURER	5,000.00	
BALANCE	(0.00)	

*****AFFIDAVIT*****

I, ARMANDO BARRERA JR., ASSESSOR-COLLECTOR OF TAXES FOR THE CITY OF PHARR, DO SOLEMNLY SWEAR THAT THE ABOVE STATEMENT OF TAXES COLLECTED BY ME FOR THE MONTH OF SEPTEMBER 2010 IS CORRECT.



Armando Barrera Jr.

ASSESSOR-COLLECTOR OF TAXES FOR CITY OF PHARR, TEXAS

SWORN AND SUBSCRIBED BEFORE ME THIS 12TH DAY OF OCTOBER 2010 A.D.

Melinda Mendoza
NOTARY PUBLIC, HIDALGO COUNTY, TEXAS



**City of Pharr
Current Property Tax Analysis - Cash Collections**

MONTH	Tax Yr 2004 FY 04/05	Tax Yr 2005 FY 05/06	Tax Yr 2006 FY 06/07	Tax Yr 2007 FY 07/08	Tax Yr 2008 FY 08/09	Tax Yr 2009 FY 09/10	Difference FY 09/10 - FY 08/09
OCT.	\$ 247,286.44	\$ 215,225.71	\$ 285,612.65	\$ 555,092.25	\$ 139,500.42	\$ 88,747.05	(50,753.37)
NOV.	624,423.47	764,147.95	912,641.77	912,641.77	494,626.61	690,655.03	196,028.42
DEC.	2,402,418.80	2,418,565.07	2,265,716.55	2,768,330.36	3,623,450.46	3,980,702.03	357,251.57
JAN.	3,401,724.51	3,769,150.83	4,758,269.75	4,913,544.88	5,876,620.51	3,375,810.72	(2,500,809.79)
FEB.	633,482.93	842,177.69	817,624.88	1,019,633.00	1,677,830.84	3,703,857.32	2,026,026.48
MAR.	247,544.27	356,837.19	340,723.36	320,127.86	476,003.11	763,309.53	287,306.42
APR.	164,901.38	153,707.85	149,180.76	231,843.60	245,274.70	286,588.67	41,313.97
MAY	209,324.25	185,903.08	192,237.90	270,594.17	201,462.90	237,194.93	35,732.03
JUN.	154,625.25	125,002.27	136,406.00	267,154.41	329,610.04	229,939.12	(99,670.92)
JUL.	90,301.38	82,213.07	137,111.00	158,829.12	119,606.99	114,766.22	(4,840.77)
AUG.	94,954.06	77,085.39	93,274.59	142,660.91	82,996.50	128,463.38	45,466.88
SEP.	85,422.63	82,113.82	62,800.72	73,774.42	123,823.40	93,953.75	(29,869.65)
TOTAL	\$ 8,356,409.37	\$ 9,072,129.92	\$ 10,156,209.06	\$ 11,634,226.75	\$ 13,390,806.48	\$ 13,693,987.75	\$ 303,181.27

1st Six Month Collection & % of Total Collection

\$ 7,556,880.42 \$ 8,366,104.44 \$ 9,385,198.09 \$ 10,489,370.12 \$ 12,288,031.95 \$ 12,603,081.68
 90% 92% 90% 92% 92% 92%

INCREASE/(DECREASE) IN CURRENT PROPERTY TAX COLLECTION

\$ 875,889.72 \$ 715,720.55 \$ 1,084,079.14 \$ 1,478,017.69 \$ 1,756,579.73 \$ 303,181.27

INCREASE FROM PREVIOUS YEAR

11.71% 8.56% 11.95% 14.55% 15.10% 2.26%

BUDGET VS. ACTUAL VARIANCE ANALYSIS

\$ 8,463,693.00 \$ 8,942,352.00 \$ 10,116,891.00 \$ 11,337,400.00 \$ 13,022,670.00 \$ 13,449,760.00
 \$ (107,283.63) \$ 129,777.92 \$ 39,318.06 \$ 296,826.75 \$ 368,136.48 \$ 244,227.75
 -1.27% 1.45% 0.39% 2.62% 2.83% 1.82%

City of Pharr
Delinquent Property Tax Analysis - Cash Collections

	Tax Yr 2004 FY 04/05	Tax Yr 2005 FY 05/06	Tax Yr 2006 FY 06/07	Tax Yr 2007 FY 07/08	Tax Yr 2008 FY 08/09	Tax Yr 2009 FY 09/10	Difference FY 09/10 - FY 08/09
MONTH							
OCT.	\$ 81,800.83	\$ 137,991.47	\$ 59,828.76	\$ 123,776.68	\$ 61,598.99	\$ 81,893.35	20,294.36
NOV.	57,276.57	49,770.95	74,999.07	49,677.58	71,419.15	63,693.80	(7,725.35)
DEC.	49,060.26	73,001.29	63,171.67	85,738.65	107,050.29	88,327.51	(18,722.78)
JAN.	77,120.82	78,993.00	105,120.26	120,731.01	129,202.27	118,349.72	(10,862.55)
FEB.	57,650.80	72,978.31	66,639.10	111,196.02	146,098.55	136,845.97	(9,252.58)
MAR.	84,625.19	62,183.88	84,988.36	80,075.80	108,294.90	120,985.54	12,690.64
APR.	66,827.31	48,014.12	61,534.33	84,812.61	89,343.93	100,404.54	11,060.61
MAY	45,133.59	45,686.40	56,161.75	87,984.02	78,883.29	66,705.29	(12,178.00)
JUN.	44,776.94	77,652.11	49,058.84	57,192.37	70,156.49	63,568.87	(6,587.62)
JUL.	27,350.05	59,178.46	57,395.14	38,112.06	52,910.51	47,945.03	(4,965.48)
AUG.	43,182.01	40,591.66	64,849.45	42,113.11	56,712.51	58,401.33	1,688.82
SEP.	35,624.85	43,081.67	60,129.05	56,331.96	35,682.70	71,424.68	35,741.98
TOTAL	\$ 670,429.22	\$ 789,123.32	\$ 803,875.78	\$ 937,742.07	\$ 1,007,353.58	\$ 1,018,545.63	\$ 11,192.05

AVERAGE PER MONTH
 \$55,869.10 \$65,760.28 \$66,989.65 \$78,145.17 \$83,946.13 \$84,878.80

INCREASE/(DECREASE) IN DELINQUENT PROPERTY TAX COLLECTION
 \$ 57,155.56 \$ 118,694.10 \$ 14,752.46 \$ 133,866.29 \$ 69,611.51 \$ 11,192.05

INCREASE FROM PREVIOUS YEAR
 9.32% 17.70% 1.87% 16.65% 7.42% 1.11%

BUDGET VS. ACTUAL VARIANCE ANALYSIS
 \$ 600,000.00 \$ 730,000.00 \$ 825,000.00 \$ 789,140.00 \$ 750,000.00 \$ 795,000.00
 \$ 70,429.22 \$ 59,123.32 \$ (21,124.22) \$ 148,602.07 \$ 257,353.58 \$ 223,545.63
 11.74% 8.10% -2.56% 18.83% 34.31% 28.12%

City of Pharr
Sales Total Tax Analysis (2%) - Cash Basis

<u>MONTH</u>	<u>FY 03/04</u>	<u>FY 04/05</u>	<u>FY 05/06</u>	<u>FY 06/07</u>	<u>FY 07/08</u>	<u>FY 08/09</u>	<u>FY 09/10</u>
OCT.	\$ 725,011.18	\$ 776,350.16	\$ 843,086.50	\$ 939,313.09	\$ 902,156.67	\$ 929,359.98	\$ 759,706.14
NOV.	783,872.96	821,992.53	1,012,055.89	943,484.23	890,952.28	966,453.60	853,469.19
DEC.	720,707.68	768,818.77	846,309.39	821,443.45	917,855.84	1,031,222.93	713,001.19
JAN.	613,889.78	777,537.80	843,532.06	910,781.87	880,089.61	845,773.31	709,733.54
FEB.	827,152.48	868,338.82	981,294.84	1,007,532.98	1,032,033.97	897,042.67	884,137.35
MAR.	668,216.89	799,797.93	866,373.57	843,703.55	852,187.71	880,930.06	764,226.73
APR.	704,356.40	776,356.68	861,849.12	926,474.98	911,433.91	827,859.28	867,908.23
MAY	961,851.17	980,036.87	1,139,829.88	1,105,597.98	1,042,544.84	982,711.07	1,015,351.75
JUN.	778,813.56	775,149.96	934,163.66	907,870.43	955,008.41	872,034.78	847,624.09
JUL.	752,693.66	765,152.48	981,375.07	967,476.25	917,848.00	813,224.07	840,233.65
AUG.	910,925.29	900,826.26	1,086,142.56	1,001,456.87	989,718.19	976,485.25	989,185.83
SEP.	760,423.64	775,470.09	922,382.20	874,464.34	910,394.48	817,638.40	863,996.24

TOTAL \$ 9,207,914.69 \$ 9,785,828.35 \$ 11,318,394.74 \$ 11,249,600.02 \$ 11,202,223.91 \$ 10,840,735.40 \$ 10,108,573.93

AVERAGE PER MONTH \$767,326.22 \$815,485.70 \$943,199.56 \$937,466.67 \$933,518.66 \$903,394.62 \$842,381.16

INCREASE/(DECREASE) IN SALES TAX COLLECTION
 \$ 577,913.66 \$ 1,532,566.39 \$ (68,794.72) \$ (47,376.11) \$ (361,488.51) \$ (732,161.47)

INCREASE FROM PREVIOUS YEAR 6.28% 15.66% -0.61% -0.42% -3.23% -6.75%

BUDGET VS. ACTUAL VARIANCE ANALYSIS

Budget - YTD \$ 9,846,666.67 \$ 11,333,333.33 \$ 12,113,333.33 \$ 10,865,333.33 \$ 10,882,666.67 \$ 8,953,388.89
Bud vs. Actual \$ (60,838.32) \$ (14,938.59) \$ (863,733.31) \$ 336,890.58 \$ (41,931.27) \$ 1,155,185.04
% Difference -0.62% -0.13% -7.13% 3.10% -0.39% 12.90%

City of Pharr
Sales Tax Analysis - City & Prop Tax Relief (1.5%) - Cash Basis

MONTH	FY 03/04	FY 04/05	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10
OCT.	\$ 543,758.39	\$ 582,262.62	\$ 632,314.88	\$ 704,484.82	\$ 676,617.50	\$ 697,019.99	\$ 569,779.61
NOV.	\$ 587,904.72	\$ 616,494.40	\$ 759,041.92	\$ 707,613.17	\$ 668,214.21	\$ 724,840.20	\$ 640,101.89
DEC.	\$ 540,530.76	\$ 576,614.08	\$ 634,732.04	\$ 616,082.59	\$ 688,391.88	\$ 773,417.20	\$ 534,750.89
JAN.	\$ 460,417.34	\$ 583,153.35	\$ 632,649.05	\$ 683,086.40	\$ 660,067.21	\$ 634,329.98	\$ 532,300.16
FEB.	\$ 620,364.36	\$ 651,254.12	\$ 735,971.13	\$ 755,649.74	\$ 774,025.48	\$ 672,782.00	\$ 663,103.01
MAR.	\$ 501,162.67	\$ 599,848.45	\$ 649,780.18	\$ 632,777.66	\$ 639,140.78	\$ 660,697.55	\$ 573,170.05
APR.	\$ 528,267.30	\$ 582,267.51	\$ 646,386.84	\$ 694,856.24	\$ 683,575.43	\$ 620,894.46	\$ 650,931.17
MAY	\$ 721,388.38	\$ 735,027.65	\$ 854,872.41	\$ 829,198.49	\$ 781,908.63	\$ 737,033.30	\$ 761,513.81
JUN.	\$ 584,110.17	\$ 581,362.47	\$ 700,622.75	\$ 680,902.82	\$ 716,256.31	\$ 654,026.09	\$ 635,718.07
JUL.	\$ 564,520.25	\$ 573,864.36	\$ 736,031.30	\$ 725,607.19	\$ 688,386.00	\$ 609,918.05	\$ 630,175.24
AUG.	\$ 683,193.97	\$ 675,619.70	\$ 814,606.92	\$ 751,092.65	\$ 742,288.64	\$ 732,363.94	\$ 741,889.37
SEP.	\$ 570,317.73	\$ 581,602.57	\$ 691,786.65	\$ 655,848.26	\$ 682,795.86	\$ 613,228.80	\$ 647,997.18
TOTAL	\$ 6,905,936.02	\$ 7,339,371.26	\$ 8,488,796.06	\$ 8,437,200.02	\$ 8,401,667.93	\$ 8,130,551.55	\$ 7,581,430.45

AVERAGE PER MONTH

\$575,494.67	\$611,614.27	\$707,399.67	\$703,100.00	\$700,138.99	\$677,545.96	\$631,785.87
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INCREASE/(DECREASE) IN SALES TAX COLLECTION

\$ 433,435.25	\$ 1,149,424.79	\$ (51,596.04)	\$ (35,532.08)	\$ (271,116.38)	\$ (549,121.10)
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INCREASE FROM PREVIOUS YEAR

6.28%	15.66%	-0.61%	-0.42%	-3.23%	-6.75%
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BUDGET VS. ACTUAL VARIANCE ANALYSIS

Budget - YTD	\$ 7,385,000.00	\$ 8,500,000.00	\$ 9,085,000.00	\$ 8,149,000.00	\$ 8,162,000.00	\$ 6,715,041.67
Bud vs. Actual	\$ (45,628.74)	\$ (11,203.95)	\$ (647,799.98)	\$ 252,667.93	\$ (31,448.45)	\$ 866,388.78
% Difference	-0.62%	-0.13%	-7.13%	3.10%	-0.39%	12.90%

City of Pharr
Annual Sales Tax Activity Analysis FY 09/10 - GAAP Basis

Regular City Tax (1%)

	<u>FY 09/10</u>	<u>FY 08/09</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 09/10 Cum Change</u>
October	\$ 356,500.60	\$ 515,611.47	\$ (159,110.87)	-30.86%	\$ (159,110.87)
November	354,866.77	422,886.66	(68,019.89)	-16.08%	(227,130.76)
December	442,068.68	448,521.34	(6,452.66)	-1.44%	(233,583.42)
January	382,113.37	440,465.03	(58,351.67)	-13.25%	(291,935.08)
February	433,954.12	413,929.64	20,024.48	4.84%	(271,910.61)
March	507,675.88	491,355.54	16,320.34	3.32%	(255,590.27)
April	423,812.05	436,017.39	(12,205.35)	-2.80%	(267,795.61)
May	420,116.83	406,612.04	13,504.79	3.32%	(254,290.82)
June	494,592.92	488,242.63	6,350.29	1.30%	(247,940.53)
July	431,998.12	408,819.20	23,178.92	5.67%	(224,761.61)
August	429,552.17	379,853.07	49,699.10	13.08%	(175,062.51)
September	467,428.65	426,734.60	40,694.06	9.54%	(134,368.46)
Totals	\$ 5,144,680.12	\$ 5,279,048.58	\$ (134,368.46)	-2.55%	

Credit In Lieu of Property Tax (.5%)

	<u>FY 09/10</u>	<u>FY 08/09</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 09/10 Cum Change</u>
October	\$ 178,250.30	\$ 257,805.73	\$ (79,555.44)	-30.86%	\$ (79,555.44)
November	177,433.39	211,443.33	(34,009.94)	-16.08%	(113,565.38)
December	221,034.34	224,260.67	(3,226.33)	-1.44%	(116,791.71)
January	191,056.68	220,232.52	(29,175.83)	-13.25%	(145,967.54)
February	216,977.06	206,964.82	10,012.24	4.84%	(135,955.30)
March	253,837.94	245,677.77	8,160.17	3.32%	(127,795.13)
April	211,906.02	218,008.70	(6,102.67)	-2.80%	(133,897.81)
May	210,058.41	203,306.02	6,752.40	3.32%	(127,145.41)
June	247,296.46	244,121.31	3,175.14	1.30%	(123,970.27)
July	215,999.06	204,409.60	11,589.46	5.67%	(112,380.81)
August	214,776.09	189,926.54	24,849.56	13.08%	(87,531.25)
September	233,714.32	213,367.30	20,347.02	9.54%	(67,184.23)
Totals	\$ 2,572,340.06	\$ 2,639,524.29	\$ (67,184.23)	-2.55%	

PEDC (.5%)

	<u>FY 09/10</u>	<u>FY 08/09</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 09/10 Cum Change</u>
October	\$ 178,250.30	\$ 257,805.73	\$ (79,555.44)	-30.86%	\$ (79,555.44)
November	177,433.39	211,443.33	(34,009.94)	-16.08%	(113,565.38)
December	221,034.34	224,260.67	(3,226.33)	-1.44%	(116,791.71)
January	191,056.68	220,232.52	(29,175.83)	-13.25%	(145,967.54)
February	216,977.06	206,964.82	10,012.24	4.84%	(135,955.30)
March	253,837.94	245,677.77	8,160.17	3.32%	(127,795.13)
April	211,906.02	218,008.70	(6,102.67)	-2.80%	(133,897.81)
May	210,058.41	203,306.02	6,752.40	3.32%	(127,145.41)
June	247,296.46	244,121.31	3,175.14	1.30%	(123,970.27)
July	215,999.06	204,409.60	11,589.46	5.67%	(112,380.81)
August	214,776.09	189,926.54	24,849.56	13.08%	(87,531.25)
September	233,714.32	213,367.30	20,347.02	9.54%	(67,184.23)
Totals	\$ 2,572,340.06	\$ 2,639,524.29	\$ (67,184.23)	-2.55%	

Total Sales Tax (2%)

	<u>FY 09/10</u>	<u>FY 08/09</u>	<u>\$ Change</u>	<u>FY 09/10 Budget</u>	<u>Actual vs. Budget</u>
October	\$ 713,001.19	\$ 1,031,222.93	\$ (318,221.74)	\$ 813,944.44	\$ (100,943.25)
November	709,733.54	845,773.31	(136,039.77)	813,944.44	(104,210.90)
December	884,137.35	897,042.67	(12,905.32)	813,944.44	70,192.91
January	764,226.73	880,930.06	(116,703.33)	813,944.44	(49,717.71)
February	867,908.23	827,859.28	40,048.95	813,944.44	53,963.79
March	1,015,351.75	982,711.07	32,640.68	813,944.44	201,407.31
April	847,624.09	872,034.78	(24,410.69)	813,944.44	33,679.65
May	840,233.65	813,224.07	27,009.58	813,944.44	26,289.21
June	989,185.83	976,485.25	12,700.58	813,944.44	175,241.39
July	863,996.24	817,638.40	46,357.84	813,944.44	50,051.80
August	859,104.36	759,706.14	99,398.22	813,944.44	45,159.92
September	934,857.29	853,469.19	81,388.10	813,944.44	120,912.85
Totals	\$ 10,289,360.25	\$ 10,558,097.15	\$ (268,736.90)	\$ 9,767,333.33	\$ 522,026.92

City of Pharr
Annual Sales Tax Activity Analysis FY 08/09 - GAAP Basis

Regular City Tax (1%)

	<u>FY 08/09</u>	<u>FY 07/08</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 08/09 Cum Change</u>
October	\$ 515,611.47	\$ 458,927.92	\$ 56,683.55	12.35%	\$ 56,683.55
November	422,886.66	440,044.81	(17,158.15)	-3.90%	39,525.40
December	448,521.34	516,016.99	(67,495.65)	-13.08%	(27,970.25)
January	440,465.03	426,093.86	14,371.18	3.37%	(13,599.08)
February	413,929.64	455,716.96	(41,787.32)	-9.17%	(55,386.39)
March	491,355.54	521,272.42	(29,916.89)	-5.74%	(85,303.28)
April	436,017.39	477,504.21	(41,486.82)	-8.69%	(126,790.10)
May	406,612.04	458,924.00	(52,311.97)	-11.40%	(179,102.06)
June	488,242.63	494,859.10	(6,616.47)	-1.34%	(185,718.53)
July	408,819.20	455,197.24	(46,378.04)	-10.19%	(232,096.57)
August	379,853.07	464,679.99	(84,826.92)	-18.25%	(316,923.49)
September	426,734.60	483,226.80	(56,492.21)	-11.69%	(373,415.70)
Totals	\$ 5,279,048.58	\$ 5,652,464.27	\$ (373,415.70)	-6.61%	

Credit In Lieu of Property Tax (.5%)

	<u>FY 08/09</u>	<u>FY 07/08</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 08/09 Cum Change</u>
October	\$ 257,805.73	\$ 229,463.96	\$ 28,341.77	12.35%	\$ 28,341.77
November	211,443.33	220,022.40	(8,579.07)	-3.90%	19,762.70
December	224,260.67	258,008.49	(33,747.83)	-13.08%	(13,985.13)
January	220,232.52	213,046.93	7,185.59	3.37%	(6,799.54)
February	206,964.82	227,858.48	(20,893.66)	-9.17%	(27,693.20)
March	245,677.77	260,636.21	(14,958.44)	-5.74%	(42,651.64)
April	218,008.70	238,752.10	(20,743.41)	-8.69%	(63,395.05)
May	203,306.02	229,462.00	(26,155.98)	-11.40%	(89,551.03)
June	244,121.31	247,429.55	(3,308.23)	-1.34%	(92,859.26)
July	204,409.60	227,598.62	(23,189.02)	-10.19%	(116,048.29)
August	189,926.54	232,340.00	(42,413.46)	-18.25%	(158,461.75)
September	213,367.30	241,613.40	(28,246.10)	-11.69%	(186,707.85)
Totals	\$ 2,639,524.29	\$ 2,826,232.14	\$ (186,707.85)	-6.61%	

PEDC (.5%)

	<u>FY 08/09</u>	<u>FY 07/08</u>	<u>\$ Change</u>	<u>% Change</u>	<u>FY 08/09 Cum Change</u>
October	\$ 257,805.73	\$ 229,463.96	\$ 28,341.77	12.35%	\$ 28,341.77
November	211,443.33	220,022.40	(8,579.07)	-3.90%	19,762.70
December	224,260.67	258,008.49	(33,747.83)	-13.08%	(13,985.13)
January	220,232.52	213,046.93	7,185.59	3.37%	(6,799.54)
February	206,964.82	227,858.48	(20,893.66)	-9.17%	(27,693.20)
March	245,677.77	260,636.21	(14,958.44)	-5.74%	(42,651.64)
April	218,008.70	238,752.10	(20,743.41)	-8.69%	(63,395.05)
May	203,306.02	229,462.00	(26,155.98)	-11.40%	(89,551.03)
June	244,121.31	247,429.55	(3,308.23)	-1.34%	(92,859.26)
July	204,409.60	227,598.62	(23,189.02)	-10.19%	(116,048.29)
August	189,926.54	232,340.00	(42,413.46)	-18.25%	(158,461.75)
September	213,367.30	241,613.40	(28,246.10)	-11.69%	(186,707.85)
Totals	\$ 2,639,524.29	\$ 2,826,232.14	\$ (186,707.85)	-6.61%	

Total Sales Tax (2%)

	<u>FY 08/09</u>	<u>FY 07/08</u>	<u>\$ Change</u>	<u>FY 08/09 Budget</u>	<u>Actual vs. Budget</u>
October	\$ 1,031,222.93	\$ 917,855.84	\$ 113,367.09	\$ 906,888.89	\$ 124,334.04
November	845,773.31	880,089.61	(34,316.30)	906,888.89	(61,115.58)
December	897,042.67	1,032,033.97	(134,991.30)	906,888.89	(9,846.22)
January	880,930.06	852,187.71	28,742.35	906,888.89	(25,958.83)
February	827,859.28	911,433.91	(83,574.63)	906,888.89	(79,029.61)
March	982,711.07	1,042,544.84	(59,833.77)	906,888.89	75,822.18
April	872,034.78	955,008.41	(82,973.63)	906,888.89	(34,854.11)
May	813,224.07	917,848.00	(104,623.93)	906,888.89	(93,664.82)
June	976,485.25	989,718.19	(13,232.94)	906,888.89	69,596.36
July	817,638.40	910,394.48	(92,756.08)	906,888.89	(89,250.49)
August	759,706.14	929,359.98	(169,653.84)	906,888.89	(147,182.75)
September	853,469.19	966,453.60	(112,984.41)	906,888.89	(53,419.70)
Totals	\$ 10,558,097.15	\$ 11,304,928.54	\$ (746,831.39)	\$ 10,882,666.68	\$ (324,569.53)

SALES TAX STATE COLLECTION RGV COMPARISON - SEPTEMBER 2010

Valley Rank	City	Net Payment This Period	Payment Prior Year	% Change	2010 Payments To Date	2009 Payments To Date	% Change
Rank Based on Current Month Activity							
1	Pharr	863,996.24	817,638.40	5.66%	7,782,397.41	7,913,698.89	-1.65%
2	San Benito	282,089.77	269,701.37	4.59%	2,645,072.85	2,798,148.18	-5.47%
3	Weslaco	709,099.34	681,110.11	4.10%	7,100,894.46	6,945,398.49	2.23%
4	Edinburg	1,112,745.44	1,088,701.20	2.20%	10,728,442.47	11,160,679.81	-3.87%
5	Alamo	212,610.61	209,587.37	1.44%	2,280,116.51	2,220,091.67	2.70%
6	San Juan	206,952.20	204,705.01	1.09%	1,883,106.49	1,911,161.64	-1.46%
7	Mission	1,054,045.97	1,049,865.51	0.39%	9,823,329.60	9,571,603.51	2.62%
8	Harlingen	1,394,107.81	1,440,165.80	-3.19%	13,691,785.86	14,594,290.25	-6.18%
9	McAllen	3,877,347.95	4,024,049.01	-3.64%	41,270,367.35	41,370,482.52	-0.24%
10	Brownsville	2,240,637.37	2,424,298.01	-7.57%	23,361,254.48	23,610,178.05	-1.05%
11	Donna	108,224.04	119,660.20	-9.55%	1,118,938.30	1,165,438.62	-3.98%
12	Mercedes	476,532.92	545,922.20	-12.71%	4,838,274.06	4,720,408.21	2.49%

Rank Based on Calendar Year 2010 To Date Activity							
1	Mercedes	497,028.78	466,630.88	6.51%	4,361,741.14	4,174,486.01	4.48%
2	Mission	1,144,628.94	1,118,398.24	2.34%	8,769,283.63	8,521,738.00	2.90%
3	Alamo	260,484.02	241,457.75	7.87%	2,067,505.90	2,010,504.30	2.83%
4	Weslaco	834,412.33	785,633.27	6.20%	6,391,795.12	6,264,288.38	2.03%
5	McAllen	4,945,781.13	4,941,166.18	0.09%	37,393,019.40	37,346,433.51	0.12%
6	Brownsville	2,912,254.25	2,793,806.33	4.23%	21,120,617.11	21,185,880.04	-0.30%
7	San Juan	216,070.83	250,012.76	-13.57%	1,676,154.29	1,706,456.63	-1.77%
8	Pharr	989,185.83	976,485.25	1.30%	6,918,401.17	7,096,060.49	-2.50%
9	Donna	129,217.24	160,748.42	-19.61%	1,010,714.26	1,045,778.42	-3.35%
10	Edinburg	1,242,389.38	1,337,059.94	-7.08%	9,615,697.03	10,071,978.61	-4.53%
11	Harlingen	1,662,880.76	1,726,972.13	-3.71%	12,297,678.05	13,154,124.45	-6.51%
12	San Benito	322,958.64	333,989.53	-3.30%	2,362,983.08	2,528,446.81	-6.54%

HIDALGO COUNTY	9,069,736.65	9,183,499.34	-1.23%	91,357,359.38	91,915,791.86	-0.60%
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STATE TOTALS	298,002,192.97	290,258,162.42	2.66%	2,878,074,191.40	2,928,309,188.50	-1.71%
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CITY OF PHARR
Utility Revenue Activity Analysis

Water Revenue - Billed

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 446,021	\$ 253,745	\$ 468,052	\$ 463,654	\$ 473,168	\$ 9,514
November	446,038	472,279	522,167	531,285	535,077	3,792
December	442,305	481,897	678,419	497,515	502,663	5,147
January	439,338	440,777	369,807	548,471	506,805	(41,667)
February	754,170	690,323	499,611	528,289	489,033	(39,256)
March	616,003	77,662	554,549	510,467	480,773	(29,694)
April	134,516	484,133	524,699	571,750	573,476	1,726
May	605,452	492,862	573,988	614,651	522,121	(92,530)
June	519,531	538,593	597,746	566,133	591,428	35,295
July	394,910	654,798	589,005	582,298	548,732	(33,566)
August	508,548	342,134	527,963	703,830	545,268	(158,562)
September	866,339	459,514	500,925	613,766	590,443	(23,323)
	\$6,173,169	\$5,388,718	\$6,406,932	\$6,722,109	\$6,358,984	\$ (363,125)

Average Per Month

\$ 514,431 \$ 449,060 \$ 533,911 \$ 560,176 \$ 529,915 \$ (30,260)

Increase/(Decrease) Activity

\$ (784,451) \$1,018,214 \$ 315,176 \$ (363,125)

Percent Increase From Prior Year

-13% 19% 5% -5.40%

Water Revenue - Collected

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 414,266	\$ 537,924	\$ 521,565	\$ 483,489	\$ 617,951	\$ 134,462
November	440,542	409,570	411,847	381,306	496,548	115,242
December	427,886	476,938	442,641	580,001	542,004	(37,996)
January	472,566	490,286	581,406	502,224	484,772	(17,452)
February	427,987	416,429	517,274	527,577	490,713	(36,864)
March	475,253	478,754	530,879	555,716	558,530	2,814
April	424,614	330,235	504,980	509,213	480,725	(28,488)
May	524,032	617,818	591,189	538,178	515,901	(22,277)
June	541,941	433,976	584,413	667,996	557,898	(110,098)
July	429,321	470,737	576,705	616,597	586,426	(30,171)
August	566,022	543,116	647,028	544,708	547,743	3,035
September	418,184	434,796	530,577	691,304	531,736	(159,568)
	\$5,562,614	\$5,640,579	\$6,440,504	\$6,598,308	\$6,410,947	\$ (187,361)

Average Per Month

\$ 463,551 \$ 470,048 \$ 536,709 \$ 549,859 \$ 534,246 \$ (15,613)

Increase/(Decrease) Activity

\$ 77,965 \$ 799,924 \$ 157,804 \$ (187,361)

Percent Increase From Prior Year

1% 14% 2% -2.84%

Sewer Revenue - Billed

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 292,382	\$ 303,005	\$ 333,570	\$ 343,770	\$ 344,604	\$ 834
November	292,339	328,334	363,884	383,117	387,577	4,460
December	293,734	346,298	476,778	365,483	350,868	(14,615)
January	293,115	319,544	254,605	391,691	380,617	(11,073)
February	302,669	455,787	355,289	384,288	369,040	(15,248)
March	529,483	134,227	385,283	375,511	365,117	(10,394)
April	129,141	339,664	373,451	408,143	407,518	(625)
May	299,818	341,529	396,285	432,042	383,666	(48,376)
June	330,041	364,298	407,722	396,008	419,075	23,067
July	335,184	456,796	401,588	413,796	396,725	(17,071)
August	320,370	236,419	374,560	471,848	396,826	(75,022)
September	441,179	336,008	360,633	429,719	417,563	(12,156)
	\$3,859,454	\$3,961,909	\$4,483,649	\$4,795,415	\$4,619,195	\$ (176,220)

Average Per Month

\$ 321,621 \$ 330,159 \$ 373,637 \$ 399,618 \$ 384,933 \$ (14,685)

Increase/(Decrease) Activity

\$ 102,454 \$ 521,740 \$ 311,766 \$ (176,220)

Percent Increase From Prior Year

3% 13% 7% -3.67%

Sewer Revenue - Collected

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 247,736	\$ 368,515	\$ 382,072	\$ 347,723	\$ 426,528	\$ 78,805
November	285,551	287,473	293,718	278,774	355,222	76,449
December	278,442	341,033	311,772	422,802	389,165	(33,637)
January	318,694	344,585	408,632	365,800	345,752	(20,047)
February	283,249	295,635	365,694	382,133	365,801	(16,332)
March	313,513	347,011	373,778	403,924	419,471	15,548
April	273,230	238,581	352,253	371,029	358,668	(12,360)
May	333,298	433,460	411,599	385,125	371,276	(13,850)
June	339,118	300,929	396,659	459,157	402,267	(56,889)
July	271,748	319,243	392,915	434,578	421,066	(13,512)
August	353,345	375,016	433,546	382,939	394,602	11,662
September	258,931	302,465	374,068	470,279	382,832	(87,447)
	\$3,556,854	\$3,943,948	\$4,496,707	\$4,704,261	\$4,632,651	\$ (71,610)

Average Per Month

\$ 296,404 \$ 328,662 \$ 374,726 \$ 392,022 \$ 386,054 \$ (5,968)

Increase/(Decrease) Activity

\$ 387,094 \$ 552,759 \$ 207,554 \$ (71,610)

Percent Increase From Prior Year

11% 14% 5% -1.52%

CITY OF PHARR

Utility Revenue Activity Analysis - Collected

Garbage Revenue - Billed

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 232,328	\$ 268,739	\$ 396,864	\$ 332,124	\$ 150,322	\$ (181,802)
November	234,457	270,067	185,042	257,940	176,212	(81,728)
December	235,133	271,493	401,408	169,055	177,395	8,340
January	234,630	273,844	192,613	170,028	176,869	6,841
February	235,689	278,827	304,298	170,923	177,303	6,380
March	332,488	281,607	304,579	171,361	178,202	6,841
April	146,088	283,435	311,071	171,972	179,174	7,202
May	239,682	279,589	305,613	170,935	178,327	7,392
June	243,087	286,016	305,345	171,232	178,049	6,817
July	243,812	391,772	308,320	171,407	178,037	6,630
August	279,053	180,426	327,210	171,208	179,095	7,887
September		281,533	323,076	172,733	179,544	6,811
	\$ 2,895,291	\$ 3,347,348	\$ 3,665,438	\$ 2,300,918	\$ 2,108,528	\$ (192,390)

Average Per Month \$ 241,274 \$ 278,946 \$ 305,453 \$ 191,743 \$ 175,711 \$ (16,033)
 Increase/(Decrease) Activity \$ 452,057 \$ 318,089 \$(1,364,519) \$ (192,390)
 Percent Increase From Prior Year 16% 10% -37% -8.36%

Brush Revenue - Billed

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 39,879	\$ 81,578	\$ 80,770	\$ 78,540	\$ 73,762	\$ (4,778)
November	40,143	80,496	80,711	78,460	75,731	(2,729)
December	40,386	80,202	104,025	78,314	76,036	(2,278)
January	40,424	78,663	56,240	75,964	75,785	(179)
February	40,714	77,505	80,184	76,764	75,866	(899)
March	55,506	78,952	80,417	77,003	76,231	(771)
April	26,239	79,324	80,344	77,023	76,563	(461)
May	40,741	78,574	79,777	76,583	76,285	(299)
June	40,452	78,494	79,884	76,257	76,231	(27)
July	40,733	104,641	79,442	75,142	76,185	1,044
August	40,794	56,010	79,385	75,237	76,263	1,026
September	84,599	80,188	76,743	75,533	76,487	954
	\$ 530,610	\$ 954,626	\$ 957,922	\$ 920,820	\$ 911,424	\$ (9,396)

Average Per Month \$ 44,218 \$ 79,552 \$ 79,827 \$ 76,735 \$ 75,952 \$ (783)
 Increase/(Decrease) Activity \$ 424,016 \$ 3,295 \$ (37,101) \$ (9,396)
 Percent Increase From Prior Year 80% 0% -4% -1.02%

Utility Revenue Activity Analysis - Collected

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 194,035	\$ 267,319	\$ 314,061	\$ 340,856	\$ 171,209	\$ (169,647)
November	238,687	242,411	244,710	321,878	158,831	(163,047)
December	222,929	274,668	257,571	216,607	178,313	(38,293)
January	261,670	283,059	330,581	168,144	169,643	1,499
February	226,485	243,099	292,663	170,395	177,587	7,192
March	246,848	295,113	328,877	178,236	198,296	20,060
April	151,962	207,672	291,751	166,448	171,345	4,897
May	245,770	380,760	330,824	163,378	167,741	4,362
June	264,368	239,468	316,709	206,852	181,568	(25,283)
July	202,395	255,398	290,740	179,700	179,296	(404)
August	265,848	310,425	348,653	159,158	176,004	16,846
September	181,039	262,562	305,151	172,756	173,190	434
	\$ 2,702,036	\$ 3,261,956	\$ 3,652,291	\$ 2,444,408	\$ 2,103,024	\$ (341,385)

Average Per Month \$ 225,170 \$ 271,830 \$ 304,358 \$ 203,701 \$ 175,252 \$ (28,449)
 Increase/(Decrease) Activity \$ 559,920 \$ 390,336 \$(1,207,883) \$ (341,385)
 Percent Increase From Prior Year 21% 12% -33% -13.97%

Brush Revenue - Collected

	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	DIFFERENCE
October	\$ 36,158	\$ 76,565	\$ 88,388	\$ 75,194	\$ 76,287	\$ 1,092
November	39,684	68,230	71,277	63,913	70,047	6,133
December	38,166	83,413	70,184	89,075	77,232	(11,843)
January	44,765	82,971	90,617	77,722	73,299	(4,423)
February	38,009	71,752	81,169	76,623	76,210	(413)
March	42,329	83,461	83,240	80,583	86,349	5,767
April	36,181	59,308	75,922	78,091	73,407	(4,685)
May	42,591	97,826	85,234	73,780	72,455	(1,325)
June	40,984	68,686	84,843	95,020	77,653	(17,367)
July	34,467	71,439	76,511	80,301	77,703	(2,597)
August	43,439	85,874	93,440	71,558	76,165	4,606
September	34,137	69,245	78,878	76,145	73,740	(2,405)
	\$ 470,909	\$ 918,772	\$ 979,702	\$ 938,006	\$ 910,546	\$ (27,460)

Average Per Month \$ 39,242 \$ 76,564 \$ 81,642 \$ 78,167 \$ 75,879 \$ (2,288)
 Increase/(Decrease) Activity \$ 447,863 \$ 60,930 \$ (41,696) \$ (27,460)
 Percent Increase From Prior Year 95% 7% -4% -2.93%

**City of Pharr
Pharr International Bridge Toll Collections**

MONTH	FY 04/05	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	Difference FY 09/10 - FY 08/09
OCT.	\$ 562,789.97	\$ 569,511.35	\$ 645,159.80	\$ 695,387.15	\$ 676,447.39	\$ 825,868.51	149,421.12
NOV.	\$ 582,856.92	\$ 565,259.85	\$ 609,730.81	\$ 686,332.07	\$ 609,289.69	\$ 818,928.72	209,639.03
DEC.	\$ 592,704.39	\$ 632,348.33	\$ 623,317.20	\$ 667,555.07	\$ 653,053.23	\$ 880,188.28	227,135.05
JAN.	\$ 584,788.73	\$ 634,325.67	\$ 643,258.63	\$ 654,220.20	\$ 797,941.27	\$ 844,690.43	46,749.16
FEB.	\$ 608,195.26	\$ 599,877.41	\$ 637,710.55	\$ 683,539.88	\$ 753,684.65	\$ 807,899.87	54,215.22
MAR.	\$ 707,976.78	\$ 754,443.89	\$ 752,909.59	\$ 706,069.10	\$ 870,870.01	\$ 997,012.10	126,142.09
APR.	\$ 690,298.35	\$ 679,211.36	\$ 691,636.26	\$ 726,718.56	\$ 833,914.83	\$ 911,097.26	77,182.43
MAY	\$ 662,702.84	\$ 679,949.41	\$ 720,112.62	\$ 701,025.63	\$ 797,181.78	\$ 914,255.05	117,073.27
JUN.	\$ 640,966.90	\$ 663,175.10	\$ 683,582.27	\$ 686,322.41	\$ 810,019.81	\$ 890,206.36	80,186.55
JUL.	\$ 607,840.84	\$ 645,976.47	\$ 646,848.64	\$ 671,716.45	\$ 834,376.25	\$ 931,461.88	97,085.63
AUG.	\$ 613,405.78	\$ 661,315.21	\$ 677,232.45	\$ 678,066.93	\$ 742,407.99	\$ 886,267.35	143,859.36
SEP.	\$ 623,854.56	\$ 458,365.60	\$ 636,420.19	\$ 628,801.71	\$ 758,915.21	\$ 829,107.23	70,192.02
TOTAL	\$ 7,478,381.32	\$ 7,543,759.65	\$ 7,967,919.01	\$ 8,185,755.16	\$ 9,138,102.11	\$ 10,536,983.04	\$ 1,398,880.93

AVERAGE PER MONTH
\$623,198.44

\$ 878,081.92

INCREASE/(DECREASE) IN COLLECTIONS

\$ 908,945.24 \$ 65,378.33 \$ 424,159.36 \$ 217,836.15 \$ 952,346.95 \$ 1,398,880.93

INCREASE FROM PREVIOUS YEAR

13.84% 0.87% 5.62% 2.73% 11.63% 15.31%

BUDGET VS. ACTUAL VARIANCE ANALYSIS

\$ 6,000,000.00 \$ 7,050,000.00 \$ 7,660,000.00 \$ 7,800,000.00 \$ 8,200,000.00 \$ 7,984,800.00
 \$ 1,478,381.32 \$ 493,759.65 \$ 307,919.01 \$ 385,755.16 \$ 938,102.11 \$ 2,552,183.04
 24.64% 7.00% 4.02% 4.95% 11.44% 31.96%

**City of Pharr
MUNICIPAL COURT COLLECTIONS**

MONTH	FY 04/05	FY 05/06	FY 06/07	FY 07/08	FY 08/09	FY 09/10	Difference FY 09/10 - FY 08/09
OCT.	\$ 38,462.25	\$ 79,669.38	\$ 71,279.38	\$ 80,743.96	\$ 78,526.92	\$ 85,266.39	6,739.47
NOV.	\$ 39,730.00	\$ 65,499.00	\$ 48,993.18	\$ 56,507.88	\$ 48,906.07	\$ 99,358.46	50,452.39
DEC.	\$ 37,039.00	\$ 49,637.00	\$ 43,325.37	\$ 38,207.92	\$ 68,144.16	\$ 67,353.90	(790.26)
JAN.	\$ 73,361.31	\$ 78,564.15	\$ 59,765.95	\$ 62,215.46	\$ 84,223.90	\$ 78,479.39	(5,744.51)
FEB.	\$ 85,209.00	\$ 87,402.00	\$ 55,320.64	\$ 71,237.54	\$ 109,288.06	\$ 126,318.63	17,030.57
MAR.	\$ 72,573.75	\$ 89,294.00	\$ 68,146.79	\$ 64,452.44	\$ 88,150.70	\$ 97,943.32	9,792.62
APR.	\$ 61,262.00	\$ 59,973.36	\$ 46,671.62	\$ 77,583.06	\$ 70,777.98	\$ 70,918.67	140.69
MAY	\$ 80,940.88	\$ 96,203.20	\$ 54,445.41	\$ 51,911.89	\$ 64,578.61	\$ 70,659.63	6,081.02
JUN.	\$ 66,648.00	\$ 72,794.00	\$ 61,940.30	\$ 54,780.79	\$ 80,238.59	\$ 75,171.07	(5,067.52)
JUL.	\$ 71,788.25	\$ 88,508.78	\$ 56,056.32	\$ 68,188.83	\$ 80,354.26	\$ 54,159.82	(26,194.44)
AUG.	\$ 89,692.50	\$ 73,003.25	\$ 57,466.06	\$ 47,198.41	\$ 64,389.76	\$ 64,121.93	(267.83)
SEP.	\$ 88,971.93	\$ 60,638.26	\$ 106,874.63	\$ 58,144.02	\$ 63,075.35	\$ 62,913.41	(161.94)
TOTAL	\$ 805,678.87	\$ 901,186.38	\$ 730,285.65	\$ 731,172.20	\$ 900,654.36	\$ 952,664.62	\$ 52,010.26

AVERAGE PER MONTH
 \$67,139.91 \$75,098.87 \$60,857.14 \$60,931.02 \$75,054.53 \$79,388.72

INCREASE/(DECREASE) IN COLLECTIONS
 \$ 142,769.48 \$ 95,507.51 \$ (170,900.73) \$ 886.55 \$ 169,482.16 \$ 52,010.26

INCREASE FROM PREVIOUS YEAR
 21.54% 11.85% -18.96% 0.12% 23.18% 5.77%

BUDGET VS. ACTUAL VARIANCE ANALYSIS

\$ 645,000.00	\$ 780,000.00	\$ 800,000.00	\$ 705,000.00	\$ 1,124,000.00
\$ 160,678.87	\$ 121,186.38	\$ (68,827.80)	\$ 195,654.36	\$ (171,335.38)
24.91%	15.54%	-8.60%	27.75%	-15.24%

**City of Pharr
HOTEL / MOTEL OCCUPANCY TAX**

HOTEL / MOTEL	FY 07/08				FY 08/09				FY 09/10			
	Q4-2007	Q1-2008	Q2-2008	Q3-2008	Q4-2008	Q1-2009	Q2-2009	Q3-2009	Q4-2009	Q1-2010	Q2-2010	Q3-2010
	America's Best Value Inn	7,424.43	8,643.54	7,276.11	8,657.78	8,408.26	9,115.99	6,547.44	6,451.86	7,718.29	6,109.84	5,337.91
Comfort Inn/Quality Inn	15,851.02	16,910.62	10,191.75	13,929.68	10,162.76	10,804.79	7,930.71	9,318.50	10,300.48	6,937.32	7,730.94	8,818.51
Country Hearth Inn	10,260.03	12,566.69	7,929.38	15,439.72	11,793.60	11,852.00	8,735.82	10,173.80	7,679.97	5,246.97	5,956.10	8,000.61
Country Inn & Suites	22,786.07	20,620.26	17,218.62	22,193.02	20,496.21	19,649.45	13,962.72	15,131.03	15,268.04	16,189.19	16,143.77	16,026.50
Fairwinds Executive Inn	9,655.50	8,873.67	7,262.39	8,115.68	8,347.33	8,390.24	6,906.18	7,000.34	7,773.99	7,817.08	7,250.25	6,989.72
Hampton Inn & Suites	39,690.07	40,503.89	36,500.42	44,782.99	39,282.18	35,160.65	33,685.82	31,354.33	36,481.62	31,900.89	33,703.04	32,935.56
Holiday Inn Express	36,566.25	37,936.51	36,512.84	40,451.69	37,285.80	35,270.52	30,781.71	27,764.13	32,271.12	31,096.46	31,457.66	32,840.33
King 9 Motel	4,017.44	3,016.00	3,190.25	3,216.50	3,477.11	3,305.21	3,493.46	2,828.70	3,071.10	2,776.20	2,826.95	2,720.20
La Quinta Inn	25,404.32	24,944.34	24,406.81	23,369.06	31,157.70	33,741.99	28,847.07	31,607.50	29,077.83	29,295.13	28,696.80	30,078.97
Motel 6	17,759.43	18,961.10	16,561.93	21,704.40	22,409.75	23,507.70	21,382.50	19,505.90	18,896.77	20,557.89	19,269.77	19,702.11
Penn-Ann Hotel	2,871.75	2,679.81	1,932.84	2,655.24	2,290.61	2,533.86	1,950.20	1,728.72	2,103.92	2,149.84	1,739.50	1,918.07
Pharr Executive Inn	1,251.86	1,685.52	1,899.21	2,042.54	1,990.47	1,886.86	1,068.40	1,004.16	1,140.32	1,418.10	1,635.70	1,772.92
Pharr Plaza Hotel	5,149.21	5,300.18	5,092.84	5,204.16	4,915.12	5,381.45	4,780.26	5,073.51	4,935.93	5,048.05	5,178.14	5,156.09
Red Carpet Inn	9,670.32	10,135.99	8,675.61	6,537.33	11,985.70	10,448.65	9,141.82	10,066.14	10,863.61	11,092.76	9,329.03	9,815.69
Red Roof Inn	13,825.41	13,462.59	13,002.59	12,263.60	3,782.88	3,429.82	3,113.07	2,864.36	2,161.81	2,499.95	2,318.92	2,440.84
Silver Spur	4,378.60	4,492.44	3,469.26	5,033.49	628.67	656.74	628.39	619.92	691.04	676.34	689.92	816.13
Sun Deck Motel	671.16	643.16	583.80	558.74	5747.90	8,322.54	6,942.32	5,516.34	6,083.40	10,613.48	5,994.99	6,375.29
Value Place	6,630.08	9,345.30	5,856.30	6,386.11	784.84	905.73	938.84	933.31	949.06	948.50	840.14	875.00
Vecchio Motel	952.35	969.01	945.07	917.91								
	234,815.30	241,690.62	210,508.02	243,459.64	224,946.89	224,364.19	190,836.73	188,942.55	197,468.30	192,373.99	186,099.53	191,856.84

AVERAGE PER QUARTER: \$232,618.40 FY07/08 \$207,272.59 FY08/09 \$191,949.67 FY09/10

TOTAL COLLECTION PER FISCAL YEAR: \$930,473.58 \$829,090.36 \$767,798.66

INCREASE/(DECREASE) IN COLLECTIONS: 290,968.79 (101,383.22) (\$1,291.70)

INCREASE FROM PREVIOUS YEAR: 45% -11% -7%

BUDGET VS. ACTUAL VARIANCE ANALYSIS: \$600,000.00 \$650,000.00 \$884,600.00
 \$930,473.58 \$829,090.36 \$767,798.66
 155% 128% 87%



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**12- STEP FISCAL
PLAN OF ACTION
UPDATE**

**City of Pharr
12-Step Fiscal Plan of Action Update
SEPTEMBER 2010**

STEP 1

Understand what happened in the past but do not dwell on it – need to move forward. In my opinion, culpability is not identifiable

The September 30, 2007 audit was completed on time, the first time in 19 years. With this action, the Finance Director was able to identify financial trends and positions that are not acceptable and warrant immediate attention. These findings were communicated in a public and transparent method. Our real, up-to-date, financial situation and its gravity was communicated to all interested parties via department head meetings, SEC filing disclosures, City Commission meetings, newspaper articles, and presentations to community organizations (Lion's Club, Rotary), all with the intent to inform everyone of the need to improve our situation. In order to correct a problem, we must first identify it; in this case, I believe we have thoroughly done so.

UPDATE:

COMPLETED: Commission, management, and public are well aware of our situation and have begun appropriate plans to correct situation. Acknowledgement to never repeat the past fiscal situation was unanimously agreed to.

STEP 2

Develop fiscal policies that would prevent this in the future: ex: set a minimum fund balance by commission approval that requires a unanimous vote to change or spend

One of the main issues that must be addressed to correct our fiscal situation is the development of fiscal policies that will guide City administration in the management of City fiscal activities. In order to do so, the Finance Director began a comprehensive review of resources that can assist in the development of the policies. Policies from numerous cities, accounting manuals, and governmental organizations were analyzed. Fiscal policies for the following activities were created and presented for approval to the City Commission on September 16, 2008: Budgetary, Revenue, Expenses, Fund Balance, Capital Improvement, Debt Service, Intergovernmental Relations, Grants, Fiscal Commission Monitoring, Financial Consultants, Accounting, Internal Control, and E-Commerce. Of interesting importance, is the creation of a separate contingency bank account that will hold and account for the City's contingency/unreserved fund balance funds. These policies were followed in the development of our upcoming budget.

UPDATE:

COMPLETED: Fiscal policies were prepared and approved during the FY08/09 budget. This fiscal report along with the update on our 12-Step program is part of our fiscal policy. Minimum fund balance was set at 60 days (90 days is the ultimate goal). Fund balance correction was budgeted at roughly \$2.9 million this fiscal year. The Contingency Reserve Fund is fully funded at \$8 million!

STEP 3

Monitor the status of the budget and fund balance – Monthly, Quarterly, or Mid-year

Fiscal policies have been developed. These policies identify monthly reporting requirements of financial activity. Beginning with the October 2008 month, the City Commission will be provided with a status of the budget activity as well as the available resources per fund. This will enable the Commission to be aware of any potential future problems as well as having current information to make timely governing decisions.

UPDATE:

COMPLETED: This fiscal report along with the update on our 12-Step program is part of our fiscal policy. Finance and the other departments are coordinating financial reports monthly and quarterly covering all major fiscal activities and budgets.

STEP 4

Control increasing the negative fund balance – reduce costs and unbudgeted spending: Legal Fees, Engineering Fees, Capital Projects

Fund balance is the net of assets over liabilities, which contains the net results of revenues and expenditures. If expenditures decrease, the fund balance will increase. The need to reduce and/or control the increase in cost was analyzed. Major expenditures that were identified as possible areas to quickly become more efficient were legal fees, engineering fees, and capital projects (engineering fees were mainly based on capital projects). Legal fees were reviewed and attorney fees were changed to hourly and therefore more accountable, versus the retainage method that was a standard unaccountable monthly fee. Engineering fees were contained by involving other engineering firms in City business; this enabled the City to compare fees, thereby reducing them. Capital projects were controlled by not starting any new ones. The objective was to complete the projects that were already started. Another method identified to control expenditures was the outsourcing of property tax collection activities to the County. Additionally, one of our future goal is to consolidate purchasing needs and bid them in bulk for better pricing.

UPDATE:

IN PROCESS: Negative fund balance will now be fully funded by the end of this fiscal year. Legal fees and engineering fees have been relatively controlled and reduced. Employee benefits have been adjusted (health care and retirement supplements). Legal use of hotel/motel revenues have been identified by parks director thereby reducing needs from General Fund. Capital projects have not been budgeted and have had minimal expenditures in comparison to other fiscal years. Reimbursement of General Fund staff use by PEDC and Utility funds were correctly calculated. This action must continue into the budget process every year. There is always room for improvement. The Contingency Reserve Fund is fully funded at \$8 million!

STEP 5

Agree on a long term plan to pay down debt (due to 's/from)

During the most recent audit, a complex transaction method of interfund borrowing was identified. This method has been occurring for several fiscal years with no evidence of reconciliations ever taking place. The borrowings were minor as well as major in size. All minor debt has been repaid. Major debt owed by Golf Course, Capital Projects, and General Fund to Utility, Bridge, Capital Projects, and General Fund were presented to the City Commission for a resolution to forgive the borrowing and declare it bad debt. This debt was created mainly due to the completion of capital projects. Long term debt remaining is due to purchase of land, which will be repaid once land is sold.

UPDATE:

COMPLETED: Reconciliations have taken place and deemed to be from years of unbudgeted expenditures. Most of the major debt would have never been repaid due to the revenue sources from Golf, Garage, and General funds. City Commission approved a plan to write them off as bad debt and move forward. The major debt from the complex transactions were owed to ourselves, one fund owed another fund. This problem has been corrected.

STEP 6

Increase the management availability and rate of decisions made on daily operating situations

The City Manager has many duties and responsibilities. The City's current needs require more attention than one person can realistically provide on a consistent and effective manner. Delegation of responsibility and oversight/control of City operations is needed to sustain and improve the level of operations the City conducts. It is highly recommended that one or two Assistant City Manager or Deputy City Manager positions be created and financed. One of the positions will be for oversight/control of operations, and the other for oversight/control of infrastructure/projects needs and activities (major costs and long-term implications if not done correctly).

UPDATE:

NO ACTION YET

STEP 7

Ensure that all City resources are accounted for and tracked

The City has vast resources that are for many different purposes and restrictions. All activities should be budgeted regardless of where the funding comes from due to the obligation to be responsible and transparent with tax-payer funds. In the upcoming budget, all City resources were accounted for and a budget was created. The lack of capital project fund budgeting was a major factor of the City's current financial situation. This problem has been corrected through the City's recently developed fiscal policies.

UPDATE:

COMPLETED: Fiscal policies are being adhered to and therefore ALL City funds are accounted for and budgeted accordingly.

STEP 8

Consult City fiscal experts on decisions that have a long-term fiscal impact on City resources

No one knows the financial capabilities better than the Finance Director. The Finance Director's main responsibility is to maintain integrity, be transparent, and be accountable for city finances. The Finance Director should be included or consulted with on long-term decisions/plans for the proper analysis of financial capabilities. This will ensure that decisions made today can be carried out in the future without negatively straining the City's finances.

UPDATE:

IN PROCESS: The Finance Director has been included in more decisions that have a fiscal impact on the City's finances. This is a STEP that should be continued. The City Manager and City Commission have improved in their reliance on the Finance Director. Prime examples are: City wireless infrastructure proposed project, health benefits, retirement supplements, PEDC 4a/b.

STEP 9

Concentrate on property tax & sales tax opportunities and don't spend the results until fund balance is corrected

Although there is no major change in the economic activity in Pharr, a couple of significant changes are expected to occur in the upcoming fiscal year. These changes are expected to increase the sales and property tax revenues. The expected growth was not included in the upcoming budget. Should the growth occur, the new funds will improve the City's fund balance. New revenue growth will continue to be restricted until the fund balance is at an ideal amount.

UPDATE:

COMPLETED: New revenue growth was not used during last fiscal year. This fiscal year, the new revenue growth was budgeted as an increase to the fund balance. The budgeted amount is \$306,360.

STEP 10

Sell excess or surplus properties

The police department spearheaded a collection of City-owned assets and had them declared as surplus property by the Commission. An auction held for the surplus property was successfully held; more auctions are planned. Surplus real-estate is currently being appraised for sale options. Over \$2 million is expected to be sold. All proceeds will be used to replenish our cash flow and fund balance situation.

UPDATE:

IN PROCESS: This process is taking place in an informal manner. All City property not used for City purposes needs to be put on the real-estate market so that all potential buyers are aware of the available assets. No assets have been sold to outside parties. Hotel/Motel Fund recently paid the General Fund for the land south of the Convention Center that was purchased for possible expansion of the Convention Center parking lot. This is an appropriate use of Hotel/Motel funds. The amount paid to the General Fund was quickly used to increase the Contingency Reserve account and supplements the Unreserved Fund Balance. Old City Hall was leased to Pharr Literacy Center.

STEP 11

Utilize property tax revenue that was not on the tax roll for fund balance replenishment

The Hidalgo County Tax appraising software had a major glitch that was identified last fiscal year. The improvements on land were not taxed for several years. The actual amount of this glitch was not quantifiable by the County but is expected to be significant. This year, tax collection over current budget is in excess of \$200,000. These new funds were not expensed and budget amendment to increase spending did not occur. The funds are being used to improve the fund balance position. The result of the glitch is identified and budgeted in the upcoming tax year, which contains an increase in taxable property over 18%.

UPDATE:

COMPLETED: The property tax revenue that was identified last year was not used to increase revenues. The funds were used to replenish the fund balance. Property taxes did increase by 18% in the current budget. The City is estimated to replenish the fund balance this year by roughly \$1.9 million.

STEP 12

Collect funds owed by Pharr Economic Development Corporation (PEDC)

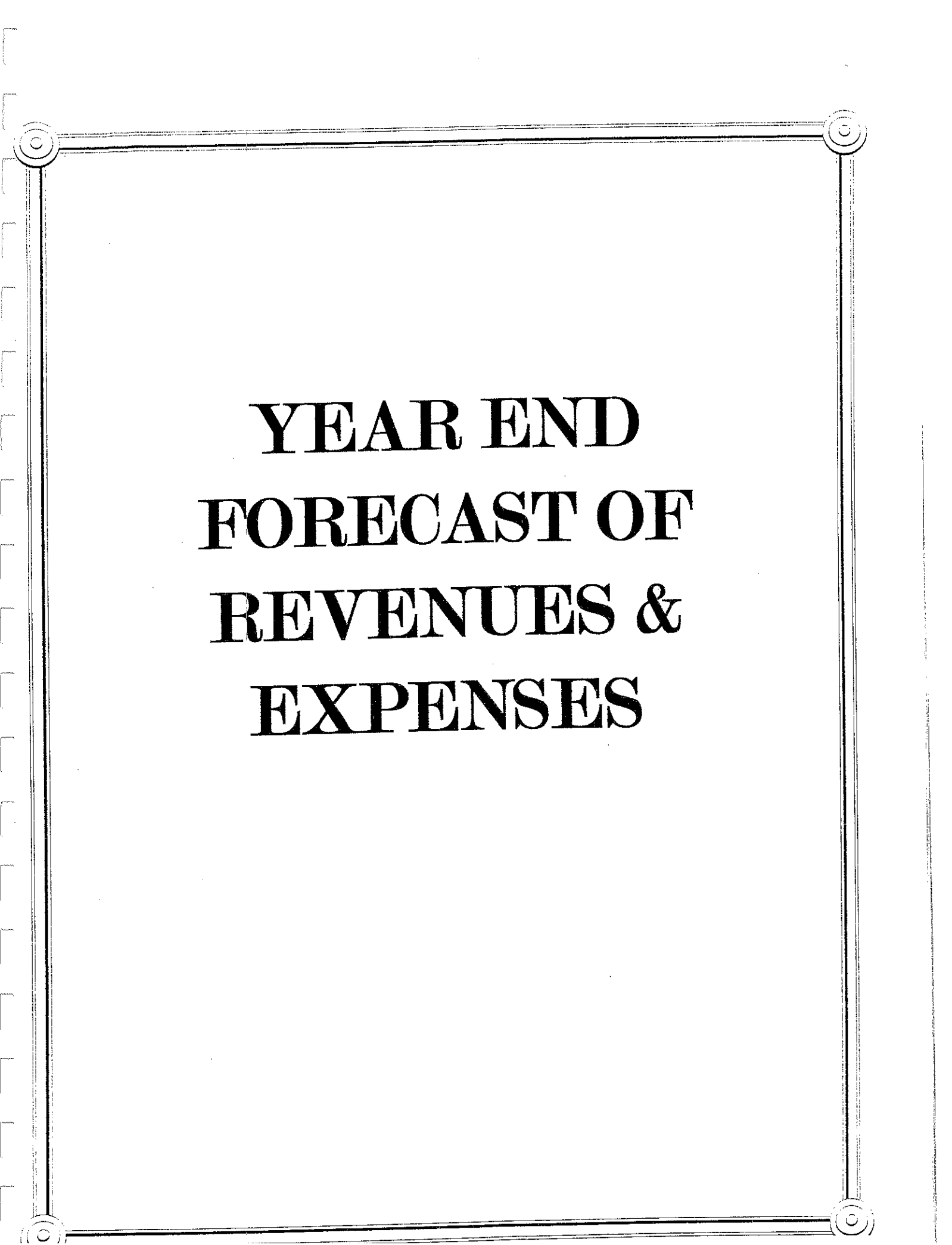
Due to several capital projects, at September 30, 2007, the PEDC owed the City over \$1.18 million in reimbursements. This year, reimbursement requests to the PEDC were made. PEDC made all reimbursements owed to the City for completed projects, and a reconciliation of the amounts owed once future projects are completed has taken place.

UPDATE:

COMPLETED: All funds for capital projects owed to the City by the PEDC (4A Corp.) have been paid or are in the process of being paid.



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**YEAR END
FORECAST OF
REVENUES &
EXPENSES**

CITY OF PHARR
4TH QUARTER BUDGET PROJECTIONS

GENERAL FUND

	<u>FY 09/10</u>			
	<u>ADOPTED ANNUAL BUDGET</u>	<u>PROJECTED ENDING ACTIVITY</u>	<u>OVER/(UNDER)</u>	<u>%</u>
REVENUES				
PROPERTY TAXES	13,147,200	13,566,825	419,625	3.09%
SALES TAX	7,325,500	7,581,430	255,930	3.38%
OTHER TAXES	168,800	145,552	(48,828)	-33.55%
FRANCHISE FEES	1,879,400	1,932,737	53,337	2.76%
RENTAL FEES	458,640	532,961	74,321	13.94%
SANITATION FEES	2,040,000	2,276,894	236,894	10.40%
DEBRIS & BRUSH FEES	936,000	988,388	52,388	5.30%
OTHER REVENUE PROD FACILITIES	2,000	21,472	19,472	90.69%
MUNICIPAL COURT FEES	1,070,000	839,257	(230,743)	-27.49%
OTHER FINES AND FEES	140,400	220,112	79,712	36.21%
BUILDING PERMITS	220,000	328,335	108,335	33.00%
OTHER LICENSES AND PERMITS	450,190	383,989	(66,201)	-17.24%
INTERFUND TRANSFERS IN	5,104,840	5,104,840	-	0.00%
SERVICE FEES	529,510	613,077	83,567	13.63%
TOTAL REVENUES	33,472,480	34,535,868	1,037,809	3.01%
EXPENDITURES				
CITY MANAGER'S OFFICE	974,390	977,485	(3,095)	-0.32%
FINANCE DIRECTOR'S OFFICE	683,270	622,668	60,602	9.73%
POLICE DEPARTMENT	10,437,140	10,486,927	(49,787)	-0.47%
PD TRAFFIC	1,277,145	1,204,758	72,387	6.01%
MUNICIPAL COURT	393,940	356,230	37,710	10.59%
FIRE DEPARTMENT	5,366,430	5,038,259	328,171	6.51%
ADMINISTRATIVE SERVICES	458,090	469,404	(11,314)	-2.41%
STREET MAINTENANCE	2,067,985	2,012,017	55,968	2.78%
MUNICIPAL LIBRARY	1,056,990	992,828	64,162	6.46%
BUILDING MAINTENANCE	2,041,750	1,977,703	64,047	3.24%
PLANNING & CODE ENFORCEMENT	918,130	868,307	49,823	5.74%
SANITATION PRIVATIZATION	1,680,000	1,633,071	46,929	2.87%
DEBRIS COLLECTION EXPENSE	600,000	543,332	56,668	10.43%
STREET LIGHTS	599,400	595,074	4,326	0.73%
TRANSFER OUT CONTINGENCY	1,767,340	1,767,340	-	0.00%
OTHER TRANSFERS OUT	1,139,240	1,139,240	-	0.00%
OTHER NON-DEPARTMENTAL EXP	1,179,100	1,564,318	(385,218)	-24.63%
TOTAL EXPENSES	32,640,340	32,248,960	391,380	1.21%
REVENUE OVER/(UNDER) EXPENSE	832,140	2,286,908	1,429,188	62.49%

The above table shows each General Fund department's year end forecast of the total year-end revenues and expenditures for Fiscal Year (FY) 2009-2010.

The following departments are the main reason for the projected increase and savings in expenditures:

OTHER NON-DEPARTMENTAL - The largeset increase in expenses over budgeted amounts is largely due to Land Purchase/ City Hall Expenses and Centennial Celebration.

FIRE DEPARTMENT - Savings are due to decreases in Annual Workers Comp Insurance/Overtime-Work Study and Emp Medical Exams.

MUNICIPAL LIBRARY- Reductions in Books/Other Equipment and Office Supplies make up most of the savings.

BUILDING MAINTENANCE - Savings are attributable to decreases in Annual Workers Comp Insurance/Other Operating Supplies and Workers Comp Claim Account.

CITY OF PHARR
4TH QUARTER BUDGET PROJECTIONS
FY09/10

GOVERNMENTAL FUNDS

GENERAL CONTINGENCY RESERVE FUND:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 1,876,440	\$ 1,939,279	\$ 62,839	3.35%
EXPENDITURES	\$ 1,876,440	\$ -	\$ 1,876,440	100.00%
TOTAL	\$ -	\$ 1,939,279	\$ 1,939,279	

- Interest revenues increase due to high balance.

HOTEL MOTEL FUND:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 884,600	\$ 755,614	\$ (128,986)	-14.58%
EXPENDITURES	\$ 1,622,390	\$ 1,150,340	\$ 472,050	29.10%
TOTAL	\$ (737,790)	\$ (394,726)	\$ 343,064	

- Decrease in revenues due to a lower bank balance than anticipated and reduced revenues indicate fewer hotel visitors.

ASSET SHARING FUND:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 305,000	\$ 1,250,907	\$ 945,907	310.13%
EXPENDITURES	\$ 305,000	\$ 597,516	\$ (292,516)	-95.91%
TOTAL	\$ -	\$ 653,391	\$ 653,391	

- There are no projected changes to the budget this quarter.

PARKLAND DEDICATION FEE FUND:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 31,000	\$ 148,479	\$ 117,479	378.97%
EXPENDITURES	\$ 270,000	\$ 255,992	\$ 14,008	5.19%
TOTAL	\$ (239,000)	\$ (107,513)	\$ 131,487	

- There are no projected changes to the budget this quarter.

CITY OF PHARR
4TH QUARTER BUDGET PROJECTIONS
FY09/10

GOVERNMENTAL FUNDS

CDBG FUND:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 2,394,560	\$ 1,076,522	\$ (1,318,038)	-55.04%
EXPENDITURES	\$ 2,395,590	\$ 1,057,202	\$ 1,338,388	55.87%
TOTAL	\$ (1,030)	\$ 19,320	\$ 20,350	

- There are no projected changes to the budget this quarter.

DEBT SERVICE FUND:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 2,224,540	\$ 2,290,812	\$ 66,272	2.98%
EXPENDITURES	\$ 2,224,540	\$ 2,221,673	\$ 2,867	0.13%
TOTAL	\$ -	\$ 69,139	\$ 69,139	

- There are no projected changes to the budget this quarter.

CITY OF PHARR
4TH QUARTER BUDGET PROJECTIONS
FY09/10
PROPRIETARY FUNDS

CITY GARAGE FUND:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 461,840	\$ 418,429	\$ (43,411)	-9.40%
EXPENDITURES	\$ 461,840	\$ 418,429	\$ 43,411	9.40%
TOTAL	\$ -	\$ -	\$ -	

-The City Garage Fund expects an increase in Workman's Comp Claim Account and in Communications.

UTILITY FUND:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 12,170,200	\$ 13,876,118	\$ 1,705,918	14.02%
EXPENDITURES	\$ 12,192,380	\$ 10,715,358	\$ 1,477,022	12.11%
TOTAL	\$ (22,180)	\$ 3,160,760	\$ 3,182,940	

- There are no projected changes to the budget this quarter.

PHARR INTERNATIONAL BRIDGE FUND:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 9,263,250	\$ 11,047,324	\$ 1,784,074	19.26%
EXPENDITURES	\$ 9,098,250	\$ 5,053,635	\$ 4,044,615	44.45%
TOTAL	\$ 165,000	\$ 5,993,689	\$ 5,828,689	

-The Bridge Fund is expected to end the year with an increase in expenditures due to an increase in operating, photography, chemical, and toll station supplies. There is also an increase in Workers Compensation Insurance due to an employee.

GOLF COURSE FUND:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 882,000	\$ 838,438	\$ (43,562)	-4.94%
EXPENDITURES	\$ 882,000	\$ 867,328	\$ 14,672	1.66%
TOTAL	\$ -	\$ (28,890)	\$ (28,890)	

- There are no projected changes to the budget this quarter.

CITY OF PHARR
 4TH QUARTER BUDGET PROJECTIONS
 FY09/10
 FIDUCIARY FUNDS

VOLUNTEER FIREMEN PENSION:

	ANNUAL BUDGET	FORECASTED ENDING BALANCE	OVER/(UNDER)	%
REVENUES	\$ 31,000	\$ 36,938	\$ 5,938	19.16%
EXPENDITURES	\$ 12,300	\$ 13,502	\$ (1,202)	-9.78%
TOTAL	\$ 18,700	\$ 23,436	\$ 4,736	

- There are no projected changes to the budget this quarter.



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QUARTERLY UPDATES

**CITY OF PHARR, TEXAS
CONSTRUCTION IN PROGRESS ACTIVITY
AS OF SEPTEMBER 30, 2010**

	CIP EXPENSE AS OF 9/30/09	CURRENT YEAR		CURRENT YEAR		TOTAL ACTIVITY	PROJECT COST TO DATE	RETAINAGE
		ACTIVITY ENGINEER SERVICES	ACTIVITY CONSTRUCTION	ACTIVITY OTHER	ACTIVITY TO DATE			
RIDGE:								
CURT OF ENTRY MODERNIZATION	\$ -	\$ 110,800	\$ -	\$ -	\$ -	\$ 110,800	\$ 110,800	\$ -
ELECTRONIC TOLL COLLECTION SYSTEM	812,199	-	90,250	-	-	90,250	902,448	-
TOTAL BRIDGE	<u>812,199</u>	<u>110,800</u>	<u>90,250</u>	<u>-</u>	<u>-</u>	<u>201,050</u>	<u>1,013,248</u>	<u>-</u>
TILITY								
W COLLECTION SYSTEM	2,627,165	429,096	-	-	-	429,096	3,056,261	-
W COLLECTION-LIFT STATION PROJCT -A	6,047,687	-	108,365	-	-	108,365	6,156,052	683,837
W COLLECTION-LIFT STATION PROJCT -B	8,357,974	-	1,878,162	-	-	1,878,162	10,236,136	503,862
W COLLECTION-LIFT STATION PROJCT -C	313,027	-	5,426,094	-	-	5,426,094	5,739,120	586,663
W COLLECTION-LIFT STATION PROJCT -D	-	-	1,705,641	-	-	1,705,641	1,705,641	69,739
W COLLECTION-LIFT STATION PROJCT -E	-	-	1,223,303	-	-	1,223,303	1,223,303	11,785
W TREATMENT PLANT	1,239,590	512,900	10,031,056	8,000	8,000	10,551,956	11,791,546	268,259
WATER TREATMENT PLANT	962,961	99,244	-	-	-	99,244	1,062,205	-
POLK W/L UPGRADE	-	-	-	-	-	-	-	-
UGAR ROAD UTILITY RELOCATION	-	-	556,499	-	-	556,499	556,499	23,770
AW WATER PUMP	1,024,804	-	-	-	-	-	1,024,804	-
TOTAL UTILITY	<u>20,573,208</u>	<u>1,041,240</u>	<u>20,929,119</u>	<u>8,000</u>	<u>8,000</u>	<u>21,978,358</u>	<u>42,551,567</u>	<u>2,147,915</u>
OVERMENTAL								
ALL ACRES WEST I	-	95,200	-	-	-	95,200	95,200	-
ALL ACRES WEST II	-	126,800	-	-	-	126,800	126,800	-
ARLENE DRIVE DRAINAGE	-	3,640	50,726	-	-	54,366	54,366	-
ONVENTION CENTER RENOVATION	-	-	-	-	-	-	-	-
QUATIC PARK	-	227,992	-	-	-	227,992	227,992	-
WASSA ROAD	-	-	-	-	-	-	-	-
UGAR ROAD	647,517	-	-	239,297	-	239,297	886,814	-
SIoux ROAD	-	-	-	-	-	-	-	-
RANCHO ROAD	-	-	-	-	-	-	-	-
TOTAL GOVERNMENTAL	<u>647,517</u>	<u>453,632</u>	<u>50,726</u>	<u>239,297</u>	<u>239,297</u>	<u>743,655</u>	<u>1,391,172</u>	<u>-</u>
GRAND TOTAL CIP	<u>\$ 22,032,924</u>	<u>\$ 1,605,671</u>	<u>\$ 21,070,095</u>	<u>\$ 247,297</u>	<u>\$ 247,297</u>	<u>\$ 22,923,062</u>	<u>\$ 44,955,986</u>	<u>\$ 2,147,915</u>

CITY OF PHARR, TEXAS
CONSTRUCTION IN PROGRESS ACTIVITY-BUDGET STATUS
AS OF SEPTEMBER 30, 2010

	TOTAL Budget 2009-2010	CURRENT YEAR ACTIVITY	BUDGET BALANCE	% USED
BRIDGE				
PORT OF ENTRY MODERNIZATION-ENG.	\$ -	\$ 110,800	\$ (110,800)	0.00%
PORT OF ENTRY MODERNIZATION-CONSTR.	-	-	-	0.00%
PORT OF ENTRY MODERNIZATION-OTHER	-	-	-	0.00%
ELECTRONIC TOLL COLLECTION SYSTEM	-	90,250	(90,250)	0.00%
TOTAL BRIDGE	<u>-</u>	<u>201,050</u>	<u>(201,050)</u>	<u>0.00%</u>
UTILITY				
WW COLLECTION SYSTEM-ENGINEERING	968,200.00	429,096	539,104	44.32%
WW COLLECTION SYSTEM-CONSTRUCTION	28,062,180.00	10,341,564	17,720,616	36.85%
WW COLLECTION SYSTEM-OTHER	-	-	-	0.00%
WASTE WATER TREATMENT-ENGINEERING	1,000,000.00	512,900	487,100	51.29%
WASTE WATER TREATMENT-CONSTRUCTION	12,500,000.00	10,031,056	2,468,944	80.25%
WASTE WATER TREATMENT-OTHER	-	8,000	(8,000)	0.00%
WATER TREATMENT PLANT-ENGINEERING	750,000.00	99,244	650,757	13.23%
WATER TREATMENT PLANT-CONSTRUCTION	13,000,000.00	-	13,000,000	0.00%
WATER TREATMENT PLANT-OTHER	259,560.00	-	259,560	0.00%
E. POLK W/L UPGRADE - ENGINEERING	16,000.00	-	16,000	0.00%
E. POLK W/L UPGRADE - CONSTRUCTION	200,000.00	-	200,000	0.00%
SUGAR ROAD UTILITY RELOCATION	700,000.00	556,499	143,501	79.50%
RAW WATER PUMP-ENGINEERING	-	-	-	0.00%
RAW WATER PUMP-CONSTRUCTION	120,000.00	-	120,000	0.00%
TOTAL UTILITY	<u>57,575,940</u>	<u>21,978,358</u>	<u>35,597,582</u>	<u>38.17%</u>
GOVERNMENTAL				
HALL ACRES WEST I	104,000	95,200	8,800	91.54%
HALL ACRES WEST II	136,000	126,800	9,200	93.24%
WEST HALL ACRES ROAD UTILITY RELOCAT	-	-	-	0.00%
DARLENE DRIVE DRAINAGE	50,726	54,366	(3,640)	107.18%
CONVENTION CENTER RENOVATION	850,000	-	850,000	0.00%
AQUATIC PARK	270,000	227,992	42,008	84.44%
OWASSA ROAD	-	-	-	0.00%
SUGAR ROAD	81,250	239,297	(158,047)	0.00%
W. SIOUX ROAD	-	-	-	0.00%
E. RANCHO ROAD	-	-	-	0.00%
TOTAL GOVERNMENTAL	<u>1,491,976</u>	<u>743,655</u>	<u>748,321</u>	<u>0.00%</u>
GRAND TOTAL	<u>\$ 59,067,916</u>	<u>\$ 22,923,062</u>	<u>\$ 36,144,854</u>	<u>38.81%</u>

CITY OF PHARR, TEXAS
PROJECT CONTRACTUAL AGREEMENT/COST
AS OF SEPTEMBER 30, 2010

	PROJECT CONTRACT COSTS			TOTAL COST
	ENGINEER SERVICES	CONSTRUCTION	OTHER	
PORT OF ENTRY MODERNIZATION-ENG. ELECTRONIC TOLL COLLECTION SYSTEM	\$ 416,649	\$ -	\$ -	\$ 416,649
	-	903,000	-	-
	<u>416,649</u>	<u>903,000</u>	<u>-</u>	<u>416,649</u>
WW COLLECTION SYSTEM	3,206,260	27,560,727	-	30,766,987
WASTE WATER TREATMENT PLANT	2,259,590	13,336,135	-	15,595,725
WATER TREATMENT PLANT	1,361,495	-	-	1,361,495
E. POLK W/L UPGRADE	-	-	-	-
SUGAR ROAD UTILITY RELOCATION	-	-	-	-
RAW WATER PUMP	104,750	1,046,184	-	1,150,934
	<u>6,932,095</u>	<u>41,943,046</u>	<u>-</u>	<u>48,875,141</u>
HALL ACRES WEST I	104,000	1,139,342	-	1,243,342
HALL ACRES WEST II	136,000	1,110,198	-	1,246,198
WEST HALL ACRES ROAD UTILITY RELOCAT	-	536,800	-	536,800
DARLENE DRIVE DRAINAGE	10,190	54,366	-	64,556
CONVENTION CENTER RENOVATION	20,000	800,000	30,000	850,000
AQUATIC PARK	340,000	-	30,000	370,000
OWASSA ROAD	-	-	141,000	141,000
SUGAR ROAD	-	3,700,000	647,517	4,347,517
W. SIOUX ROAD	73,127	474,434	-	547,561
E. RANCHO ROAD	217,892	2,178,920	-	2,396,812
	<u>901,209</u>	<u>9,994,060</u>	<u>848,517</u>	<u>11,743,785</u>
	<u>\$ 8,249,953</u>	<u>\$ 52,840,106</u>	<u>\$ 848,517</u>	<u>\$ 61,035,575</u>

**CITY OF PHARR
OUTSTANDING DEBT ISSUANCES
AS OF SEPTEMBER 30, 2010**

<u>Debt Type</u>	<u>Series</u>	<u>Interest Rate(s)</u>	<u>Date of Maturity</u>	<u>Original Issuance</u>	<u>Unspent Proceeds</u>	<u>Debt Issuances Maturity Info</u>		
						<u>Principal Budgeted This FY</u>	<u>Balance After This FY Principal</u>	<u>Total Outstanding</u>
<u>GENERAL FUND</u>								
Certificates of Obligation	1999	5.53%	8/15/2010	\$ 2,165,000	-	\$105,000	\$0	\$105,000
Certificates of Obligation	2001	4.50%	8/15/2015	12,035,000	-	480,000	2,745,000	3,225,000
General Obligation Refunding Bonds	2005B	3.50%	8/15/2021	16,110,000	-	735,000	14,395,000	15,130,000
				\$ 30,310,000	\$ -	\$ 1,320,000	\$ 17,140,000	\$ 18,460,000
<u>INTERNATIONAL BRIDGE</u>								
Tax & Bridge Revenue Refunding	2005A	3.38%	8/15/2022	\$ 9,755,000	-	\$525,000	\$7,280,000	\$7,805,000
Tax Notes	2006	4.23%	8/15/2011	7,100,000	-	1,530,000	1,595,000	3,125,000
				\$ 16,855,000	\$ -	\$ 2,055,000	\$ 8,875,000	\$ 10,930,000
<u>WATER & SEWER</u>								
Junior Lien Revenue Bonds	1988	0.00%	9/1/2013	\$ 3,260,000	\$ -	\$185,000	\$565,000	\$750,000
Revenue Bonds CWSRF	2007	2.85%	9/1/2027	29,000,000	20,227,934	745,000	26,815,000	27,560,000
Revenue Bonds DWSRF	2007A	2.30%	9/1/2027	14,000,000	13,570,000	380,000	12,880,000	13,260,000
Revenue Bonds NADBank	2007B	3.75%	9/1/2027	10,000,000	5,136,243	370,000	8,840,000	9,210,000
Revenue Refunding Bonds	2008	3.60%	9/1/2018	6,430,000	-	650,000	4,965,000	5,615,000
				\$ 62,690,000	\$ 38,934,177	\$ 2,330,000	\$ 54,065,000	\$ 56,395,000
<u>DBG- HUD SECTION 108</u>								
\$2,125,000 HUD Section 108	2001A	2.89%	1/1/2022	\$ 5,000,000	-	\$255,000	\$270,000	\$525,000
				\$ 5,000,000	\$ -	\$ 255,000	\$ 270,000	\$ 525,000
City-Wide Total				\$ 114,855,000	\$ 38,934,177	\$ 5,960,000	\$ 80,350,000	\$ 86,310,000

**CITY OF PHARR
OUTSTANDING CAPITAL LEASES
AS OF SEPTEMBER 30, 2010**

<u>Lease Company</u>	<u>Leased During FY</u>	<u>Length of Lease</u>	<u>Maturity Date</u>	<u>Interest Rate</u>	<u>Lease Amount</u>	<u>Lease Balance</u>	<u>Payments - P&I</u>	
							<u>Monthly</u>	<u>Annual</u>
1- First Southwest	05/06	5 Yrs	12/15/2010	3.92%	\$ 1,667,000	\$ 88,241	\$ 14,875	\$ 178,505
<i>Distribution/Owners:</i>		General Fund	84.23%		\$ 1,404,114	\$ 74,325	\$ 12,530	\$ 150,354
		Utility Fund	7.77%		\$ 129,526	\$ 6,856	\$ 1,156	\$ 13,870
		Golf Fund	8.00%		\$ 133,360	\$ 7,059	\$ 1,190	\$ 14,280
2- SunTrust	05/06	7 Yrs	6/10/2013	4.08%	\$ 279,600	\$ 129,640	\$ 3,832	\$ 45,985
<i>Distribution/Owners:</i>		General Fund	100.00%		\$ 279,600	\$ 129,640	\$ 3,832	\$ 45,985
3- SunTrust	06/07	3 Yrs	5/18/2010	3.94%	\$ 1,300,000	\$ -	\$ 38,346	\$ 306,772
<i>Distribution/Owners:</i>		General Fund	64.44%		\$ 837,720	\$ -	\$ 24,710	\$ 197,684
		Utility Fund	35.56%		\$ 462,280	\$ -	\$ 13,636	\$ 109,088
4- SunTrust	07/08	7 Yrs	11/14/2014	3.87%	\$ 2,322,000	\$ 1,537,224	\$ 31,600	\$ 379,201
<i>Distribution/Owners:</i>		General Fund	87.00%		\$ 2,020,140	\$ 1,337,385	\$ 27,492	\$ 329,905
		Paving & Drainage	11.20%		\$ 260,064	\$ 172,169	\$ 3,539	\$ 42,471
		Utility Fund	1.80%		\$ 41,796	\$ 27,670	\$ 569	\$ 6,826
5- SunTrust	07/08	3 Yrs	11/14/2010	3.77%	\$ 555,000	\$ 80,881	\$ 16,329	\$ 195,949
<i>Distribution/Owners:</i>		General Fund	100.00%		\$ 555,000	\$ 80,881	\$ 16,329	\$ 195,949
6- Mun. Svc's Group	08/09	7 Yrs	5/20/2014	5.49%	\$ 895,638	\$ 721,839	\$ 17,104	\$ 68,416
<i>Distribution/Owners:</i>		Bridge Fund	100.00%		\$ 895,638	\$ 721,839	\$ 17,104	\$ 68,416
		General Fund			\$ 5,096,574	\$ 1,622,231	\$ 84,893	\$ 919,878
		Paving & Drainage			260,064	172,169	3,539	42,471
		Utility Fund			633,602	34,526	15,361	129,784
		Golf Fund			133,360	7,059	1,190	14,280
		Bridge Fund			895,638	721,839	17,104	68,416
		City-Wide Total			\$ 7,019,238	\$ 2,557,825	\$ 122,087	\$ 1,174,828

CITY OF PHARR, TEXAS
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
FOURTH QUARTER-FY09/10

Department/ Program Title	Federal Expenditures
<u>Administration Department</u>	
-EPA- Energy Grant	378,472
-Donation of Federal Surplus	20,970
Total Administration Department Grant Expenses:	399,442
<u>Police Department</u>	
-2003 Bulletproof Vest Partnership	5,793
-2006 Bulletproof Vest Partnership	2,087
-2009 Byrne Justice Assistance	22,608
-2010 Byrne Justice Assistance	17,640
-Byrne JAG Border Security	257,722
-Byrne Recovery Act	103,630
-COPS- Technology Grant	49,091
-Egrant- Technology and Public	66,180
-Pharr MIBT Project	308,490
-Operations Task Force	45,630
-STEP-Click It or Ticket	12,501
-STEP Comprehensive Grant	62,099
-Stonegarden Grant	32,219
Total Police Department Grant Expenses:	985,690
<u>Fire Department</u>	
-Assistance to Firefighter	6,913
-FEMA Hurricane Alex	91,654
-Homeland Security Grant Program 07	13,211
-Homeland Security Grant Program 08	50,645
-Homeland Security Grant Program 09	79,120
-Staffing for Adequate Fire & Emergency Response	350,343
Total Fire Department Grant Expenses:	591,886
<u>CDBG</u>	
Program Year 05	916
Program Year 06	14,898
Program Year 07	21,592
Program Year 08	384,654
Program Year 09	400,942
CDBG- Disaster Recovery Entitlement	118,018
CDBG-R	188,266
Total CDBG Expenses:	1,129,286
<u>Utilities</u>	
-NADB Improvements to Waste Water Collection System	
-Phase 1A	681,643
-Phase 1B	1,878,162
-EDAP Waste Water Treatment Program	75,178
-EPA SAAP	594,225
Total Utility Grant Expenses:	3,229,208
TOTAL EXPENDITURES OF FEDERAL AWARDS FOR Q 1, 2,3 & 4:	6,335,512

CITY OF PHARR, TEXAS
SCHEDULE OF EXPENDITURES OF STATE AWARDS
FOURTH QUARTER-FY09/10

<u>Department/ Program Title</u>	<u>State Expenditures</u>
<u>Police Department</u>	
-South Texas Auto Theft Enforcement Task Force 09	76,967
-South Texas Auto Theft Enforcement Task Force 10	4,051
Total Police Department Grant Expenses:	<u>81,018</u>
<u>Fire Department</u>	
-Fire Department Emergency Program	-
Total Fire Department Grant Expenses:	<u>-</u>
<u>Library</u>	
-Loan Star Library Grant	18,155
-TIFB Grant	24,535
Total Library Department Grant Expenses:	<u>42,690</u>
<u>Public Works Department</u>	
-Regional Solid Waste Grant Program	28,500
-Border Environment Cooperation Commission	20,000
-Regional Solid Waste Grant Program	14,992
Total Public Works Department Grant Expenses:	<u>63,492</u>
TOTAL EXPENDITURES OF STATE AWARDS FOR Q1,2,3 & 4:	<u>187,200</u>
TOTAL EXPENDITURES OF FEDERAL & STATE AWARDS FOR Q 1,2,3 & 4:	<u>6,522,712</u>

CITY OF PHARR, TX
Investment Report Summary
SEPTEMBER 30, 2010

COMPLIANCE

This report complies with the requirements of the Public Funds Investment Act as well as the City of Pharr's adopted investment policy. The City is in compliance with all provisions of the Public Funds Investment Act and the City of Pharr's investment policy. The City's investment portfolio includes activity in demand deposits only, there are no other investment tools currently being utilized.

LIQUIDITY

The greatest length of maturity for all of our investments is 1 day. The weighted average maturity including demand deposits is 1.00 day and 1 day without demand deposits. Both of these amounts are within legal and City requirements.

CHANGE IN BOOK AND MARKET VALUE

The investment book value was roughly \$56.8 million and had decreased by approximately \$11.9 million from the previous quarter. The major decrease was due to two reasons: 1) the final major quarter of collection of property tax was last quarter, minor collections will take place during the remaining fiscal year; and 2) the Utility Fund's capital projects are taking place, as was expected, for which funds were collected in previous quarters. This decrease was expected and was budgeted accordingly.

The market value of the portfolio was the same than the book value. The reason is due to demand deposits not having a market value other than its book value. All funds are in demand deposits due to our financial institution providing a much greater interest rate than any other financing tool while being fully collateralized.

PORTFOLIO YIELD

The portfolio yield of 2.02% was higher than the benchmark yields on the 90-day T-Bill and Average Federal Funds Rate, which were 0.15% and 0.19% respectively (per federal reserve website yield postings). The spread between the portfolio yield and the benchmark yield is mainly due to the depository's favorable interest rate. Safety and liquidity is a greater concern than yield. With the continued grasp of our operational and capital funding needs, a better understanding of the amount of funds available for investments should take place.

INVESTMENT MATURITIES/PURCHASES

There were no investments that were purchased or matured during the quarter.

All other transactions were routine. The attached schedules are also a part of this investment report.

Presented by City of Pharr Investment Officers:


Fred Sandoval, City Manager


Juan G. Guerra, Finance Director

CITY OF PHARR, TX
Comparison of Portfolio to Policy Limits
As of September 30, 2010

<u>LIMITS ON TYPES OF SECURITIES</u>	<u>Target Investment Level</u>	<u>Portfolio Cap</u>	<u>Actual Percentage of Portfolio</u>	<u>Positive/(Negative) % Variance Policy Limits</u>
Demand Deposits	N/A	N/A	100.00%	N/A
Money Market Mutual Funds	0%	10%	0.00%	10.00%
Certificates of Deposit	10%	50%	0.00%	50.00%
U. S. Treasury Obligations	15%	100%	0.00%	100.00%
U. S. Government Securities	20%	100%	0.00%	100.00%
Repurchase Agreements	5%	100%	0.00%	100.00%
Public Funds Investment Pools	50%	100%	0.00%	100.00%
Commercial Paper	0%	25%	0.00%	25.00%
Guaranteed Investment Contracts	0%	25%	0.00%	25.00%

<u>LIMITS ON MATURITIES</u>	<u>Minimum Allowable Percentage of Portfolio</u>	<u>Actual Percentage of Portfolio</u>	<u>Positive/(Negative) % Variance Policy Limits</u>
Available within 1 month	25%	100.00%	75.00%
Available within 3 months	33%	100.00%	67.00%
Available within 6 months	45%	100.00%	55.00%
Available within 1 year	60%	100.00%	40.00%
Available within 2 years	70%	0	N/A

	<u>Maximum Allowable</u>	<u>Maximum Actual Maturity</u>	<u>Policy Limit Days Available</u>
<u>Days to Maturity</u>	730	1	729.00

CITY OF PHARR, TX
Market Value Analysis
As of September 30, 2010

CHANGES IN MARKET VALUE:

BEGINNING VALUE - June 30, 2010		\$68,755,929
<u>INVESTMENT ACTIVITY:</u>		
Purchases	\$0	
Maturities - Accrued	-	
Net Changes in Market Price	-	
		\$0
Bank and Pooled Investment Deposits/(Withdrawals) - Net		(11,935,170)
ENDING VALUE - September 30, 2010		\$56,820,759

COMPARISON OF BOOK VALUE TO MARKET VALUE:

<u>BEGINNING VALUE - June 30, 2010</u>		
Market Value	\$68,755,929	
Book Value	\$68,755,929	
Ratio of Market Value to Book Value		100.00%
 <u>ENDING VALUE - September 30, 2010</u>		
Market Value	\$56,820,759	
Book Value	\$56,820,759	
Ratio of Market Value to Book Value		100.00%

CITY OF PHARR, TX

Calculation of Weighted Average Maturity and Yield

As of September 30, 2010

	<u>Market Value</u>	<u>Book Value</u>	<u># of Days To Maturity</u>	<u>Original Yield to Maturity</u>	<u>Percent of Portfolio</u>
Demand Deposits					
Depository Bank - Pooled Cash	\$10,437,581	\$10,437,581	1	2.02%	18.37%
Depository Bank - General	\$7,964,316	\$7,964,316	1	2.02%	14.02%
Depository Bank - Utility	\$29,730,044	\$29,730,044	1	2.02%	52.32%
Depository Bank - Bridge	\$6,453,130	\$6,453,130	1	2.02%	11.36%
Depository Bank - Other	<u>\$2,235,689</u>	<u>\$2,235,689</u>	1	2.02%	<u>3.93%</u>
	\$56,820,759	\$56,820,759			100.00%
Certificates of Deposit					
Certificates of Deposit - General	\$0	\$0	0	0.00%	0.00%
Certificates of Deposit - Bridge	\$0	\$0	0	0.00%	0.00%
Certificates of Deposit - Hotel	<u>\$0</u>	<u>\$0</u>	0	0.00%	<u>0.00%</u>
	\$0	\$0			0.00%
Investment Pools					
Tex-Pool	\$0	\$0	0	0.00%	0.00%
TexStar - Utility	<u>\$0</u>	<u>\$0</u>	0	0.00%	<u>0.00%</u>
	\$0	\$0			0.00%
Federal Securities and Notes					
--	\$0	\$0	0	0.00%	0.00%
--	<u>\$0</u>	<u>\$0</u>	0	0.00%	<u>0.00%</u>
	\$0	\$0			0.00%
TOTAL	<u>\$56,820,759</u>	<u>\$56,820,759</u>			<u>100.00%</u>

Weighted Average Maturity

Weighted Average Days to Maturity	1.00
Weighted Average Days to Maturity - (excl. depository bank)	1.00

Weighted Average Yield

Weighted Average Yield	2.02%
Weighted Average Yield - Operating (excluding depository bank)	2.02%
Average Fed Fund Rate at September 30, 2010	0.19%
Yield to Maturity of 90 day T-Bill at September 30, 2010 (secondary markets)	0.15%

City of Pharr
Depository Security Collateral Analysis

	July 2010		August 2010		September 2010	
	Highest Bal	Ending Bal	Highest Bal	Ending Bal	Highest Bal	Ending Bal
Depository Bank - Pooled Cash	\$ 18,876,699	\$ 15,006,240	\$ 15,136,227	\$ 12,270,944	\$ 11,008,222	\$ 10,437,581
Depository Bank - General	8,021,036	8,030,656	8,064,832	8,064,832	8,094,541	7,964,316
Depository Bank - Utility	34,381,291	34,577,990	36,103,292	34,021,699	35,557,083	29,730,044
Depository Bank - Bridge	5,537,495	5,561,160	6,420,689	4,275,377	6,640,578	6,453,130
Depository Bank - Other	2,421,574	2,539,825	3,275,171	1,907,493	3,081,318	2,235,689
	\$ 69,238,095	\$ 65,715,870	\$ 69,000,212	\$ 60,540,344	\$ 64,381,742	\$ 56,820,759
LSNB - Balance	\$ 69,238,095	\$ 65,715,870	\$ 69,000,212	\$ 60,540,344	\$ 64,381,742	\$ 56,820,759
Collateral - LSNB	\$ 77,318,449.78	\$ 76,929,258	\$ 76,929,258	\$ 74,725,321	\$ 74,725,321	\$ 72,293,616.87
Over / (Under) collateral (including FDIC)	\$ 8,330,355	\$ 11,463,387	\$ 8,179,045	\$ 14,434,976	\$ 10,593,579	\$ 15,722,858
Percent of balance	12.0%	17.4%	11.9%	23.8%	16.5%	27.7%