

**City of Pharr**

**Comprehensive QUARTERLY Financial Report**

**4<sup>th</sup> Quarter –September 30, 2015**



**Reliable, Timely, Transparent, Budgets, Trends,  
Revenues, Expenditures, Resources, Debts**

**Fiscal Year 2014-2015**



**PREPARED BY: KARLA MOYA- FINANCE DIRECTOR. & FINANCE DEPARTMENT**

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# DETAIL OF CHANGES & TRENDS



**CITY OF PHARR**  
**DETAIL OF CHANGES AND TRENDS**  
**SEPTEMBER 30, 2015**

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**GENERAL FUND:**

**Revenues:**

Property tax and sales tax are budgeted at 52% of our budget. Current Property is on track to meet or exceed budget estimate at 98%; except delinquent tax collection which is at 66% of budget. Sales tax is showing a POSITIVE trend with an increase of 10% compared to last year's last quarter.

**Expenditures:**

At the end of the Fiscal Year the following departments that have higher than expected expenditures are:

- City Manager-Due to higher annual insurance and debt principal payment.
- Parks and Recreations-Due to an increase in operational expenses for recreational aides and aquatic park
- Nondepartmental- Due to purchase of new street lights for downtown street light renovation.

**Comparison from last year:**

- Revenues show a 15% increase this year mainly due to higher Sales, Property Taxes and Interfund transfers
- Some departments have higher than last year's expenses mainly due to higher level of expenses approved and budgeted this year.

**Summary:**

The City's Property tax is showing improvement compared to last year, this is mainly attributed to current year collections. Other revenues such Sanitation Fees, Debris Fees, Municipal Court Fees and Licenses and Permits also show an improvement compared to last year.

**UTILITY FUND:**

**Revenues:**

Water and sewer usage make up 94% of the budget. Both of these revenue sources are slightly below revenue projections but are projected to meet their budget estimates.

**Expenses:**

At the end of this quarter, the following departments that have slightly higher than expected expenses are:

- Administration: Due to higher equipment and software maintenance fees.

**Comparison from last year:**

Overall, revenues are lower by 11% mainly due to a slight decrease in water and sewer revenue and interest revenue. Overall expenses are 35% lower than last year. Administration and Sewer Plant expenses are slightly higher this year due to higher budgeted operational needs.

**Summary:**

The Utility's major revenues are moderately lower than projected so far but overall the Utility Fund is healthy.

**BRIDGE FUND:****Revenues:**

Toll collections are budgeted at 96% of total budget. Crossings are showing a slight decrease this year, mainly due to car crossings. However, toll revenues overall are 2% higher than last year. Peso Exchange Income Rate is lower due to fluctuations in rates. Overall, revenues are on track to meet or exceed budgeted forecasts.

**Expenses:**

At the end of this fiscal year, only transfers out are over than budget due to an additional \$1.1 million dollars transferred to General Fund to cover for Operations and for General Capital Improvement Projects.

**Comparison from last year:**

- Personnel expenses are higher by 10% due to filled Interim Bridge Director Position.
- Utilities expenses are higher due to higher electricity needs for operation of cold storage facility.
- Building and Equipment expenses are higher by 24% due to some concrete repairs done at site.

**Summary:**

Bridge crossing must be monitored. Revenues are on track to meet budget. Expenses must continue to be positively managed. The Bridge Fund is healthy.

**PEDC FUND:****Revenues:**

Sales Tax collections are budgeted at 98.9% of total budget. Sales Tax collections are slightly higher by 12% compared to last year.

**Expenses:**

At the end of this fiscal year, no expenses were higher than expected

**Comparison from last year:**

- Personnel expenses are higher by 23% due to Interim Director full salary amount being paid out of PEDC Budget compared to last year's it was paid out of City of Pharr.

**Summary:**

Sales tax collections are showing a positive trend. Expenses must continue to be positively managed. The Fund is expected to have more positive sales tax collection trends.

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## **STATEMENT OF AVAILABLE RESOURCES**

### **GENERAL FUND:**

General cash flow is at \$1.9 million. The City needs to keep monitoring its spending and carefully prioritize what is needed for operations in order to keep a healthy general fund with the right available resources.

### **UTILITY FUND:**

Utility cash flow is currently healthy. Current available resources are \$7.5 million. At this time, I do not foresee any major cash flow problems with the Utility Fund.

### **BRIDGE FUND:**

Bridge fund cash flow is healthy. Current available resources are \$.915 million. At this time, I do not foresee any major cash flow problems with the Bridge Fund.

### **PEDC FUND:**

PEDC fund cash flow is at \$.693 million. PEDC needs to carefully prioritize what is needed for operations in order to keep a healthy fund with available resources.

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## **HIDALGO COUNTY PROPERTY TAX ASSESSOR & COLLECTOR REPORT**

Current property taxes collections as a percentage are slightly higher than last fiscal year. Delinquent property tax collections as a percentage are also slightly higher than last fiscal year.

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## **ANALYSIS OF MAJOR REVENUE SOURCES**

### **CURRENT PROPERTY TAX**

Per what we have received from the County, current tax collections are slightly lower this year than last year. Collection percentage is also slightly lower than last fiscal year by .09% or approximately \$15,000. Total collected reported by County is \$15,447,548.

### **DELIQUENT PROPERTY TAX**

Tax collections are higher this year than last year. Collection percentage is higher by 0.81% or approximately \$19,000 compared to last year. Total amount collected for this third quarter is \$661,091.

## **ANNUAL SALES TAX ACTIVITY ANALYSIS – FY 14/15**

This activity is based on cash basis. The difference is two months of collections. To date, City's sales tax is **10 % MORE** than last year (roughly \$1,496,900 city-wide). This information is material in respect to the City's budget. Activity on accrual basis (meaning when sales tax were actually earned), shows a 9.98% increase compared to last year or roughly \$172,875 more.

## **SALES TAX STATE RGV COMPARISON**

Pharr's sales tax rank comparison to the other Rio Grande Valley cities stayed the same compared to last quarter; **at 1<sup>st</sup> place** out of 10<sup>th</sup> based on Year to Date Activity compared to last.

## **UTILITY REVENUE ACTIVITY ANALYSIS-WATER & SEWER**

Water billing has remained on a decreasing trend compared to last's year activity. This third quarter is still showing a decrease with 7% decrease in billing and 6% decrease in collections due to less water consumption.

Sewer billings also decreased this quarter by 4% and collection by 3%.

## **UTILITY REVENUE ACTIVITY ANALYSIS-GARBAGE AND BRUSH**

Garbage and brush billing and collections are indicating a positive trend. Collected revenue has increased by 3% compared to last year for garbage while billing only increased by 3%. Brush collections also increased by 2% while billing increased by 2%.

## **PHARR INTERNATIONAL BRIDGE TOLL COLECTIONS**

Collections this year have increased by 2%. The car crossings decreased compared to last year by 10%, however commercial crossings (trucks) INCREASED by 4%. We currently have roughly \$222,412 more revenues than this time last year. We have budgeted accordingly and revenues are on track as budgeted projections.

## **MUNICIPAL COURT COLLECTIONS**

Municipal court collections have increased by 6% compared to this time last year.

## **PHARR EVENT CENTER**

### **Revenues:**

Event Center revenue is lower this fiscal year compared to prior year by 56%, this is mainly due to a high decrease in Transfers In from Hotel/Motel this.

### **Expenses:**

Event Center expenses are 67% lower than last year mainly due to the discontinuance of partnership agreement (50%/50% share of profit on events) with event promoters.

## **HOTEL/MOTEL OCCUPANCY TAX ANALYSIS**

Hotel/Motel Tax Collections are lower than last year's third quarter by 4% due to eleven hotels pending payment as of September 30, 2015.

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## **CIP ACTIVITY ANALYSIS-QUARTERLY UPDATE**

### **BRIDGE:**

The Bridge has 4 capital projects planned, of which all have started. All of four projects are in engineering phase.

### **UTILITY:**

The Utility fund has 8 capital projects, including the new Water Transmission Mains project approved at the beginning of last year and funded through TWDB. All of these projects have started and in progress. The Water Treatment Plant construction has been completed.

### **GENERAL CAPITAL PROJECTS**

The General Capital Projects fund has 19 capital projects including the recently approved Research and Technology Center in South Pharr and Several Street projects to improve City's infrastructure overall.

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## **DEBT: ISSUED & STATUS-QUARTERLY UPDATE**

### **OUSTANDING DEBT ISSUANCES**

General Fund: All activity is normal. Next issuance that will be completed is the 2011 Certificates of Obligation. Currently \$9.7 million is outstanding for all General Obligation Debt.

Bridge Fund: All activity is normal. Next issuance that will be completed is the 2005 A Revenue Refunding Bond. Currently \$4.6 million is outstanding.

Utility Fund: All activity is normal. Next issuance that will be completed is the 2008 Revenue Refunding Bonds. Currently \$49.6 million is outstanding.

Community Development Grant: All activity is normal. This issuance will be completed in 2031 but can be repaid with our current debt reserves. Currently \$4.7 million is outstanding.

PPFC # 1. All activity is normal. This issuance will be completed in 2016. Currently \$10.4 million is outstanding.

PEDC: This series was issued in the name of the City but is being paid by PEDC. All activity is normal. This issuance will be completed in 2032. Currently \$6.7 million is outstanding.

## **OUTSTANDING CAPITAL LEASES/BANK LOANS**

There are currently 7 outstanding capital leases totaling \$3.6 million, and two loans with Lone Star National bank totaling roughly \$4.9 million. The liability ownership for the leases is distributed between the following accounts: General, Paving & Drainage, Utility Fund, Garage, Golf and PEDC.

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### **INVESTMENT REPORT-QUARTERLY UPDATE**

#### **INVESTMENT REPORT SUMMARY**

This report complies with all provisions of the Public Funds Investment Act and the City of Pharr's Investment's policy.

#### **DETAILED INVESTMENT REPORT**

The City has over \$72.8 million in book market value in investments (including depository accounts).

#### **COMPARISON OF PORTFOLIO TO POLICY LIMITS**

The City is within all portfolio caps created in the City's Investment Policy. The caps are identified in "Types of securities, Limits on Maturities, and Days to Maturity.

#### **MARKET VALUE ANALYSIS**

The market value of our portfolio is at 100% of book value. Book value identifies actual costs. Market value identifies the cost/value of the investments if they were to put on the market for resale.

#### **CALCULATION OF WEIGHTED AVERAGE MATURITY AND YIELD**

Weighted average maturity is 1.0 day. This average is within our Investment Policy caps. This is the amount of days on average that our investments mature. Weighted average yield is .20%, the average yield of our investments. This average is better than our benchmarks.

#### **YEAR TO DATE INVESTMENT TRANSACTION REPORT**

No investment matured this fiscal year.

#### **DEPOSITORY SECURITY COLLATERAL ANALYSIS**

All funds were properly collateralized by at the end of the month.



## "Triple Crown City"



MAYOR  
Ambrosio "Amos" Hernández

**COMMISSIONERS**

Eleazar Guajardo  
Roberto "Bobby" Carrillo  
Oscar Elizondo, Jr.  
Edmund Maldonado, Jr.  
Ricardo Medina  
Mario Bracamontes

**INTERIM CITY MANAGER**  
Juan G. Guerra

November 17, 2015

Mayor  
City Commissioners  
Citizens of Pharr

The comprehensive quarterly financial report was compiled for the purpose of updating the City's elected officials and executive staff on the fiscal health of the City.

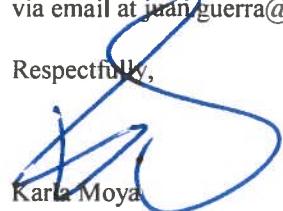
All City fiscal data is not included in this report, only the selected major activities whose drastic change could adversely affect the City's ability to meet its obligations to the vendors, staff, and citizens.

This is the Finance Department's effort to provide timely, reliable, and transparent fiscal information so that decision makers will have up to date data to base their decisions on.

This report has been updated and prepared by the Finance Department. The figures in this report, based on the cost/benefit principle, are accurate. This report could not have been compiled without the cooperation of all of the City's Directors and City Manager. This is truly a team effort.

Should you have any questions concerning this matter, please feel free to contact me at (956) 402-4150 ext. 1907 or via email at [juan.guerra@pharr-tx.gov](mailto:juan.guerra@pharr-tx.gov).

Respectfully,

  
Karla Moya  
Finance Director

# FISCAL ACTIVITY



**CITY OF PHARR**  
**GENERAL LEDGER STATUS REPORT**  
**NON AUDITED BUDGET VS. ACTUAL**  
**FOR PERIOD ENDING SEPTEMBER 30, 2015**

**GENERAL FUND**

	FY 14/15			FY 13/14			-Variance-		
	ANNUAL BUDGET	Y-T-D ACTUAL	PERCENT OF BUDGET	BALANCE	Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent	
<b>REVENUES</b>									
PROPERTY TAXES	\$ 14,962,900	\$ 14,869,464	99%	\$ (93,436)	\$ 14,869,464	\$ 14,038,855	\$ 830,609	6%	
SALES TAX	11,235,000	12,233,004	109%	\$ 998,004	12,233,004	10,917,821	\$ 1,315,183	12%	
OTHER TAXES	167,700	178,270	106%	10,570	178,270	188,397	(10,327)	-5%	
FRANCHISE FEES	2,227,890	2,250,057	101%	22,167	2,250,057	2,273,704	(23,647)	-1%	
RENTAL FEES	213,600	269,806	126%	56,206	269,806	394,166	(124,360)	-32%	
SANITATION FEES	3,026,600	3,027,635	100%	1,035	3,027,635	2,980,695	46,940	2%	
DEBRIS & BRUSH FEES	1,086,500	1,132,523	104%	46,023	1,132,523	1,100,893	31,630	3%	
MUNICIPAL COURT FEES AND FINES	11,125,000	1,055,516	94%	(69,484)	1,055,516	1,038,295	17,221	2%	
OTHER FINES AND FEES	110,000	162,310	148%	52,310	162,310	132,961	29,349	22%	
BUILDING PERMITS	500,000	402,850	81%	(97,150)	402,850	484,834	(81,984)	-17%	
OTHER LICENSES AND PERMITS	496,620	612,339	123%	115,719	612,339	122,763	122,763	25%	
INTERFUND TRANSFERS IN	13,810,074	14,910,074	108%	1,100,000	14,910,074	5,984,678	8,925,396	149%	
SERVICE FEES	1,026,461	657,496	64%	(368,965)	657,496	1,049,284	(391,788)	-37%	
OTHER FINANCING SOURCES	480,000	480,000	100%	-	480,000	2,380,700	(1,900,700)	-80%	
<b>TOTAL REVENUES</b>	<b>50,468,345</b>	<b>52,241,344</b>	<b>104%</b>	<b>1,772,999</b>	<b>52,241,344</b>	<b>43,455,058</b>	<b>8,786,286</b>	<b>20%</b>	
<b>EXPENDITURES</b>									
CITY MANAGER'S OFFICE	5,109,527	5,139,092	101%	(29,565)	5,139,092	1,756,196	(3,382,896)	-193%	
FINANCE DIRECTOR'S OFFICE	979,540	902,005	92%	77,535	902,005	1,028,803	126,798	12%	
POLICE DEPARTMENT	12,370,200	11,848,767	96%	521,433	11,848,767	13,251,711	1,402,944	11%	
MUNICIPAL COURT	383,970	362,769	94%	21,201	362,769	444,464	81,695	18%	
FIRE DEPARTMENT	7,422,640	5,733,913	77%	1,688,727	5,733,913	6,576,129	842,216	13%	
POL ADMINISTRATION	586,810	555,972	95%	30,838	555,972	572,849	16,877	3%	
STREET MAINTENANCE	5,950,290	5,290,606	89%	659,684	5,290,606	4,745,873	(544,733)	-11%	
INFORMATION TECHNOLOGY	1,529,684	1,240,637	81%	289,047	1,240,637	1,521,783	281,147	18%	
MUNICIPAL LIBRARY	1,136,640	1,052,535	93%	84,105	1,052,535	1,024,029	(28,506)	-3%	
PARKS & RECREATION	2,727,544	2,746,918	101%	(19,374)	2,746,918	2,968,332	221,414	7%	
PLANNING & CODE ENFORCEMENT	1,379,490	1,204,004	87%	175,486	1,204,004	1,064,093	(139,910)	-13%	
ENGINEERING	383,850	327,411	85%	56,439	327,411	327,519	107	0%	
SANITATION PRIVATIZATION	1,880,000	1,757,871	94%	122,129	1,757,871	1,853,332	95,461	5%	
DEBRIS COLLECTION EXPENSE	611,000	578,005	95%	32,995	578,005	608,137	30,132	5%	
STREET LIGHTS	695,000	706,016	102%	(11,016)	706,016	645,213	(60,803)	-9%	
OTHER TRANSFERS OUT	6,510,190	6,476,600	99%	33,590	6,476,600	3,706,061	(2,770,539)	-75%	
OTHER NON-DEPARTMENTAL EXP	3,887,270	3,927,407	101%	(40,137)	3,927,407	3,651,649	(275,758)	-8%	
<b>TOTAL EXPENDITURES</b>	<b>55,543,645</b>	<b>49,850,528</b>	<b>93%</b>	<b>3,693,467</b>	<b>49,850,528</b>	<b>45,746,173</b>	<b>(4,104,356)</b>	<b>-9%</b>	
<b>REVENUE OVER/(UNDER EXPENDITURES</b>	<b>\$ (3,075,300)</b>	<b>\$ 2,390,816</b>		<b>\$ 5,466,466</b>	<b>\$ 2,390,816</b>	<b>\$ (2,291,115)</b>	<b>\$ 4,681,930</b>		

CITY OF PHARR  
 GENERAL LEDGER STATUS REPORT  
 NON AUDITED BUDGET VS. ACTUAL  
 FOR PERIOD ENDING SEPTEMBER 30, 2015

UTILITY FUND	FY 14/15			FY 13/14			-Variance-	
	ANNUAL BUDGET	Y-T-D ACTUAL	PERCENT OF BUDGET	BALANCE	Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent
REVENUES								
WATER REVENUES	\$ 7,561,300	\$ 6,873,202	91%	\$ (688,098)	\$ 6,873,202	\$ 7,839,153	\$ (965,951)	-12%
SEWER REVENUE	5,749,000	5,269,291	92%	(479,709)	5,269,291	5,825,091	(555,801)	-10%
INTEREST EARNED	453,560	298,217	66%	(155,343)	298,217	574,354	(276,638)	-48%
OTHER REVENUES	402,500	3,573,432	875%	3,120,932	3,523,432	3,672,496	(149,064)	-4%
TOTAL REVENUES	<u>14,166,360</u>	<u>15,964,142</u>	<u>113%</u>	<u>1,797,782</u>	<u>15,964,142</u>	<u>17,911,596</u>	<u>(1,947,454)</u>	<u>-11%</u>
EXPENDITURES								
BOND ISSUE INTEREST EXPENSE	1,648,930	1,474,603	89%	174,327	1,474,603	1,756,557	281,954	16%
BOND ISSUE PRINCIPAL	2,950,000	2,950,000	100%	-	2,950,000	-	(2,950,000)	100%
ADMINISTRATION EXP	641,810	677,969	106%	(36,159)	677,969	688,410	10,441	2%
WATER PRODUCTION	2,024,370	1,510,828	75%	513,542	1,510,828	1,627,719	116,891	7%
WATER DISTRIBUTION EXP	2,581,580	1,935,840	75%	645,740	1,935,840	1,954,145	18,305	1%
SEWER PLANT EXP	2,466,410	2,139,928	87%	326,482	2,139,928	2,190,389	50,961	2%
SEWER LIFT STATIONS	557,200	385,676	69%	171,524	385,676	417,327	31,651	8%
NON-DEPARTMENTAL EXP	1,340,560	1,136,072	85%	204,488	1,136,072	10,288,919	9,152,847	89%
TOTAL EXPENDITURES	<u>14,210,860</u>	<u>12,210,916</u>	<u>86%</u>	<u>1,999,944</u>	<u>12,210,916</u>	<u>18,923,966</u>	<u>6,713,050</u>	<u>35%</u>
REVENUE OVER/(UNDER) EXPENDITURES	<u>\$ (44,500)</u>	<u>\$ 3,753,226</u>		<u>\$ 3,797,726</u>	<u>\$ 3,753,226</u>	<u>\$ 1,012,370</u>	<u>\$ 4,765,596</u>	

CITY OF PHARR  
 GENERAL LEDGER STATUS REPORT  
 NON AUDITED BUDGET VS. ACTUAL  
 FOR PERIOD ENDING SEPTEMBER 30, 2015

BRIDGE FUND 70

	FY 14/15			FY 13/14			-Variance-		
	ANNUAL BUDGET	Y-T-D ACTUAL	PERCENT OF BUDGET	BALANCE	Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent	
<b>REVENUES</b>									
BRIDGE TOLL REVENUES	\$ 13,476,820	\$ 12,539,192	93%	\$ (937,628)	\$ 12,539,192	\$ 12,338,237	\$ 200,955	2%	
BRIDGE REVENUE FUND INTEREST EARNED	130,000	173,802	134%	43,802	173,802	216,416	(42,614)	-20%	
PESO EXCHANGE RATE INCOME	80,000	42,473	53%	(37,527)	42,473	79,300	(36,827)	-46%	
RENTAL INCOME	145,000	188,050	130%	43,050	188,050	143,600	44,450	31%	
TOLL TICKET SALES	10,000	11,364	114%	1,364	11,364	11,036	328	3%	
OTHER REVENUES	189,140	1,289,710	682%	1,100,570	1,289,710	233,700	1,056,010	457%	
<b>TOTAL REVENUES</b>	<b>14,030,960</b>	<b>14,244,591</b>	<b>102%</b>	<b>213,631</b>	<b>14,244,591</b>	<b>13,022,289</b>	<b>1,222,302</b>	<b>9%</b>	
<b>EXPENDITURES</b>									
PERSONNEL	1,318,380	936,395	71%	381,985	936,395	850,380	(86,015)	-10%	
SUPPLIES & MATERIALS	184,550	108,898	59%	75,652	108,898	129,656	20,758	16%	
BUILDING & EQUIPMENT	905,000	251,503	28%	653,497	251,503	203,562	(47,940)	-24%	
REPAIRS & MAINTENANCE	29,100	12,240	42%	16,860	12,240	40,348	28,109	70%	
EQUIPMENT RENTALS	13,000	2,614	20%	10,386	2,614	2,840	226	8%	
UTILITIES	70,000	58,178	83%	11,822	58,178	51,150	(7,028)	-14%	
ELECTRICITY	5,000	-	0%	5,000	-	1,098	1,098	100%	
VEHICLE USAGE	25,000	17,364	69%	7,636	17,364	19,301	1,937	10%	
INSURANCE	100,000	28,098	28%	71,902	28,098	36,099	8,001	22%	
DEBT SERVICE	1,007,000	777,331	77%	229,669	777,331	793,518	16,187	2%	
CONTRACTUAL SERVICES	269,920	115,106	43%	154,814	115,106	99,574	878,468	88%	
OTHER CONTRACTUAL & SPECIAL SERVICES	2,282,790	685,359	30%	1,597,431	685,359	2,231,379	1,546,020	69%	
TRANSFERS OUT	10,421,220	11,521,220	111%	(1,100,000)	11,521,220	9,860,600	(1,660,620)	-17%	
<b>TOTAL EXPENDITURES</b>	<b>16,630,960</b>	<b>14,514,306</b>	<b>87%</b>	<b>2,116,654</b>	<b>14,514,306</b>	<b>15,213,506</b>	<b>699,200</b>	<b>5%</b>	
<b>REVENUE OVER/(UNDER) EXPENDITURES</b>	<b>\$ (2,600,000)</b>	<b>\$ (269,715)</b>		<b>\$ 2,330,285</b>	<b>\$ (269,715)</b>	<b>\$ (2,191,217)</b>	<b>\$ 1,921,502</b>		

**CITY OF PHARR  
GENERAL LEDGER STATUS REPORT  
NON AUDITED BUDGET V.S. ACTUAL  
FOR PERIOD ENDING SEPTEMBER 30, 2015**

PEDC II

FY 14/15

	ANNUAL BUDGET	Y-T-D ACTUAL	PERCENT OF BUDGET	BALANCE	Y-T-D ACTUAL	Prior FY Y-T-D Actual	Amount	Percent
<b>REVENUES</b>								
SALES TAX	\$ 3,745,000	\$ 4,077,668	109%	\$ 332,668	\$ 4,077,668	\$ 3,639,260	\$ 438,408	12%
RENTAL INCOME	\$ 30,000	\$ 53,236	177%	23,236	\$ 53,236	\$ 50,007	\$ 3,229	6%
INTEREST EARNED	\$ 13,610	\$ 13,360	98%	(250)	13,360	13,339	21	0%
PHARR BIZ MEMBERSHIP	-	7,300	100%	7,300	7,300	-	7,300	100%
PHARR BIZ SPONSORSHIP	-	1,000	100%	1,000	1,000	-	1,000	100%
MISC INCOME	\$ 9,588	\$ 9,588	100%	9,588	5,030	4,558	91%	-100%
CONTRIBUTED CAPITAL	-	0%	-	-	4,394,963	(4,394,963)	-	-100%
LOAN REVENUE	-	15,438	100%	15,438	15,438	13,062	(120,624)	-89%
GAIN ON SALE OF PROPERTY	-	-	0%	-	-	198,169	(198,169)	-100%
TML REIMBURSEMENT	-	2,214	100%	2,214	2,214	-	2,214	100%
TRANSFER IN - GENERAL FUND	-	-	0%	-	-	2,706	(2,706)	-100%
<b>TOTAL REVENUES</b>	<b>3,788,610</b>	<b>4,179,804</b>	<b>110%</b>	<b>391,194</b>	<b>4,179,804</b>	<b>8,439,537</b>	<b>(4,259,733)</b>	<b>-50%</b>
<b>EXPENDITURES</b>								
PERSONNEL	381,820	349,080	91%	32,740	349,080	284,738	(64,341)	-23%
SUPPLIES & MATERIALS	22,850	20,985	92%	1,865	20,985	51,981	30,996	60%
BUILDING & EQUIPMENT	61,000	54,472	89%	6,528	54,472	37,399	(17,073)	-46%
EQUIPMENT RENTALS	6,500	3,632	56%	2,868	3,632	4,049	417	10%
UTILITIES	25,000	20,349	81%	4,651	20,349	17,183	(3,166)	-18%
VEHICLE USAGE	8,100	7,644	94%	456	7,644	6,792	(852)	-13%
INSURANCE	10,000	6,244	62%	3,756	6,244	6,446	203	3%
CONTRACTUAL SERVICES	212,100	211,889	100%	211	211,889	114,830	(97,060)	-83%
OTHER CONTRACTUAL & SPECIAL SERVICES	1,821,130	1,638,017	90%	183,113	1,638,017	1,578,636	(59,380)	-4%
DEBT SERVICE	898,250	893,231	99%	5,019	893,231	553,413	(339,817)	-61%
TRANSFERS OUT	4,221,014	4,221,016	100%	(2)	4,221,016	3,311,554	(909,462)	-27%
<b>TOTAL EXPENDITURES</b>	<b>7,667,764</b>	<b>7,426,558</b>	<b>97%</b>	<b>241,206</b>	<b>7,426,558</b>	<b>5,967,022</b>	<b>(1,459,536)</b>	<b>-24%</b>
<b>REVENUE OVER/(UNDER) EXPENDITURES</b>	<b>\$ 632,400</b>	<b>\$ (3,246,754)</b>			<b>\$ (3,246,754)</b>	<b>\$ 2,472,515</b>	<b>\$ (5,719,269)</b>	

**CITY OF PHARR**  
**STATEMENT OF AVAILABLE RESOURCES**  
**FOR PERIOD ENDING SEPTEMBER 30, 2015**

	<b>GENERAL FUND</b>	<b>WATER FUND</b>	<b>BRIDGE FUND</b>	<b>PEDC FUND</b>
CASH				
OPERATING CASH	\$ 2,100,536	\$ 378,437	\$ 143,720	\$ 633,701
CLAIM ON CASH	343,366	9,408,689	1,032,146	72,318
DUE FROM OTHER FUNDS	<u>1,750</u>	<u>2,300</u>	<u>4,500</u>	<u>-</u>
CHANGE FUND				
TOTAL CASH	2,445,652	9,789,426	1,180,366	706,020
LIABILITIES				
ACCOUNTS PAYABLES	495,825	51,063	265,030	12,377
UTILITY ACCOUNTS	<u>-</u>	<u>2,243,512</u>	<u>-</u>	<u>-</u>
TOTAL LIABILITIES	<u>495,825</u>	<u>2,294,575</u>	<u>265,030</u>	<u>12,377</u>
<b>TOTAL AVAILABLE RESOURCES</b>	<b>\$ 1,949,827</b>	<b>\$ 7,494,851</b>	<b>\$ 915,336</b>	<b>\$ 693,643</b>

mm

**PABLO "PAUL" VILLARREAL JR., ASSESSOR & COLLECTOR  
CITY OF PHARR TAXES COLLECTED FOR:  
SEPTEMBER 2015**

**TAXES COLLECTED FOR THE MONTH OF SEPTEMBER 2015**

CITY OF PHARR CPR (33)	ORIGINAL TAX LEVY	COLLECTED TO DATE	DROPPED YRS AFTER PURGE	MODIF. TO DATE	TAXES OUTSTANDING	PERCENT 2014/2015	COLLECTED 2013/2014
2014 TAX ROLL	16,044,972.57	15,447,547.58	-	142,708.98	740,133.97	95.43%	95.52%
2013 & PRIOR YRS	2,413,349.92	661,091.25	-	(49,954.92)	1,702,303.75	27.97%	27.16%
ROLLBACK	-	-	-	-	-	#DIV/0!	100.00%
<b>TOTALS</b>	<b>18,458,322.49</b>	<b>16,108,638.83</b>	<b>-</b>	<b>92,754.06</b>	<b>2,442,437.72</b>		

**BRIEF DOWNGLOAD OF LEGISLATION AND FEES FOR THE MONTH OF SEPTEMBER 2015**

<b>CITY OF PHARR</b>		<b>MONTHLY MODIFICATIONS</b>
CURRENT YEAR-BASE TAX	53,686.64	- CURRENT
CURRENT YEAR-P&I	10,313.74	
PRIOR YEARS-BASE TAX	21,893.18	(93.71) PRIOR
PRIOR YEARS-P&I	10,820.76	
ROLLBACK	-	- ROLLBACK
ROLLBACK P&I	-	
ATTORNEY FEES	13,205.82	
<b>TOTAL COLLECTIONS</b>	<b>109,920.14</b>	<b>(93.71)</b>
LESS TRANSFERRED	65,517.44	
LESS IN TRANSIT	38,850.07	
LESS DUE TO HCAD COMM. FEE	39.63	
LESS DUE TO CO TREASURER	5,513.00	

**BALANCE**

\*\*\*\*\*AFFIDAVIT\*\*\*\*\*

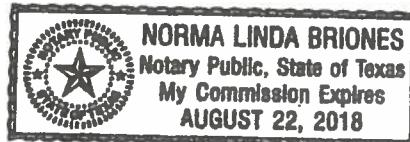
I, PABLO "PAUL" VILLARREAL JR., ASSESSOR-COLLECTOR OF TAXES FOR THE CITY OF PHARR, DO SOLEMNLY SWEAR THAT THE ABOVE STATEMENT OF TAXES COLLECTED BY ME FOR THE MONTH OF SEPTEMBER 2015 IS CORRECT.

*Pablo Paul Villarreal*  
ASSESSOR-COLLECTOR OF TAXES FOR CITY OF PHARR, TEXAS



SWORN AND SUBSCRIBED BEFORE ME THIS 7TH DAY OF OCTOBER 2015 A.D.

*M.L.B.*  
NOTARY PUBLIC, HIDALGO COUNTY, TEXAS



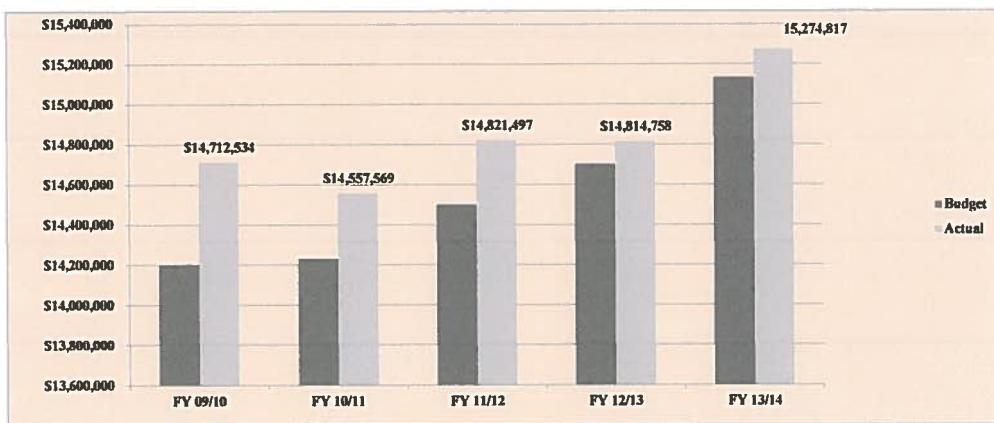
**City of Pharr**  
**Property Tax Analysis - Cash Collections**

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-The following graph shows the trend of current and delinquent property taxes over the last five fiscal years:



-The following graph shows the comparison of property taxes budget versus actual for current and delinquent combined:



-The following is the net favorable/ (unfavorable) change in sales taxes for the quarter ending in September 30, 2015 compared to last fiscal year:

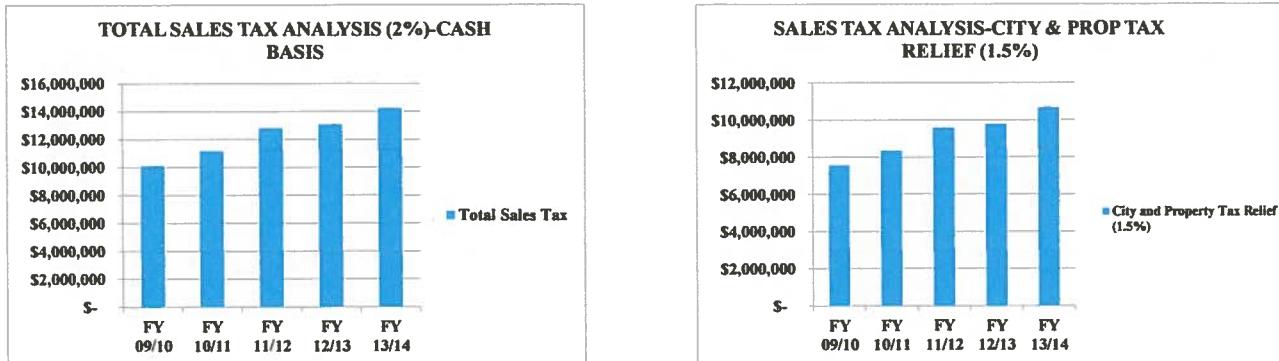
MONTH	CURRENT			DELINQUENT		
	Tax Yr 2013 FY 13/14	Tax Yr 2014 FY 14/15	Difference FY 14/15 - FY 13/14	Tax Yr 2013 FY 13/14	Tax Yr 2014 FY 14/15	Difference FY 14/15 - FY 13/14
	\$ 57,219	\$ 33,762	\$ (23,457)	\$ 36,883	\$ 50,143	\$ 13,260
OCTOBER	\$ 1,120,338	\$ 1,024,705	\$ (95,633)	\$ 66,580	\$ 71,250	\$ 4,670
NOVEMBER	\$ 1,978,408	\$ 2,676,466	\$ 698,058	\$ 62,131	\$ 69,164	\$ 7,033
DECEMBER	\$ 5,664,949	\$ 4,841,143	\$ (823,806)	\$ 45,184	\$ 45,681	\$ 497
JANUARY	\$ 4,220,196	\$ 5,069,080	\$ 848,884	\$ 67,453	\$ 59,523	\$ (7,930)
FEBRUARY	\$ 675,020	\$ 816,441	\$ 141,421	\$ 68,515	\$ 71,968	\$ 3,453
MARCH	\$ 354,601	\$ 364,777	\$ 10,176	\$ 50,740	\$ 47,780	\$ (2,960)
APRIL	\$ 149,307	\$ 213,397	\$ 64,090	\$ 62,792	\$ 59,584	\$ (3,208)
MAY	\$ 126,519	\$ 127,760	\$ 1,241	\$ 61,825	\$ 44,771	\$ (17,054)
JUNE	\$ 177,092	\$ 178,020	\$ 928	\$ 54,921	\$ 60,486	\$ 5,565
JULY	\$ 73,478	\$ 75,852	\$ 2,374	\$ 30,148	\$ 39,198	\$ 9,050
AUGUST	\$ 33,673	\$ 56,524	\$ 22,851	\$ 36,847	\$ 29,336	\$ (7,511)
SEPTEMBER				<b>TOTAL</b>	<b>\$ 644,019</b>	<b>\$ 648,884</b>
<b>TOTAL</b>	<b>\$ 14,630,800</b>	<b>\$ 15,477,927</b>	<b>\$ 847,127</b>			<b>\$ 4,865</b>

↑                            ↓

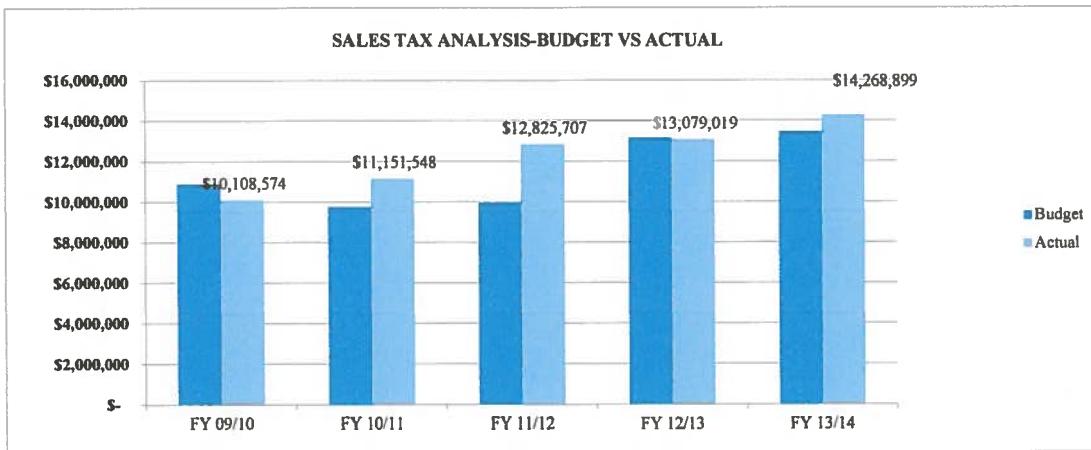
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**City of Pharr**  
**Current Sales Tax Analysis - Cash Collections**

-The following graph shows the trend of total sales tax over the last five fiscal years:



-The following graph shows the comparison of total sales taxes over the last five fiscal years:



-The following is the net favorable/ (unfavorable) change in sales taxes for the quarter ending in September 30, 2015 compared to last fiscal year:

TOTAL SALES TAX (2%) -CASH BASIS			
MONTH	Difference		
	FY 13/14	FY 14/15	FY 14/15- FY 13/14
OCTOBER	\$ 1,095,399	\$ 1,175,133	\$ 79,734
NOVEMBER	\$ 1,064,491	\$ 1,272,920	\$ 208,429
DECEMBER	\$ 1,151,064	\$ 1,255,599	\$ 104,535
JANUARY	\$ 1,166,651	\$ 1,231,604	\$ 64,953
FEBRUARY	\$ 1,301,266	\$ 1,403,486	\$ 102,220
MARCH	\$ 1,090,660	\$ 1,244,493	\$ 153,833
APRIL	\$ 1,120,837	\$ 1,195,832	\$ 74,994
MAY	\$ 1,332,227	\$ 1,457,421	\$ 125,194
JUNE	\$ 1,239,819	\$ 1,424,397	\$ 184,578
JULY	\$ 1,239,026	\$ 1,314,960	\$ 75,934
AUGUST	\$ 1,284,104	\$ 1,433,708	\$ 149,604
SEPTEMBER	\$ 1,183,373	\$ 1,356,249	\$ 172,876
<b>TOTAL</b>	<b>\$ 14,268,917</b>	<b>\$ 15,765,801</b>	<b>\$ 1,496,884</b>

10%

SALES TAX-CITY & PROP RELIEF (1.5%) -CASH BASIS			
MONTH	Difference		
	FY 13/14	FY 14/15	FY 14/15- FY 13/14
OCTOBER	\$ 821,549	\$ 881,350	\$ 59,801
NOVEMBER	\$ 798,368	\$ 954,690	\$ 156,322
DECEMBER	\$ 863,298	\$ 941,699	\$ 78,401
JANUARY	\$ 874,988	\$ 923,703	\$ 48,715
FEBRUARY	\$ 975,950	\$ 1,052,615	\$ 76,665
MARCH	\$ 817,995	\$ 933,370	\$ 115,375
APRIL	\$ 840,628	\$ 896,874	\$ 56,246
MAY	\$ 999,180	\$ 1,093,066	\$ 93,886
JUNE	\$ 929,864	\$ 1,068,297	\$ 138,433
JULY	\$ 929,270	\$ 986,220	\$ 56,951
AUGUST	\$ 963,078	\$ 1,075,281	\$ 112,203
SEPTEMBER	\$ 887,530	\$ 1,017,187	\$ 129,657
<b>TOTAL</b>	<b>\$ 10,701,697</b>	<b>\$ 11,824,351</b>	<b>\$ 1,122,653</b>

10%

## SALES TAX STATE COLLECTION RGV COMPARISON -SEPTEMBER 2015

Valley Rank	City	Net Payment This Period	Payment Prior Year	% Change	2015 Payments To Date	2014 Payments To Date	% Change
<b>Rank Based on Current Month Activity</b>							
1	Pharr	1,356,248.66	1,183,373.40	14.61%	12,062,148.77	10,957,964.72	10.08%
2	San Juan	289,034.01	269,844.39	7.11%	2,565,638.42	2,389,120.50	7.39%
3	Harlingen	1,790,453.33	1,718,360.73	4.20%	16,788,513.03	16,163,769.30	3.87%
4	Edinburg	1,549,113.91	1,489,519.36	4.00%	15,140,562.15	14,285,511.68	5.99%
5	McAllen	4,819,747.27	4,715,748.68	2.21%	48,040,223.98	47,417,249.05	1.31%
6	Mission	1,182,498.41	1,174,329.21	0.70%	11,402,398.42	11,533,636.64	-1.14%
7	Alamo	248,673.35	253,175.30	-1.78%	2,635,414.57	2,674,681.83	-1.47%
8	Weslaco	876,868.59	904,402.81	-3.04%	9,076,694.37	8,762,947.12	3.58%
9	Brownsville	2,759,975.39	2,882,758.71	-4.26%	27,582,403.34	26,570,888.11	3.81%
10	Mercedes	650,109.44	690,974.14	-5.91%	5,738,758.04	5,855,441.27	-1.99%

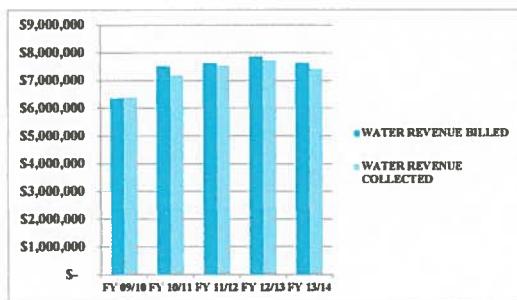
Valley Rank	City	Net Payment This Period	Payment Prior Year	% Change	2015 Payments To Date	2014 Payments To Date	% Change
<b>Rank Based on Calendar Year 2015 To Date Activity</b>							
1	Pharr	1,356,248.66	1,183,373.40	14.61%	12,062,148.77	10,957,964.72	10.08%
2	San Juan	289,034.01	269,844.39	7.11%	2,565,638.42	2,389,120.50	7.39%
3	Edinburg	1,549,113.91	1,489,519.36	4.00%	15,140,562.15	14,285,511.68	5.99%
4	Harlingen	1,790,453.33	1,718,360.73	4.20%	16,788,513.03	16,163,769.30	3.87%
5	Brownsville	2,759,975.39	2,882,758.71	-4.26%	27,582,403.34	26,570,888.11	3.81%
6	Weslaco	876,868.59	904,402.81	-3.04%	9,076,694.37	8,762,947.12	3.58%
7	McAllen	4,819,747.27	4,715,748.68	2.21%	48,040,223.98	47,417,249.05	1.31%
8	Mission	1,182,498.41	1,174,329.21	0.70%	11,402,398.42	11,533,636.64	-1.14%
9	Alamo	248,673.35	253,175.30	-1.78%	2,635,414.57	2,674,681.83	-1.47%
10	Mercedes	650,109.44	690,974.14	-5.91%	5,738,758.04	5,855,441.27	-1.99%

HIDALGO COUNTY	11,888,693.74	11,457,883.09	3.62%	115,153,604.96	111,091,398.99	3.53%
STATE TOTALS	417,936,678.21	407,983,135.63	2.38%	3,945,429,511.44	3,764,288,366.20	4.59%

**City of Pharr**  
**Utility Revenue Activity Analysis - Cash Collections**

-The following graphs show the trend for Utility Revenue Activity for the last five fiscal years:

#### WATER

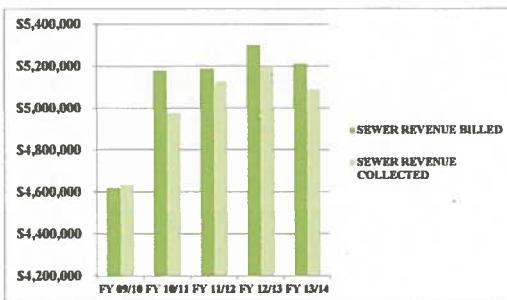


	BILLED REVENUE			Difference FY 14/15-FY 13/14
			Difference	
	FY 13/14	FY 14/15		
OCTOBER	\$ 594,403	\$ 565,264	\$ (29,139)	
NOVEMBER	665,355	620,929	(44,426)	
DECEMBER	587,097	536,681	(50,416)	
JANUARY	601,468	602,693	1,225	
FEBRUARY	598,062	557,186	(40,876)	
MARCH	564,446	557,503	(6,943)	
APRIL	586,985	595,248	8,263	
MAY	648,905	558,804	(90,101)	
JUNE	674,527	571,352	(103,175)	
JULY	705,854	601,039	(104,815)	
AUGUST	719,634	699,439	(20,195)	
SEPTEMBER	696,039	664,314	(31,725)	
	<b>\$ 7,642,775</b>	<b>\$ 7,130,452</b>	<b>\$ (512,323)</b>	

	COLLECTED REVENUE			Difference FY 14/15-FY 13/14
			Difference	
	FY 13/14	FY 14/15		
	\$ 705,548	\$ 715,320	\$ 9,772	
	489,075	473,079	(15,996)	
	623,822	646,806	22,984	
	703,033	563,830	(139,203)	
	537,211	537,207	(4)	
	590,503	613,958	23,455	
	575,834	508,127	(67,707)	
	610,080	556,062	(34,018)	
	615,149	557,422	(57,727)	
	641,993	588,436	(53,557)	
	628,376	557,590	(70,786)	
	706,320	652,292	(54,028)	
	<b>\$ 7,426,944</b>	<b>\$ 6,970,129</b>	<b>\$ (456,815)</b>	

-7%

#### SEWER

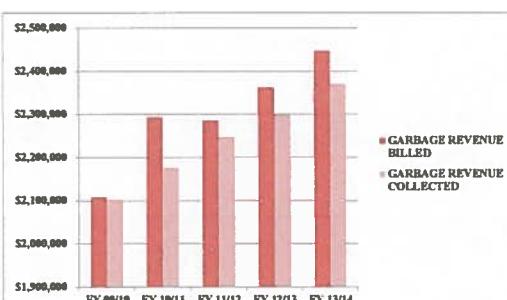


	BILLED REVENUE			Difference FY 14/15-FY 13/14
			Difference	
	FY 13/14	FY 14/15		
OCTOBER	\$ 414,618	\$ 403,898	\$ (10,720)	
NOVEMBER	446,241	433,023	(13,218)	
DECEMBER	409,621	389,454	(20,167)	
JANUARY	414,975	421,270	6,295	
FEBRUARY	416,384	402,658	(13,726)	
MARCH	402,891	404,079	1,188	
APRIL	414,063	425,467	11,404	
MAY	442,052	402,719	(39,333)	
JUNE	452,978	409,126	(43,852)	
JULY	464,798	426,481	(38,317)	
AUGUST	472,359	465,053	(7,306)	
SEPTEMBER	460,820	442,289	(18,531)	
	<b>\$ 5,211,800</b>	<b>\$ 5,025,517</b>	<b>\$ (186,283)</b>	

	COLLECTED REVENUE			Difference FY 14/15-FY 13/14
			Difference	
	FY 13/14	FY 14/15		
	\$ 470,808	\$ 475,882	\$ 5,074	
	339,909	339,305	(604)	
	420,173	451,602	31,429	
	486,066	399,742	(86,324)	
	378,128	384,935	6,807	
	420,086	440,110	20,024	
	408,123	367,471	(40,652)	
	421,677	398,892	(22,785)	
	415,633	403,272	(12,361)	
	434,170	419,763	(14,407)	
	417,871	393,390	(24,481)	
	475,983	439,040	(36,943)	
	<b>\$ 5,088,627</b>	<b>\$ 4,913,404</b>	<b>\$ (175,223)</b>	

-3%

#### GARBAGE

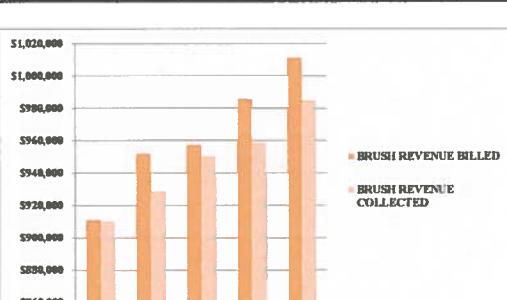


	BILLED REVENUE			Difference FY 14/15-FY 13/14
			Difference	
	FY 13/14	FY 14/15		
OCTOBER	\$ 200,045	\$ 208,520	\$ 8,475	
NOVEMBER	200,077	206,652	6,575	
DECEMBER	201,179	207,773	6,594	
JANUARY	201,473	208,482	7,009	
FEBRUARY	202,730	208,684	5,954	
MARCH	202,643	209,817	7,174	
APRIL	207,283	214,797	7,514	
MAY	206,271	213,538	7,267	
JUNE	206,269	212,935	6,666	
JULY	207,078	212,739	5,661	
AUGUST	206,308	212,624	6,316	
SEPTEMBER	206,367	213,203	6,836	
	<b>\$ 2,447,723</b>	<b>\$ 2,529,764</b>	<b>\$ 82,041</b>	

	COLLECTED REVENUE			Difference FY 14/15-FY 13/14
			Difference	
	FY 13/14	FY 14/15		
	\$ 206,923	\$ 210,789	\$ 3,866	
	162,340	173,381	11,041	
	189,879	218,424	28,545	
	232,838	203,631	(29,207)	
	187,494	197,644	10,150	
	204,178	222,886	18,708	
	200,765	188,536	(12,229)	
	204,577	202,188	(2,389)	
	195,827	214,463	18,636	
	197,330	213,918	16,588	
	189,415	196,797	7,382	
	198,947	205,587	6,640	
	<b>\$ 2,370,513</b>	<b>\$ 2,448,244</b>	<b>\$ 77,731</b>	

3%

#### BRUSH



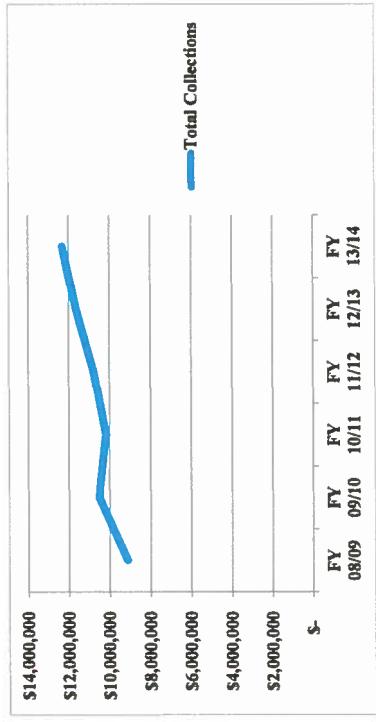
	BILLED REVENUE			Difference FY 14/15-FY 13/14
			Difference	
	FY 13/14	FY 14/15		
OCTOBER	\$ 82,895	\$ 84,796	\$ 1,901	
NOVEMBER	83,144	84,892	1,748	
DECEMBER	83,620	85,701	2,081	
JANUARY	83,756	85,761	2,005	
FEBRUARY	84,104	85,954	1,850	
MARCH	84,127	86,093	1,966	
APRIL	85,511	87,611	2,100	
MAY	84,887	87,024	2,137	
JUNE	84,910	86,871	1,961	
JULY	84,741	86,762	2,021	
AUGUST	84,786	86,524	1,738	
SEPTEMBER	84,744	86,749	2,005	
	<b>\$ 1,011,225</b>	<b>\$ 1,034,738</b>	<b>\$ 23,513</b>	

	COLLECTED REVENUE			Difference FY 14/15-FY 13/14
			Difference	
	FY 13/14	FY 14/15		
	\$ 85,859	\$ 87,963	\$ 2,104	
	68,583	71,824	3,241	
	81,320	91,281	9,961	
	98,259	83,515	(14,744)	
	75,098	80,420	5,322	
	84,766	92,246	7,480	
	83,001	77,106	(5,895)	
	84,856	83,053	(1,803)	
	81,275	87,912	6,637	
	81,045	88,116	7,071	
	78,126	80,412	2,286	
	82,935	84,037	1,102	
	<b>\$ 985,123</b>	<b>\$ 1,007,885</b>	<b>\$ 22,762</b>	

2%

**City of Pharr**  
**Bridge Revenue Activity Analysis - Toll Collections**

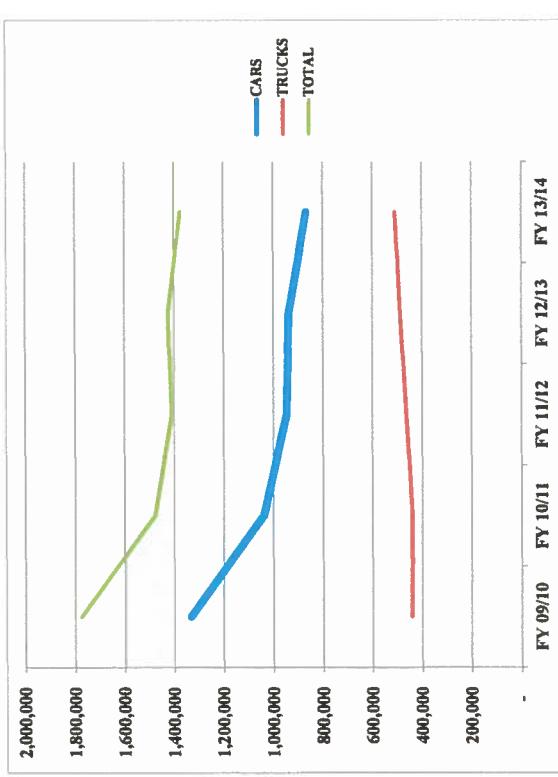
TREND ANALYSIS FOR TOLL COLLECTIONS FOR THE LAST SIX YEARS:



TOTAL TOLL COLLECTIONS PRIOR AND CURRENT YEAR

MONTH	FY 13/14		FY 14/15		Difference FY 14/15-FY 13/14
	OCTOBER	\$ 1,012,944	\$ 1,112,465	\$ 996,402	
NOVEMBER	951,265			1,013,369	45,137
DECEMBER	953,943			1,070,398	59,426
JANUARY	1,039,081			1,011,691	31,317
FEBRUARY	993,704			1,125,555	17,987
MARCH	1,108,395			1,084,321	17,160
APRIL				1,045,981	(38,340)
MAY				1,035,589	(23,674)
JUNE				1,044,983	3,250
JULY				1,067,651	19,794
AUGUST				1,005,073	(8,873)
SEPTEMBER				998,789	(293)
<b>TOTAL</b>	<b>\$ 12,316,781</b>			<b>\$ 12,539,193</b>	<b>\$ 222,412</b>
					<b>2%</b>

TRUCKS AND CARS CROSSINGS TREND OVER THE LAST FIVE FISCAL YEARS:



TRUCKS AND CARS CROSSINGS PRIOR AND CURRENT YEAR

MONTH	FY 13/14		FY 14/15		Difference FY 14/15-FY 13/14
	OCTOBER	120,899	117,919	117,919	
NOVEMBER	116,156		109,074	109,074	(2,980)
DECEMBER	117,153		114,347	114,347	(7,082)
JANUARY	114,483		109,643	109,643	(4,840)
FEBRUARY	107,225		100,053	100,053	(7,172)
MARCH	121,253		113,189	113,189	(8,064)
APRIL	116,246		107,157	107,157	(9,389)
MAY	113,439		109,330	109,330	(4,109)
JUNE	111,245		109,330	109,330	(1,915)
JULY	115,775		113,906	113,906	(1,869)
AUGUST	113,388		108,690	108,690	(4,698)
SEPTEMBER	106,946		105,092	105,092	(1,854)
<b>TOTAL</b>	<b>1,374,508</b>		<b>1,317,730</b>	<b>1,317,730</b>	<b>(56,778)</b>
					<b>-4%</b>

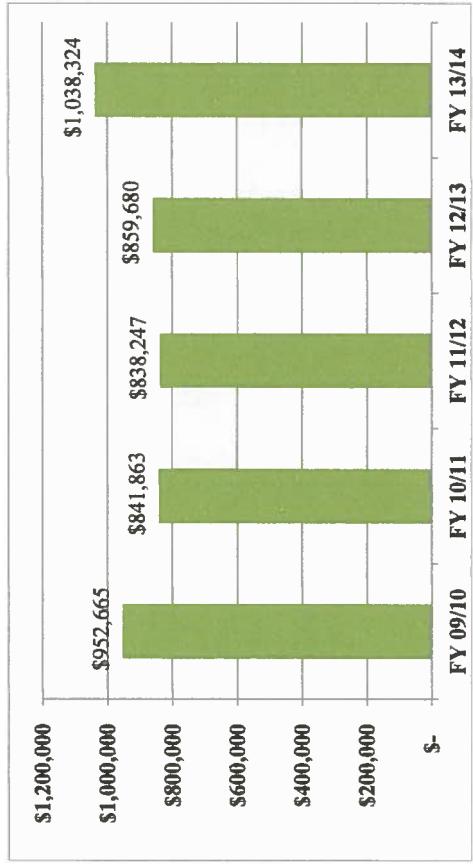
CARS	FY 13/14		FY 14/15		Difference FY 14/15-FY 13/14
	FY 13/14	FY 14/15	FY 13/14	FY 14/15	
<b>CARS</b>	<b>866,328</b>		<b>794,930</b>		<b>(71,398)</b>
					<b>-8%</b>

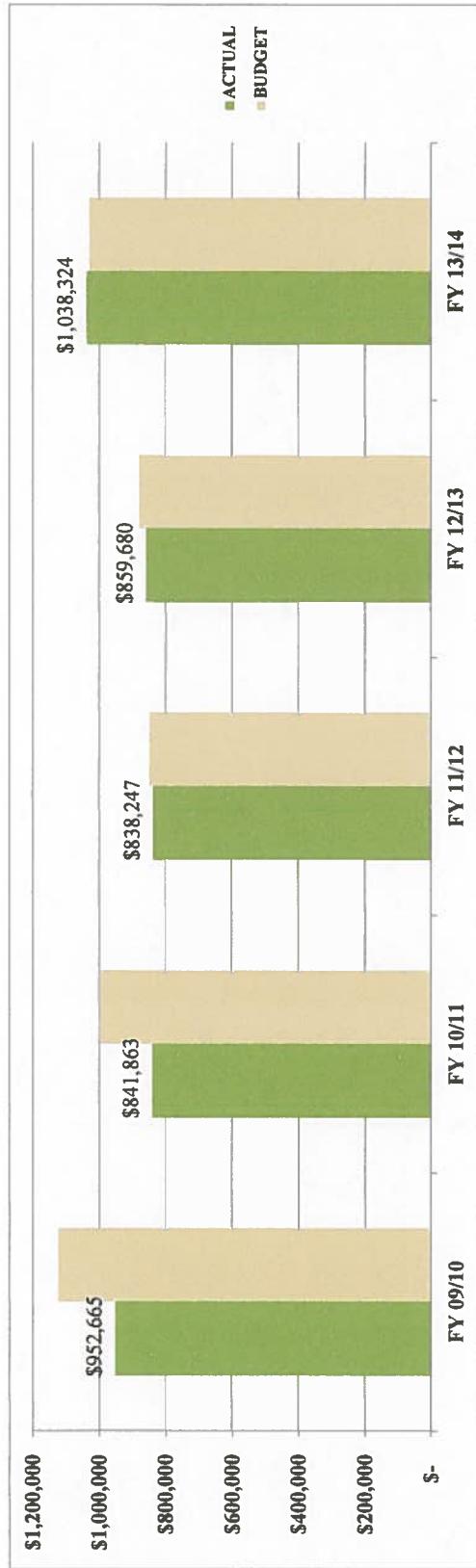
CARS	FY 13/14		FY 14/15		Difference FY 14/15-FY 13/14
	FY 13/14	FY 14/15	FY 13/14	FY 14/15	
<b>CARS</b>	<b>866,328</b>		<b>794,930</b>		<b>(71,398)</b>
					<b>-8%</b>

## City of Pharr Municipal Court Collections

-Collection revenue five fiscal year comparison:



-Budget vs Actual five fiscal year comparison:



**CITY OF PHARR**  
**GENERAL LEDGER STATUS REPORT**  
**NON AUDITED BUDGET VS. ACTUAL**  
**FOR PERIOD ENDING SEPTEMBER 30, 2015**

PHARR EVENT CENTER

		FY 14/15		FY 14/15		FY 14/15		FY 14/15		FY 14/15	
		ANNUAL BUDGET	Y-T-D ACTUAL	PERCENT OF BUDGET	BALANCE	ANNUAL BUDGET	Y-T-D ACTUAL	PERCENT OF BUDGET	BALANCE	ANNUAL BUDGET	Y-T-D ACTUAL
REVENUES											
PHARR EVENT CENTER RENTAL	\$ 100,000	\$ 90,283	90%	\$ (9,717)	\$ 90,283	\$ 109,097	\$ (18,814)	-17%	\$ 131	0%	
PHARR EVENT CENTER -FF	75,000	55,888	75%	(19,112)	55,888	55,757					
PHARR EVENT CENTER - CONS FEES	99,497	9,497	111%	(16,667)	99,497	136,372	(36,874)	-27%			
PHARR EVENT CENTER -NAMING RIGHTS	100,000	83,333	83%	(14,433)	83,333	-	83,333	100%			
PHARR EVENT CENTER -ADVERTISING	54,000	39,567	73%	(14,433)	39,567	46,714	(7,147)	-15%			
TICKETMASTER REVENUE SHARING	-	6,866	100%	6,866	6,866	8,380	(1,514)	-18%			
EVENT REVENUE-BOX OFFICE	-	65,231	100%	65,231	65,231	-	65,231	100%			
OTHER REVENUE	230,000	208,186	91%	(21,814)	208,186	1,130,773	(922,587)	-82%			
TOTAL REVENUES	649,000	648,851	100%	(149)	648,851	1,487,093	(838,241)	-56%			
EXPENDITURES											
PERSONNEL	421,180	339,797	81%	81,383	339,797	406,597	66,799	16%			
SUPPLIES & MATERIALS	43,520	37,633	86%	5,887	37,633	39,273	1,640	4%			
BUILDING MAINTENANCE	24,000	20,840	87%	3,160	20,840	28,682	7,842	27%			
EQUIPMENT RENTALS	1,000	210	21%	790	210	2,316	2,106	91%			
ADVERTISING	18,000	16,971	94%	1,029	16,971	185,304	168,333	91%			
PARTNERSHIP EXPENSE	-	-	0%	-	-	44,812	44,812	100%			
AUTOMOTIVE	2,600	2,471	95%	129	2,471	2,608	137	5%			
UTILITIES	10,000	3,519	35%	6,481	3,519	3,857	338	9%			
ELECTRICITY	55,000	64,502	117%	(9,502)	64,502	63,000	(1,502)	-2%			
CONTRACTUAL SERVICES	41,740	51,466	138%	(15,726)	51,466	147,885	90,419	61%			
INSURANCE	5,000	2,721	54%	2,279	2,721	3,377	655	19%			
EVENT CENTER STAFFING / RENTAL	4,000	10,422	261%	(6,422)	10,422	385,516	375,094	97%			
OTHER CONTRACTUAL & SPECIAL SERVICES	21,000	17,556	84%	3,444	17,556	415,377	397,821	96%			
CAPITAL OUTLAY	1,960	-	0%	1,960	-	-	-	0%			
TOTAL EXPENDITURES	649,000	574,109	88%	75,564	574,109	1,728,604	-	67%			
REVENUE OVER/(UNDER) EXPENDITURES	\$ -	\$ 74,742	\$ -	\$ 75,415	\$ 74,742	\$ (241,511)	\$ 316,253				

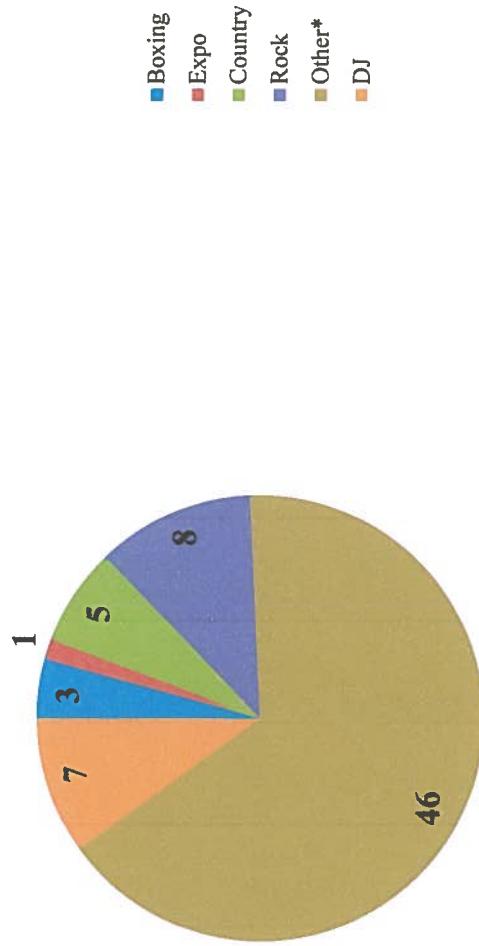
REVENUE OVER/(UNDER) EXPENDITURES \$ - \$ 74,742 \$ 75,415 \$ 74,742 \$ (241,511) \$ 316,253

## City of Pharr

### Pharr Event Center Attendance by Event Type as of September 30, 2015

Ticketed Event Type	Number of Events	Attendance	Total Concession**	Average Concession per Event
Boxing	3	3,644	\$ 9,512	\$ 3,171
Expo	1	515	\$ 1,814	\$ 1,814
Country	5	6,433	\$ 29,370	\$ 5,874
Rock	8	6,278	\$ 21,902	\$ 2,738
Other*	46	5,207	\$ 19,757	\$ 430
DJ	7	13,293	\$ 17,142	\$ 2,449
	<b>70</b>	<b>35,370</b>	<b>\$ 99,497</b>	<b>\$ 1,421</b>

Number of Events



\* Other Events Include non-profits, sponsorships, hair shows, christian concerts and church events.

**CITY OF PHARR  
HOTEL / MOTEL OCCUPANCY TAX**

# QUARTERLY UPDATES



**City of Pharr**  
**CIP Activity Listing as of September 30, 2015**

	Project Description	Budget/Est. Contract Price	Prior Years		FY 14/15	Total Paid	Retainage			Balance To Be Paid	% Complete
			Prior FY	This FY			Total				
1	1 BRIDGE Entrance Booth/RD Expansion										
	Engineering	\$ 190,000	\$ -	\$ 35,353	\$ 35,353	\$ -	\$ -	\$ -	\$ -	\$ 154,647	18.6%
	Construction	\$ 2,397,430	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
2	2 BRIDGE ITS CBI Project										
	Engineering	\$ 422,689	\$ 292,403	\$ 4,800	\$ 297,203	\$ -	\$ -	\$ -	\$ -	\$ 125,486	70.3%
	Construction	\$ 1,034,000 80% grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,034,000	0.0%
	Other		\$ 8,455	\$ 8,455	\$ -	\$ 8,455	\$ -	\$ -	\$ -	\$ -	100.0%
3	3 BRIDGE Northbound Lane II										
	Engineering	\$ 166,579	\$ 85,250	\$ 47,225	\$ 132,475	\$ -	\$ -	\$ -	\$ -	\$ 34,104	79.5%
	Construction	\$ 750,000 80% grant	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 750,000	0.0%
	Other		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
4	4 BRIDGE Fastlane Improvements (northbound lane)										
	Engineering	\$ 45,433	\$ 26,281	\$ 19,152	\$ 45,433	\$ -	\$ -	\$ -	\$ -	\$ -	100.0%
	Construction	\$ 80,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80,000	0.0%
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	<b>TOTAL BRIDGE</b>	<b>\$ 5,094,586</b>	<b>\$ 412,389</b>	<b>\$ 106,530</b>	<b>\$ 518,919</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,178,237</b>	<b>10.2%</b>
	<b>UTILITY</b>										
	<b>SEWER LINE VIDEOING</b>										
5	1 UTILITY SEWER LINE VIDEOING										
	Other	\$ -	\$ 150,000	\$ -	\$ 129,961	\$ -	\$ -	\$ -	\$ -	\$ -	100.0%
6	2 UTILITY WATER TRANSMISSION MAINS										
	Engineering	\$ 1,077,000	\$ 566,115	\$ 165,215	\$ 731,330	\$ -	\$ -	\$ -	\$ -	\$ 345,670	67.9%
	Construction Mgmt	\$ 10,608,590	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
	Construction: Contractor	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
7	3 UTILITY WATER TREATMENT PLANT										
	Engineering	\$ 1,409,776	\$ 1,409,776	\$ -	\$ 1,409,776	\$ -	\$ -	\$ -	\$ -	\$ -	100.0%
	Construction Mgmt	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Construction	\$ 13,296,037	\$ 12,343,606	\$ 351,203	\$ 12,694,809	\$ 601,227	\$ -	\$ -	\$ -	\$ 601,227	100.0%
8	4 UTILITY Northside Utility Transmission Lines										
	Engineering	\$ 800,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 800,000	0.0%
	Construction	\$ 10,000,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000,000	0.0%
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
9	5 UTILITY Southside WW Collection										
	Engineering	\$ 1,220,000	\$ 1,165,000	\$ -	\$ 1,165,000	\$ -	\$ -	\$ -	\$ -	\$ 55,000	95.5%
	Construction	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 13,500,000	0.0%
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
10	6 UTILITY Waster Water Treatment Clarifier										
	Engineering	\$ 350,000	\$ -	\$ 43,700	\$ 43,700	\$ -	\$ -	\$ -	\$ -	\$ 306,300	12.5%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
11	7 UTILITY Eldora Waste Tower & NS Lines										
	Engineering	\$ -	\$ -	\$ 2,575	\$ 2,575	\$ -	\$ -	\$ -	\$ -	\$ (2,575)	
	Construction	\$ 11,677,300	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,677,300	0.0%
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
12	8 UTILITY Lift Station N. 25										
	Engineering	\$ 2,000,000	\$ -	\$ 116,331	\$ 116,331	\$ -	\$ -	\$ -	\$ -	\$ 1,883,669	
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	<b>TOTAL UTILITY</b>	<b>\$ 66,088,703</b>	<b>\$ 15,484,497</b>	<b>\$ 808,986</b>	<b>\$ 16,293,482</b>	<b>\$ 601,227</b>	<b>\$ -</b>	<b>\$ 601,227</b>	<b>\$ 38,565,365</b>	<b>25.6%</b>	

**City of Pharr**  
**CIP Activity Listing as of September 30, 2015-Continued**

	GOVERNMENTAL	Budget/Est. Contract Price	PRIOR YEARS	FY 14/15	Total Paid	Retention:			Balance To Be Paid	% Complete
						Prior FY	This FY	Total		
13	1 Owassa Road	\$ 807,089	\$ 438,022	\$ 160,689	\$ 598,711	\$ -	\$ -	\$ -	\$ -	74.2%
	Engineering	\$ 250,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Construction	\$ -	\$ 43,955	\$ -	\$ 43,955	\$ -	\$ -	\$ -	\$ -	
14	2 Downtown Drainsage (TDRA)	\$ 248,818	\$ 249,007	\$ -	\$ 249,007	\$ -	\$ -	\$ -	\$ -	100.1%
	Engineering was 100% grant	\$ 2,072,950	\$ 1,010,758	\$ -	\$ 1,010,758	\$ 116,355	\$ -	\$ -	\$ -	48.8%
	Construction was 100% grant	\$ 8,500	\$ 8,500	\$ -	\$ 8,500	\$ -	\$ -	\$ -	\$ -	100.0%
15	3 Pharr Commercial Park	\$ 60,709	\$ 37,181	\$ 23,528	\$ 60,709	\$ -	\$ -	\$ -	\$ -	
	Engineering	\$ 1,155,900	\$ 855,493	\$ 247,053	\$ 1,102,546	\$ 23,879	\$ 17,623	\$ 41,502	\$ -	99.0%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
16	4 Bike Path Stripin	\$ 32,000	\$ 44,000	\$ 7,471	\$ 51,471	\$ -	\$ -	\$ -	\$ (19,471)	
	Engineering	\$ 200,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200,000	
	Construction	\$ -	\$ 2,101	\$ -	\$ 2,101	\$ -	\$ -	\$ -	\$ (2,101)	
17	5 Civic Center Tennis Court	\$ 47,000	\$ -	\$ 46,185	\$ 46,185	\$ -	\$ -	\$ -	\$ 815	
	Engineering	\$ 80,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80,000	0.0%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
18	6 North Side Park	\$ 7,112	\$ 2,648	\$ 4,464	\$ 7,112	\$ -	\$ -	\$ -	\$ 1	100.0%
	Engineering	\$ 760,511	\$ 652,020	\$ 73,169	\$ 725,189	\$ 16,799	\$ 18,522	\$ 35,321	\$ -	
	Construction	\$ -	\$ -	\$ 1,558	\$ 1,558	\$ -	\$ -	\$ -	\$ (1,558)	
19	7 Transmaritime Subdivision	\$ 4,990	\$ 6,559	\$ 974	\$ 7,533	\$ -	\$ -	\$ -	\$ (2,543)	
	Engineering	\$ 400,424	\$ 148,815	\$ 30,159	\$ 178,974	\$ -	\$ -	\$ -	\$ 221,450	44.7%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
20	8 Dora Park	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Engineering	\$ -	\$ 153,739	\$ 24,015	\$ 177,754	\$ -	\$ -	\$ -	\$ -	
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
21	9 South Sidewalk Thomas	\$ 7,051	\$ -	\$ 7,051	\$ 7,051	\$ -	\$ -	\$ -	\$ -	
	Engineering	\$ 303,758	\$ 56,549	\$ 230,051	\$ 286,600	\$ 2,827	\$ 14,331	\$ 17,158	\$ -	100.0%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
22	10 Fire Station Shelter	\$ -	\$ 68,500	\$ -	\$ 68,500	\$ -	\$ -	\$ -	\$ (68,500)	
	Engineering	\$ 1,800,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
23	11 Jones Box Shelter	\$ -	\$ 97,670	\$ -	\$ 97,670	\$ -	\$ -	\$ -	\$ (97,670)	
	Engineering	\$ 1,800,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
24	12 Police Driveway	\$ 2,320	\$ -	\$ 2,320	\$ 2,320	\$ -	\$ -	\$ -	\$ -	
	Engineering	\$ 205,091	\$ 87,093	\$ 117,998	\$ 205,091	\$ -	\$ -	\$ -	\$ -	100.0%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
25	13 Traffic Signal Sioux Rd	\$ 105,000	\$ -	\$ 17,448	\$ 17,448	\$ -	\$ -	\$ -	\$ 87,552	
	Engineering	\$ 175,000	\$ -	\$ 84,504	\$ 84,504	\$ -	\$ -	\$ -	\$ -	50.6%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
26	14 Capote/Las Milpas	\$ 40,000	\$ -	\$ 32,654	\$ 32,654	\$ -	\$ -	\$ -	\$ 7,346	
	Engineering	\$ 1,650,000	\$ -	\$ 1,500,245	\$ 1,500,245	\$ -	\$ -	\$ -	\$ 149,755	95.5%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
27	15 Research and Technology Center	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Engineering	\$ 4,200,000	\$ -	\$ 21,060	\$ 21,060	\$ -	\$ -	\$ -	\$ 4,178,940	0.5%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
28	16 Downtown Lighting	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Engineering	\$ 400,000	\$ -	\$ 183,000	\$ 183,000	\$ -	\$ -	\$ -	\$ 217,000	45.8%
	Construction	\$ 300,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300,000	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
29	17 Hi-Line	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Engineering	\$ 900,000	\$ -	\$ 29,100	\$ 29,100	\$ -	\$ -	\$ -	\$ 870,900	3.2%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
30	18 Navaro Street	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Engineering	\$ 800,000	\$ -	\$ 8,500	\$ 8,500	\$ -	\$ -	\$ -	\$ 791,500	1.1%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
31	19 Traffic Sign Eldora	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Engineering	\$ 200,000	\$ -	\$ 3,326	\$ 3,326	\$ -	\$ -	\$ -	\$ 196,674	0.0%
	Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	<b>TOTAL GOVERNMENTAL</b>	<b>\$ 18,064,462</b>	<b>\$ 4,644,758</b>	<b>\$ 2,856,521</b>	<b>\$ 7,460,353</b>	<b>\$ 159,860</b>	<b>\$ 129,233</b>	<b>\$ 172,738</b>	<b>\$ 5,746,546</b>	<b>42.3%</b>
32	<b>PEDC II</b>									
32	1 PEDC Building Construction	\$ 371,333	\$ 201,557	\$ 169,776	\$ 371,333	\$ -	\$ -	\$ -	\$ -	100.0%
	<b>TOTAL PEDC</b>	<b>\$ 371,333</b>	<b>\$ 201,557</b>	<b>\$ 169,776</b>	<b>\$ 371,333</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
	<b>TOTAL CITY-WIDE</b>	<b>\$ 89,619,085</b>	<b>\$ 20,743,200</b>	<b>\$ 3,941,813</b>	<b>\$ 24,644,087</b>	<b>\$ 761,087</b>	<b>\$ 129,233</b>	<b>\$ 773,964</b>	<b>\$ 46,490,149</b>	<b>28.4%</b>

**CITY OF PHARR  
OUTSTANDING DEBT ISSUANCES  
AS OF SEPTEMBER 30, 2015**

\*\*\*Issued by the City of Pharr but paid by PEDC.

**CITY OF PHARR**  
**OUTSTANDING CAPITAL LEASES/BANK LOANS**  
**AS OF SEPTEMBER 30, 2015**

<u>Lease Company</u>	<u>Leased During FY</u>	<u>Length of Lease</u>	<u>Maturity Date</u>	<u>Interest Rate</u>	<u>Lease Amount</u>	<u>Lease Balance</u>	<u>Payments - P&amp;I</u>	
							<u>Monthly</u>	<u>Annual</u>
<b>PAID</b>								
1- SunTrust	07/08	7 Yrs	11/14/2014	3.87%	\$ 2,322,000	\$ -	\$ -	\$ -
<i>Distribution/Owners:</i>		General Fund	87.00%		\$ 2,020,140	\$ -	\$ -	\$ -
		Paving & Drainage	11.20%		260,064	-	-	-
		Utility Fund	1.80%		41,796	-	-	-
2- SunTrust	10/11	7 Yrs	11/30/2017	2.42%	\$ 2,921,720	\$ 608,395	\$ 69,747	\$ 278,987
<i>Distribution/Owners:</i>		General Fund	56.39%		\$ 1,647,651	\$ 343,093	\$ 39,332	\$ 157,329
		Paving & Drainage	24.79%		724,211	150,804	17,288	69,153
		Utility Fund	11.32%		330,822	68,888	7,897	31,589
		Golf Fund	7.50%		219,036	45,610	5,229	20,915
<b>PAID</b>								
3- SunTrust	11/12	3 Yrs	2/28/2015	1.64%	\$ 405,000	\$ -	\$ 11,537	\$ 103,830
<i>Distribution/Owners:</i>		General Fund	100.00%		\$ 405,000	\$ -	\$ 11,537	\$ 103,830
4- SunTrust	11/12	5 Yrs	2/28/2017	1.64%	\$ 1,100,150	\$ 299,509	\$ 17,792	\$ 213,505
<i>Distribution/Owners:</i>		General Fund	53.91%		\$ 593,150	\$ 161,465	\$ 9,592	\$ 115,101
		Paving & Drainage	29.91%		329,000	89,583	5,322	63,859
		Golf Fund	16.18%		178,000	48,461	2,879	34,545
5- UsBancorp	12/13	5 Yrs	12/31/2017	1.01%	\$ 832,120	\$ 379,677	\$ 14,229	\$ 170,749
<i>Distribution/Owners:</i>		General Fund	87.02%		724,111	330,395	12,382	148,586
		Golf Fund	12.98%		108,009	49,282	1,847	22,163
6- UsBancorp	12/13	3 Yrs	12/31/2015	0.86%	\$ 439,750	\$ 37,081	\$ 12,378	\$ 148,535
<i>Distribution/Owners:</i>		General Fund	100.00%		439,750	37,081	12,378	148,535
7- UsBancorp	13/14	7 Yrs	1/31/2020	1.76%	\$ 2,097,840	\$ 1,621,458	\$ 26,558	\$ 318,696
<i>Distribution/Owners:</i>		General Fund	97.50%		2,045,394	1,580,922	25,894	310,729
		Garage Fund	2.50%		52,446	40,536	664	7,967
8- UsBancorp	13/14	5 Yrs	1/31/2019	1.33%	\$ 335,860	\$ 226,384	\$ 5,789	\$ 69,472
<i>Distribution/Owners:</i>		General Fund	100.00%		335,860	226,384	5,789	69,472
9- BB&T	14/15	7 Yrs	5/30/2022	2.00%	\$ 480,000	\$ 458,582	\$ 6,114	\$ 73,363
<i>Distribution/Owners:</i>		General Fund	100.00%		480,000	458,582	6,114	73,363
<b>PAID</b>								
10- PNC Finance	10-Sep	4.5 Yrs	12/31/2014	4.20%	\$ 317,606	\$ -	\$ -	\$ -
<i>Distribution/Owners:</i>		Golf Fund	100.00%		317,606	-	-	-
<b>PAID</b>								
11- LoneStar Nat'l Bank	11/12	7 Yrs	3/31/2019	4.50%	\$ 1,020,000	\$ -	\$ -	\$ -
<i>Distribution/Owners:</i>		Paving & Drainage	100.00%		\$ 1,020,000	\$ -	\$ -	\$ -
12- LoneStar Nat'l Bank	12/13	7 Yrs	11/1/2020	4.50%	\$ 4,642,500	\$ 4,300,933	\$ 64,532	\$ 774,384
<i>Distribution/Owners:</i>		PEDC 4B	100.00%		\$ 4,642,500	\$ 4,300,933	\$ 64,532	\$ 774,384
13- LoneStar Nat'l Bank	12/13	7 Yrs	5/1/2020	4.50%	\$ 4,250,000	\$ 379,017	\$ 29,842	\$ 358,107
<i>Distribution/Owners:</i>		General Fund	100.00%		\$ 4,250,000	\$ 379,017	\$ 29,842	\$ 358,107
		General Fund			\$ 12,941,056	\$ 3,516,939	\$ 152,860	\$ 1,485,051
		Paving & Drainage			2,333,275	240,387	22,610	133,012
		Utility Fund			372,618	68,888	7,897	31,589
		Golf Fund			822,651	143,353	9,954	77,623
		Garage Fund			52,446	40,536	664	7,967
		PEDC			4,642,500	4,300,933	64,532	774,384
		<b>City-Wide Total</b>			<b>\$ 21,164,546</b>	<b>\$ 8,311,036</b>	<b>\$ 258,518</b>	<b>\$ 2,509,628</b>

**CITY OF PHARR, TX**  
**Investment Report Summary**  
**September 30, 2015**

**COMPLIANCE**

This report complies with the requirements of the Public Funds Investment Act as well as the City of Pharr's adopted investment policy. The City is in compliance with all provisions of the Public Funds Investment Act and the City of Pharr's investment policy. The City's investment portfolio includes activity in demand deposits only, there are no other investment tools currently being utilized.

**LIQUIDITY**

The greatest length of maturity for all of our investments is 1 day. The weighted average maturity including demand deposits is 1.00 day and 1 day without demand deposits. Both of these amounts are within legal and City requirements.

**CHANGE IN BOOK AND MARKET VALUE**

The investment book value was roughly \$68.8 million and had decreased by approximately \$4 million from the previous quarter. This decrease was expected during this quarter due to property tax decrease in collections and year end expenditures.

The market value of the portfolio was the same than the book value. The reason is due to demand deposits not having a market value other than its book value. All funds are in demand deposits due to our financial institution providing a much greater interest rate than any other financing tool while being fully collateralized.

**PORTFOLIO YIELD**

The portfolio yield of .20% was higher than the benchmark yields on the six month T-Bill and Average Federal Funds Rate, which were 0.14% and 0.18% respectively (per Federal Reserve website yield postings). The spread between the portfolio yield and the benchmark yield is mainly due to the depository's favorable interest rate. Safety and liquidity is a greater concern than yield.

**INVESTMENT MATURITIES/PURCHASES**

There were no investments that were purchased or matured during the quarter.

All other transactions were routine. The attached schedules are also a part of this investment report.

Presented by City of Pharr Investment Officers:

Juan Guerra, CPA, City Manager

Karla Moya, Finance Director

**CITY OF PHARR, TX**  
**Detailed Investment Report**  
**As of September 30, 2015**

Investment	Par	VALUES - June 30, 2015		Book Increase/(Decrease)		Market Increase/(Decrease)		VALUES September 30, 2015		
		Book	Market	Purchases/ Withdrawals	Accruals/ Amortizations	Purchases & Withdrawals	Change In Market Price	Book	Market	
<b>DEMAND DEPOSITS</b>										
<i>Pooled Cash:</i>										
Depository Bank - Pooled Cash	\$ 32,867,935	\$ 32,867,935	\$ 32,867,935	\$ (2,787,538)	\$ -	\$ (2,787,538)	\$ -	\$ 30,080,397	\$ 30,080,397	
<i>Non - Pooled Cash:</i>										
Depository Bank - General	1,178,178	1,178,178	1,178,178	(86,721)	\$ -	\$ (86,721)	\$ -	1,091,457	1,091,457	
Depository Bank - Utility	11,085,150	11,085,150	11,085,150	(1,179,283)	\$ -	\$ (1,179,283)	\$ -	9,905,867	9,905,867	
Depository Bank - Bridge	4,635,588	4,635,588	4,635,588	(17,662)	\$ -	\$ (17,662)	\$ -	4,617,926	4,617,926	
Depository Bank - Other	<u>23,061,689</u>	<u>23,061,689</u>	<u>23,061,689</u>	<u>50,343</u>	<u>\$ -</u>	<u>50,343</u>	<u>\$ -</u>	<u>23,112,032</u>	<u>23,112,032</u>	
	72,828,540	72,828,540	72,828,540	(4,020,861)	\$ -	(4,020,861)	\$ -	68,807,679	68,807,679	
<b>CERTIFICATES OF DEPOSIT</b>										
Certificates of Deposit - General	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Certificates of Deposit - Bridge	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Certificates of Deposit - Hotel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>INVESTMENT POOLS</b>										
Tex-Pool	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
TexStar - Utility	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>SECURITY INVESTMENTS</b>										
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	<u>\$ 72,828,540</u>	<u>\$ 72,828,540</u>	<u>\$ 72,828,540</u>	<u>\$ (4,020,861)</u>	<u>\$ -</u>	<u>\$ (4,020,861)</u>	<u>\$ -</u>	<u>\$ 68,807,679</u>	<u>\$ 68,807,679</u>	

**CITY OF PHARR, TX**  
**Comparison of Portfolio to Policy Limits**  
**As of September 30, 2015**

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<b>LIMITS ON TYPES OF SECURITIES</b>	<b>Target Investment Level</b>	<b>Portfolio Cap</b>	<b>Actual Percentage of Portfolio</b>	<b>Positive/(Negative) % Variance Policy Limits</b>
Demand Deposits	N/A	N/A	100.00%	<b>N/A</b>
Money Market Mutual Funds	0%	10%	0.00%	<b>10.00%</b>
Certificates of Deposit	10%	50%	0.00%	<b>50.00%</b>
U. S. Treasury Obligations	15%	100%	0.00%	<b>100.00%</b>
U. S. Government Securities	20%	100%	0.00%	<b>100.00%</b>
Repurchase Agreements	5%	100%	0.00%	<b>100.00%</b>
Public Funds Investment Pools	50%	100%	0.00%	<b>100.00%</b>
Commercial Paper	0%	25%	0.00%	<b>25.00%</b>
Guaranteed Investment Contracts	0%	25%	0.00%	<b>25.00%</b>

<b>LIMITS ON MATURITIES</b>	<b>Minimum Allowable Percentage of Portfolio</b>	<b>Actual Percentage of Portfolio</b>	<b>Positive/(Negative) % Variance Policy Limits</b>
Available within 1 month	25%	100.00%	<b>75.00%</b>
Available within 3 months	33%	100.00%	<b>67.00%</b>
Available within 6 months	45%	100.00%	<b>55.00%</b>
Available within 1 year	60%	100.00%	<b>40.00%</b>
Available within 2 years	70%	0	<b>N/A</b>

	<b>Maximum Allowable</b>	<b>Actual Maturity</b>	<b>Policy Limit Days Available</b>
<b>Days to Maturity</b>	730	1	<b>729.00</b>

## **CITY OF PHARR, TX**

### **Market Value Analysis**

**As of September 30, 2015**

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#### **CHANGES IN MARKET VALUE:**

BEGINNING VALUE - June 30, 2015	\$	72,828,540
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#### **INVESTMENT ACTIVITY:**

Purchases	-
Maturities - Accrued	-
Net Changes in Market Price	_____

Bank and Pooled Investment Deposits/(Withdrawals) - Net	(4,020,861)
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<b>ENDING VALUE-September 30, 2015</b>	<b>\$68,807,679</b>
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#### **COMPARISON OF BOOK VALUE TO MARKET VALUE:**

#### **BEGINNING VALUE - June 30, 2015**

Market Value	72,828,540
Book Value	72,828,540

Ratio of Market Value to Book Value	100.00%
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#### **ENDING VALUE-September 30, 2015**

Market Value	68,807,679
Book Value	68,807,679

Ratio of Market Value to Book Value	100.00%
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**CITY OF PHARR, TX**  
**Calculation of Weighted Average Maturity and Yield**  
**As of September 30, 2015**

	<u>Market Value</u>	<u>Book Value</u>	<u># of Days To Maturity</u>	<u>Original Yield to Maturity</u>	<u>Percent of Portfolio</u>
<b>Demand Deposits</b>					
Depository Bank - Pooled Cash	\$30,080,397	\$30,080,397	1	0.20%	43.72%
Depository Bank - General	\$1,091,457	\$1,091,457	1	0.20%	1.59%
Depository Bank - Utility	\$9,905,867	\$9,905,867	1	0.20%	14.40%
Depository Bank - Bridge	\$4,617,926	\$4,617,926	1	0.20%	6.71%
Depository Bank - Other	<u>\$23,112,032</u>	<u>\$23,112,032</u>	1	0.20%	<u>33.59%</u>
	<b>\$68,807,679</b>	<b>\$68,807,679</b>			<b>100.00%</b>
<b>Certificates of Deposit</b>					
Certificates of Deposit - General	\$0	\$0	0	0.00%	0.00%
Certificates of Deposit - Bridge	\$0	\$0	0	0.00%	0.00%
Certificates of Deposit - Hotel	<u>\$0</u>	<u>\$0</u>	0	0.00%	<u>0.00%</u>
	<b>\$0</b>	<b>\$0</b>			<b>0.00%</b>
<b>Investment Pools</b>					
Tex-Pool	\$0	\$0	0	0.00%	0.00%
TexStar - Utility	<u>\$0</u>	<u>\$0</u>	0	0.00%	<u>0.00%</u>
	<b>\$0</b>	<b>\$0</b>			<b>0.00%</b>
<b>Federal Securities and Notes</b>					
--	\$0	\$0	0	0.00%	0.00%
--	<u>\$0</u>	<u>\$0</u>	0	0.00%	<u>0.00%</u>
	<b>\$0</b>	<b>\$0</b>			<b>0.00%</b>
<b>TOTAL</b>	<b><u>\$68,807,679</u></b>	<b><u>\$68,807,679</u></b>			<b><u>100.00%</u></b>
<b>Weighted Average Maturity</b>					
Weighted Average Days to Maturity				1.00	
Weighted Average Days to Maturity - (excl. depository bank)				1.00	
<b>Weighted Average Yield</b>					
Weighted Average Yield				0.20%	
Weighted Average Yield - Operating (excluding depository bank)				0.20%	
Average Fed Fund Rate at March 31, 2015				0.14%	
Yield to Maturity of 6 month T-Bill at September 30, 2015 (secondary markets)				0.18%	

**CITY OF PHARR, TX**  
**Year To Date Investment Transaction Report**  
**As of September 30, 2015**

**City of Pharr**  
**Depository Security Collateral Analysis**

	<u>JULY 2015</u>		<u>AUGUST 2015</u>		<u>SEPTEMBER 2015</u>	
	<u>Highest Bal</u>	<u>Ending Bal</u>	<u>Highest Bal</u>	<u>Ending Bal</u>	<u>Highest Bal</u>	<u>Ending Bal</u>
Depository Bank - Pooled Cash	\$ 32,821,870	\$ 26,828,733	\$ 30,206,895	\$ 28,613,864	\$ 30,080,397	\$ 30,080,397
Depository Bank - General	1,178,255	1,114,069	1,123,365	1,085,030	1,110,095	1,091,457
Depository Bank - Utility	12,291,510	10,244,074	10,876,931	9,915,536	10,067,514	9,905,867
Depository Bank - Bridge	4,636,588	4,630,267	4,641,371	4,640,946	4,681,849	4,617,926
Depository Bank - Other	25,010,415	23,152,507	24,566,443	23,247,603	25,733,321	23,112,032
Depository Bank-PEDC	928,242	835,660	1,038,036	1,037,793	1,267,866	760,368
	<b>\$ 76,866,880</b>	<b>\$ 66,805,310</b>	<b>\$ 72,453,041</b>	<b>\$ 68,540,772</b>	<b>\$ 72,941,042</b>	<b>\$ 69,568,047</b>
LSNB - Balance	\$ 76,866,880	\$ 66,805,310	\$ 72,453,041	\$ 68,540,772	\$ 72,941,042	\$ 69,568,047
Collateral - LSNB	\$ 76,869,727	\$ 73,201,218	\$ 73,201,218	\$ 73,071,823	\$ 73,257,199	\$ 72,986,152
Over / (Under) collateral Percent of balance	\$ 0.0%	\$ 2,847	\$ 6,395,908	\$ 1.0%	\$ 748,177	\$ 4,531,051
					6.6%	4.9%
					0.4%	0.4%
					<b>\$ 316,157</b>	<b>\$ 3,418,105</b>